

Enedo

Company report

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Joonas Korkiakoski
+358 40 182 8660
joonas.korkiakoski@inderes.fi

✓ Inderes corporate customer

This report is a summary translation of the report "Edessä työntäyteinen loppuvuosi " published on 08/13/2021 at 7:20 am

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Daunting workload ahead in H2

Yesterday, Enedo published a H1 report that fell behind our optimistic estimates. A sustainable turnaround takes a lot of work and the agenda for H2 culminates in building the operational foundation. The share price is high through many metrics and in our view, even an excellent turnaround doesn't offer enough reward. We reiterate our sell recommendation and EUR 0.30 target price.

Tough period

Enedo's net sales decreased 4% to 18.1 million, which is far from our volume estimate that expected growth and a load of EUR 20.3 million. Of the product lines, Power Supplies' net sales decreased after a smaller order intake from the health care sector, whereas the delivery streams of Led Drivers that suffered heavily from the pandemic slightly picked up from the weak comparison period. In contrast, Power Systems that has performed well throughout the pandemic continued good growth driven by high efficiency MHE rectifiers. This very product line is strategically important, as its end-use occurs in environments, where Enedo is in our view at its strongest (e.g. difficult weather conditions). In H1, Enedo's EDITBA adjusted from non-recurring costs was EUR -0.6 million, which is significantly lower than our estimate of a slightly positive EDITBA. The earnings level was brought down by smaller net sales than in the comparison period as well as the extra burden caused by the pandemic.

No changes in the big picture

With the H1 report, Enedo removed its previous guidance, and won't give a new estimate of the financial development of 2021, reflecting the turnaround strategy and uncertainty that arises from the pandemic. Based on the more detailed comments of the management, the demand situation has improved for certain segments, but in general, the situation is still far from normal. Given this, we have decreased our estimates for the rest of the year. For 2021, we now expect that Enedo's net sales decreases 2% to EUR 38 million, as in H2, the reviving market makes up for the difficult H1. We expect that adjusted operating loss remains at the EUR 3.9 million level of the comparison period, driven by the annual volume decrease and the net effect of the first benefits of the turnaround program. The key risks are related to demand reviving and the state of global supply chains and through it, the state of the company's own deliverability. In 2022-2023, we expect that Enedo hangs on to good growth, as demand normalizes and through core strenghts of the company. We estimate that the efficiency measures start to yield planned results and that operating profit grows significantly faster than net sales. In the long term, we believe that Enedo will also find new business through the opportunities its current majority owner Inissio offers.

Price is leaning forward

For Enedo, 2021 will still be spent on fixing operational structures and laying the groundwork for a sustainable turnaround. When examining the valuation, sights should be set to 2022 and onward. By then, the measures of the turnaround program should be visible and the financial performance be closer to its potential. Based on our estimates, EV/EBITDA ratios are 9x and 7x, while the respective EV/EBIT ratios are 22x and 15x. The ratios for next year are very high considering Enedo's company profile, and given the major depreciations, the ratios of the lower lines of 2023 can't be described as low either. In our view, the favorable development of the next few years is already valued in the share price, while risks aren't considered sufficiently.

Recommendation

Sell

(previous Sell)

EUR 0.30

(Previous EUR 0.30)

Share price:

0.42



Key indicators

	2020	2021e	2022e	2023e
Net sales	39	38	43	49
growth %	-11%	-2%	15%	12%
EBIT adj.	-3.9	-3.9	1.5	2.0
EBIT % adj.	-10.2%	-10.3%	3.5%	4.1%
Net profit	-6.2	-1.7	1.0	1.3
EPS (adj.)	-0.69	-0.02	0.01	0.02
P/E (adj.)	neg.	neg.	29.8	22.7
P/B	neg.	3.5	3.1	2.8
Dividend yield %	0.0%	0.0%	0.0%	0.0%
EV/EBIT (adj.)	neg.	neg.	21.3	15.4
EV/EBITDA	neg.	neg.	9.0	7.4
EV/Sales	0.6	0.9	0.8	0.6

Source: Inderes

Guidance

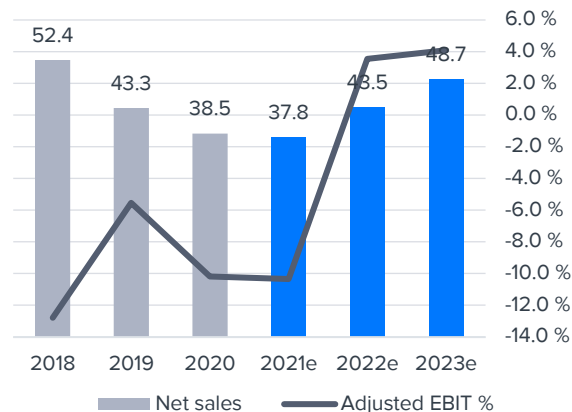
(New guidance)

The company has decided to remove its previous guidance and won't give new guidance for 2021, because of the turnaround plan of the company and uncertainty arising from COVID.

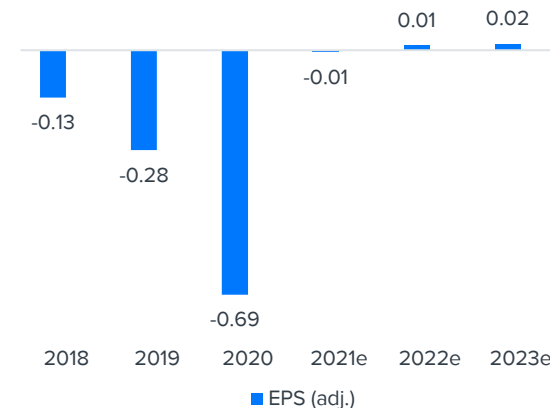
Share price



Revenue and EBIT %



EPS and dividend



Value drivers

- Restructurings create preconditions for a sustainable profitability turnaround
- Powernet synergies and new product launches in growing customer segments
- Expanding to new industries
- Economies of scale that are realizable through organic growth



Risk factors

- Healthy profitability level takes a lot of work
- Current strategy hasn't been properly tested yet
- Failure in product development
- Availability of critical components can cause deliverability challenges

Valuation	2021e	2022e	2023e
Share price	0.42	0.42	0.42
Number of shares, millions	68.7	68.7	68.7
Market cap	29	29	29
EV	34	33	31
P/E (adj.)	neg.	29.8	22.7
P/E	neg.	29.8	22.7
P/FCF	neg.	14.8	11.1
P/B	3.5	3.1	2.8
P/S	0.8	0.7	0.6
EV/Sales	0.9	0.8	0.6
EV/EBITDA	neg.	9.0	7.4
EV/EBIT (adj.)	neg.	21.3	15.4
Payout ratio (%)	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %

Source: Inderes

Tough period

Optimistic expectations weren't met

- Enedo's net sales decreased 4% to 18.1 million, which is far from our volume estimate that expected growth and a load of EUR 20.3 million. Of the product lines, Power Supplies' decreased, whereas Led Drivers that suffered heavily from the pandemic improved. The absolute volumes of Led Drivers remained small.
- In contrast, Power Systems that has performed well throughout the pandemic continued good growth. The still absolutely smallest product line is strategically important. The end use of the product line typically require tolerance for demanding conditions and high technology. Our understanding is that Enedo is at its best in these environments and, thus, Power Systems' good development is good proof of Enedo's capabilities
- In H1, Enedo's operational EDITBA EUR -1.2 million, which is significantly lower than our estimate of a slightly positive result. The recorded figures were burdened by non-recurring costs related to personnel reorganization and liabilities. The costs were ca. EUR 0.6 million.
- On the lower lines of the income statement, net financing items were positive. Behind this was a loan that was forgiven as a part of financial arrangement and the EUR 3.3 million non-recurring profit from it.

Operational result drivers H1'21

- The decrease of Power Supplies net sales was mainly driven by a decreased order stream from one health care sector customer. The slight growth of Led Drivers was supported by demand related to entertainment and sports (e.g. stadium lighting) that has revived from the comparison period. Power Systems kept growing solidly, which in turn reflects the good demand of the high efficiency MHE rectifier. In our estimate, the company's delivery ability somewhat suffered from the availability challenges of critical components, which is a factor in the decreased net sales.
- In H1, Enedo completed the first measures of the turnaround program that aim at ca. EUR 4 million structural savings. These measures were e.g., redistribution of responsibilities of operations, moving Italy's production management to Tunisia and implementing a new ERP system. The efficiency benefits from these measures still, however, remained very moderate. Thus, organic volume drop was the main reason behind the weaker result.
- The operational cash flow followed operating loss and increased working capital to EUR -1.8 million (H1'20: EUR -1.9 million). With the completed financing arrangement, the balance sheet position of H1 improved significantly and the gearing decreased to 56% (H1'20: 1,182%). This should give enough peace of mind for the turnaround.

Estimates	H1'20	H1'21	H1'21e	H1'21e	Consensus	Difference (%)	2021e
MEUR / EUR	Comparison	Actualized	Inderes	Consensus	Low High	Act. vs. inderes	Inderes
Revenue	18.8	18.1	20.3			-11%	37.8
EBITDA	-0.6	-1.2	0.2			-683%	-1.4
EBIT (adj.)	-1.7	-2.3	-0.5			366%	-3.9
EBIT	-1.5	-2.9	-1.2			143%	-4.5
EPS (reported)	-0.03	-0.01	-0.02			-45%	-0.02
Revenue growth-%	-14.3 %	-3.7 %	7.9 %			-11.7 pp	-1.8 %
EBIT-% (adj.)	-9.3 %	-12.7 %	-2.4 %			-10,3 %-yks.	-10.3 %

Source: Inderes

No changes in the big picture

Estimate changes 2021e-2023e

- With the H1 report, Enedo removed its previous guidance, and won't give a new estimate of the financial development of 2021, reflecting the turnaround plan and the uncertainty that arises from the pandemic.
- Based on the more detailed comments of the management, the demand situation has improved for certain segments, but in general, the situation is still far from normal. Given this, we have decreased our estimates for the rest of the year.
- In addition to demand, the development of the global component allocation situation and the challenges to the company's deliverability are worrying in the short term. Enedo is a small company and, thus, its purchasing power is rather limited. This may make operating in the current circumstances more difficult, even though to our understanding, the availability of components hasn't been a massive headache so far.
- In the H1 report, Enedo commented that it will accelerate and simplify certain parts of the turnaround program. In line with this, we have only made slight adjustments to our estimates, even though we have decreased the absolute volume expectations.

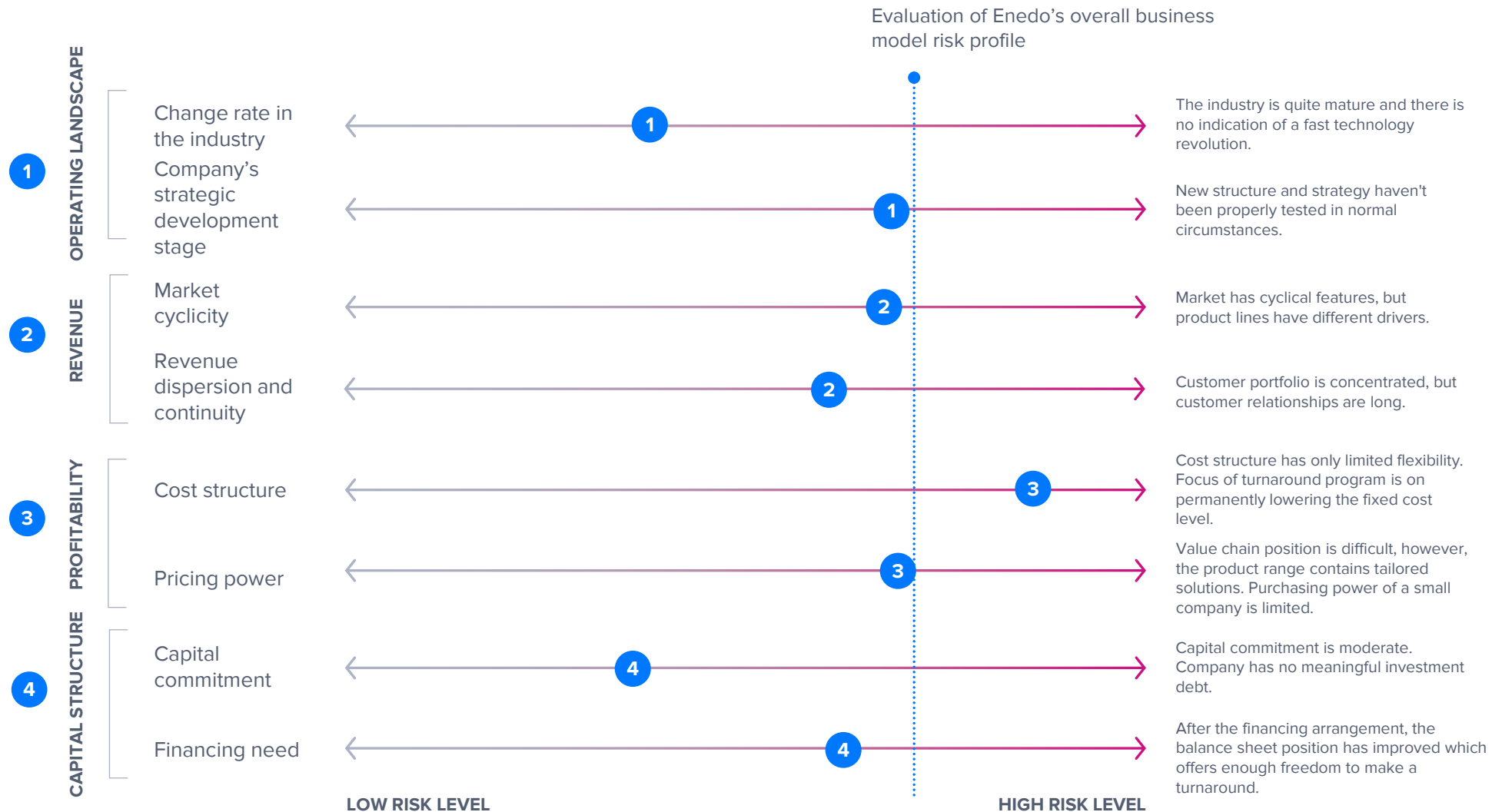
Operational result drivers 2021-2023e

- The general recovery of the operating landscape should be most visible in the Power Supplies and Led Drivers product lines that have suffered the most from the situation. We estimate that the improving market situation brings a small volume growth in H2 and that the first completed turnaround measures support the company's earnings. For the whole year, we expect that net sales decrease 2% to EUR 38 million and that operational EDITBA is EUR -1.4 million.
- From 2022 onward, we expect that the measures of the turnaround program and organic volume growth offer the company's earnings growth a kind of double leverage (i.e. sales go up and cost level goes down).
- To our understanding, Enedo's products are more competitive, the more demanding the conditions and the more technical the solution. The product portfolio requires a lot of continuous product development resources. With this in mind, the critical mass i.e., net sales must be large, so that the result is visible on the operating profit and net result lines as well.
- In the industry, sustaining a good operating profit margin (> 3%) requires sufficient cost-efficiency and good market positioning. In our view, Enedo's position in industrial end use applications is smart and the company is not behind in this sense.

Estimate revisions	2021e	2021e	Change	2022e	2022e	Change	2023e	2023e	Change
MEUR / EUR	Old	New	%	Old	New	%	Old	New	%
Revenue	42.8	37.8	-12%	47.1	43.5	-8%	50.4	48.7	-3%
EBITDA	2.0	-1.4	-170%	4.3	4.2	0%	4.7	4.7	0%
EBIT (exc. NRIs)	-0.1	-3.9	4358%	1.6	1.5	-1%	2.0	2.0	-1%
EBIT	-0.8	-4.5	472%	1.6	1.5	-1%	2.0	2.0	-1%
PTP	-1.1	-2.2	92%	1.2	1.1	-1%	1.6	1.6	-1%
EPS (excl. NRIs)	-0.01	-0.02	248%	0.01	0.01	-1%	0.02	0.02	-1%
DPS	0.00	0.00		0.00	0.00		0.00	0.00	

Source: Inderes

Risk profile of the business model



Price is leaning forward

Multiples are high

For Enedo, 2021 will still be spent on fixing operational structures and laying the groundwork for a sustainable turnaround. Because of this, analyzing the valuation with 2021 multiples is not meaningful. When examining the valuation, sights should be set to 2022 and onward. By then, the measures of the turnaround program should be visible and the financial performance be better than now. Based on our estimates, EV/ EBITDA ratios for 2022 and 2023 are 9x and 7x, while the respective EV/EBIT ratios are 21x and 15x. Given Enedo's company profile (e.g. challenging value chain position and structurally short visibility), the levels are high, even though our estimates include a significant earnings improvement. Similarly, the volume-based 2022 EV/Sales ratio at 0.8x cannot be seen as a safety net, especially relative to the comparatively low margin potential.

This big picture shows that Enedo's valuation story hasn't meaningfully changed during the last few months. Therefore, we feel the price is still leaning forward too much and includes anticipation of a successful turnaround program. Thus, the return/risk ratio also remains very weak.

For the current valuation to be reasonable and an investment made at this price profitable, the company would have to smash our expectations. In practice, this would mean both faster growth than the volume development we anticipated and better efficiency of the ongoing cost-reducing measures. For volume development, our current estimates (2021-2024 CAGR: 9%) may turn out to be too prudent, if, for example, the new major owner succeeds in locating

interfaces in its own business that Enedo could utilize. However, we estimate that Enedo should be competitive in applications that require tolerance of demanding conditions and high-level technology (e.g. Power Systems' solutions). The new major owner's track record in improving the efficiency of companies with profitability problems is strong, which increases confidence in Enedo succeeding in its turnaround. If Enedo reached EUR 73 million net sales (50% more than our current estimate) in 2023, had excellent profitability for the industry context and, thus, operating profit of EUR 4 million (100% more than our current estimate), the company's valuation would be somewhat justifiable with a 9x EV/EBIT ratio and a net debt free balance sheet of ca. EUR 36 million (cf. current EUR 29 million and 11% COE requirement). In our view, this concretizes the kind of forward-lean the company's share price has taken.

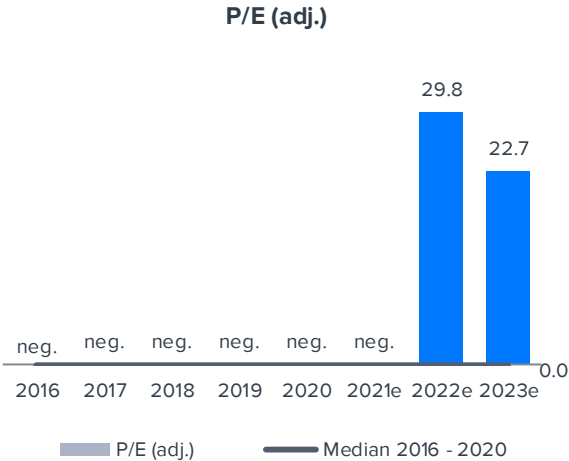
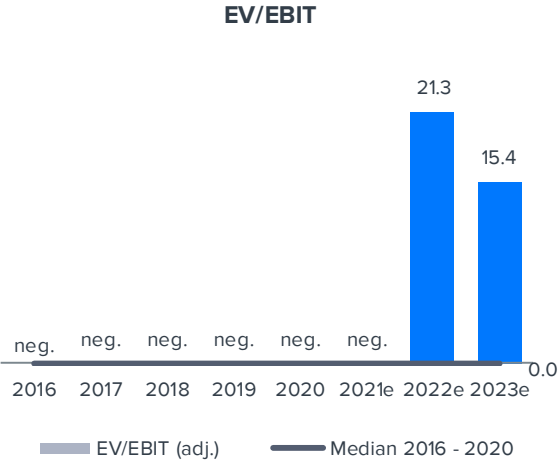
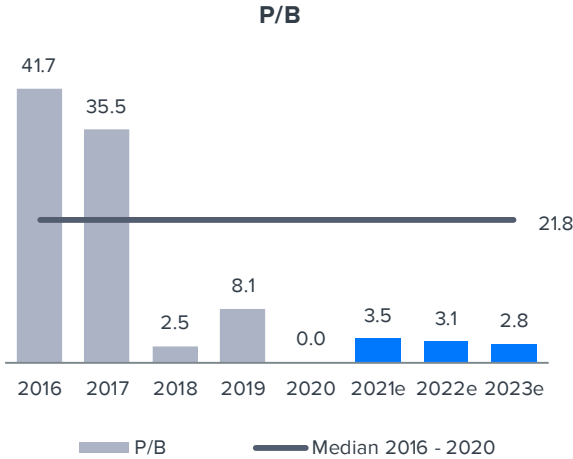
Valuation	2021e	2022e	2023e
Share price	0.42	0.42	0.42
Number of shares, millions	68.7	68.7	68.7
Market cap	29	29	29
EV	34	33	31
P/E (adj.)	neg.	29.8	22.7
P/E	neg.	29.8	22.7
P/FCF	neg.	14.8	11.1
P/B	3.5	3.1	2.8
P/S	0.8	0.7	0.6
EV/Sales	0.9	0.8	0.6
EV/EBITDA	neg.	9.0	7.4
EV/EBIT (adj.)	neg.	21.3	15.4
Payout ratio (%)	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %

Source: Inderes

Valuation table

Valuation	2016	2017	2018	2019	2020	2021e	2022e	2023e	2024e
Share price	37.8	29.6	2.75	3.57	0.90	0.42	0.42	0.42	0.42
Number of shares, millions	8.43	8.43	55.0	8.43	8.43	68.7	68.7	68.7	68.7
Market cap	319	249	23	30	7.6	29	29	29	29
EV	326	257	33	43	24	34	33	31	28
P/E (adj.)	neg.	neg.	neg.	neg.	neg.	neg.	29.8	22.7	16.8
P/E	neg.	neg.	neg.	neg.	neg.	neg.	29.8	22.7	16.8
P/FCF	neg.	>100	neg.	neg.	neg.	neg.	14.8	11.1	9.8
P/B	41.7	35.5	2.5	8.1	neg.	3.5	3.1	2.8	2.4
P/S	4.2	3.6	0.4	0.7	0.2	0.8	0.7	0.6	0.5
EV/Sales	4.3	3.7	0.6	1.0	0.6	0.9	0.8	0.6	0.5
EV/EBITDA	neg.	73.5	neg.	38.9	neg.	neg.	9.0	7.4	6.3
EV/EBIT (adj.)	neg.	neg.	neg.	neg.	neg.	neg.	21.3	15.4	11.0
Payout ratio (%)	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %
Dividend yield-%	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %

Source: Inderes



Income statement

Income statement	H1'19	H2'19	2019	H1'20	H2'20	2020	H1'21	H2'21e	2021e	2022e	2023e	2024e
Revenue	23.0	20.3	43.3	19.7	18.8	38.5	18.1	19.7	37.8	43.5	48.7	53.6
Enedo	23.0	20.3	43.3	19.7	18.8	38.5	18.1	19.7	37.8	43.5	48.7	53.6
EBITDA	0.9	0.2	1.1	-0.1	-0.6	-0.7	-1.2	-0.2	-1.4	4.2	4.7	5.2
Depreciation	-2.0	-1.7	-3.7	-1.8	-1.8	-3.6	-1.7	-1.4	-3.1	-2.7	-2.7	-2.7
EBIT (excl. NRI)	-0.9	-1.5	-2.4	-1.7	-2.2	-3.9	-2.3	-1.6	-3.9	1.5	2.0	2.5
EBIT	-1.1	-1.5	-2.6	-1.9	-2.4	-4.3	-2.9	-1.6	-4.5	1.5	2.0	2.5
Net financial items	0.0	-0.1	-0.1	-0.6	-0.5	-1.1	2.5	-0.2	2.3	-0.4	-0.4	-0.4
PTP	-1.1	-1.6	-2.7	-2.4	-2.9	-5.4	-0.4	-1.8	-2.2	1.1	1.6	2.1
Taxes	0.0	0.2	0.2	0.1	-0.9	-0.8	0.0	0.5	0.5	-0.2	-0.3	-0.4
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net earnings	-1.1	-1.5	-2.6	-2.4	-3.8	-6.2	-0.4	-1.3	-1.7	1.0	1.3	1.7
EPS (adj.)	-0.11	-0.17	-0.28	-0.27	-0.42	-0.69	0.00	-0.02	-0.02	0.01	0.02	0.02
EPS (rep.)	-0.13	-0.17	-0.30	-0.27	-0.46	-0.74	-0.01	-0.02	-0.02	0.01	0.02	0.02

Key figures	H1'19	H2'19	2019	H1'20	H2'20	2020	H1'21	H2'21e	2021e	2022e	2023e	2024e
Revenue growth-%	202.6 %	82.9 %	-17.4 %	-14.3 %	-7.4 %	-11.1 %	-8.1 %	4.8 %	-1.8 %	15.0 %	12.0 %	10.0 %
Adjusted EBIT growth-%	-78%	-44%	-64%	94%	45%	63%	31%	-25%	-0.4 %	-139.4 %	28.9 %	28.0 %
EBITDA-%	3.9 %	1.0 %	2.5 %	-0.5 %	-3.0 %	-1.7 %	-6.5 %	-1.2 %	-3.7 %	9.8 %	9.6 %	9.8 %
Adjusted EBIT-%	-3.9 %	-7.4 %	-5.5 %	-8.8 %	-11.6 %	-10.2 %	-12.6 %	-8.3 %	-10.3 %	3.5 %	4.1 %	4.7 %
Net earnings-%	-4.8 %	-7.1 %	-5.9 %	-12.1 %	-20.4 %	-16.2 %	-2.1 %	-6.7 %	-4.5 %	2.2 %	2.6 %	3.2 %

Source: Inderes

Balance sheet

Assets	2019	2020	2021e	2022e	2023e
Non-current assets	17.7	15.6	14.8	14.5	13.8
Goodwill	4.3	4.3	4.3	4.3	4.3
Intangible assets	7.0	6.0	6.6	5.9	5.5
Tangible assets	3.7	3.5	2.2	2.5	2.3
Associated companies	0.0	0.0	0.0	0.0	0.0
Other investments	0.0	0.0	0.0	0.0	0.0
Other non-current assets	0.3	0.3	0.3	0.3	0.3
Deferred tax assets	2.4	1.5	1.5	1.5	1.5
Current assets	14.4	13.6	20.1	24.0	26.4
Inventories	7.6	6.6	6.0	6.5	6.8
Other current assets	0.1	0.1	0.1	0.1	0.1
Receivables	5.6	5.8	5.7	6.5	7.3
Cash and equivalents	1.1	1.1	8.3	10.9	12.2
Balance sheet total	32.1	29.2	34.9	38.5	40.2

Source: Inderes

Liabilities & equity	2019	2020	2021e	2022e	2023e
Equity	3.7	-2.1	8.2	9.2	10.4
Share capital	15.0	0.1	0.1	0.1	0.1
Retained earnings	-50.5	-56.3	-58.0	-57.0	-55.8
Hybrid bonds	-2.4	-2.4	-2.4	-2.4	-2.4
Revaluation reserve	2.7	2.7	2.7	2.7	2.7
Other equity	38.9	53.8	65.8	65.8	65.8
Minorities	0.0	0.0	0.0	0.0	0.0
Non-current liabilities	8.2	11.4	6.7	6.9	6.6
Deferred tax liabilities	0.3	0.2	0.2	0.2	0.2
Provisions	0.2	0.2	0.2	0.2	0.2
Long term debt	6.5	9.8	5.1	5.3	5.0
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	1.3	1.2	1.2	1.2	1.2
Current liabilities	20.2	19.9	20.1	22.3	23.1
Short term debt	7.3	8.1	8.8	9.5	8.8
Payables	12.5	11.3	10.8	12.4	13.9
Other current liabilities	0.5	0.5	0.5	0.5	0.5
Balance sheet total	32.1	29.2	34.9	38.5	40.2

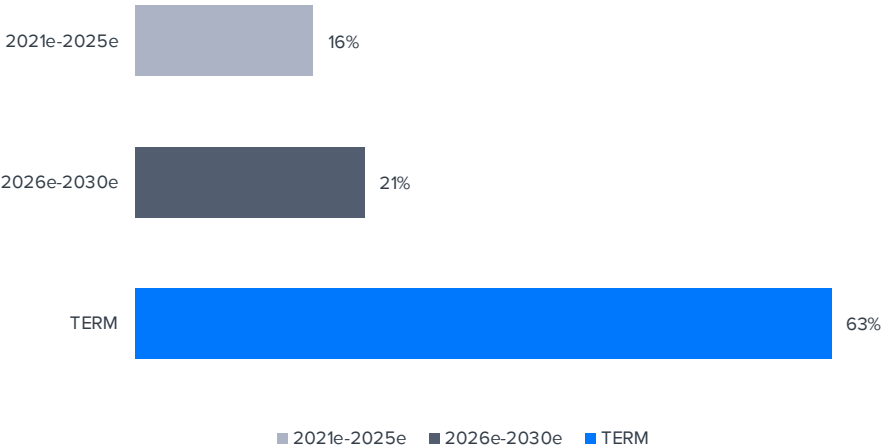
DCF calculation

DCF model	2020	2021e	2022e	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	TERM
EBIT (operating profit)	-4.3	-4.5	1.5	2.0	2.5	2.6	2.9	3.0	3.1	3.2	3.3	
+ Depreciation	3.6	3.1	2.1	2.2	1.9	1.2	1.3	1.3	1.3	1.3	1.3	
- Paid taxes	0.0	0.5	-0.2	-0.3	-0.4	-0.5	-0.5	-0.5	-0.6	-0.6	-0.6	
- Tax, financial expenses	0.2	0.5	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	-0.1	0.0	0.0	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Change in working capital	-0.3	0.2	0.3	0.4	0.5	0.6	0.0	0.0	0.0	0.0	0.0	
Operating cash flow	-0.8	-0.2	3.7	4.2	4.4	3.8	3.6	3.7	3.8	3.9	3.9	
+ Change in other long-term liabilities	-0.1	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-2.4	-2.3	-1.8	-1.6	-1.5	-1.5	-1.3	-1.3	-1.3	-1.3	-1.3	
Free operating cash flow	-3.3	-2.5	2.0	2.6	2.9	2.3	2.4	2.4	2.5	2.6	2.7	
+/- Other	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	-3.3	-2.5	2.0	2.6	2.9	2.3	2.4	2.4	2.5	2.6	2.7	45.7
Discounted FCFF		-2.5	1.7	2.1	2.2	1.6	1.5	1.4	1.3	1.3	1.2	20.3
Sum of FCFF present value		32.1	34.6	32.9	30.7	28.6	27.0	25.5	24.1	22.7	21.5	20.3
Enterprise value DCF		32.1										
- Interesting bearing debt		-17.9										
+ Cash and cash equivalents		1.1										
-Minorities		0.0										
-Dividend/capital return		0.0										
Equity value DCF		15.3										
Equity value DCF per share		0.22										

Wacc	
Tax-% (WACC)	20.0 %
Target debt ratio (D/(D+E))	25.0 %
Cost of debt	4.5 %
Equity Beta	1.50
Market risk premium	4.75%
Liquidity premium	1.75%
Risk free interest rate	2.0 %
Cost of equity	10.9 %
Weighted average cost of capital (WACC)	9.1 %

Source: Inderes

Cash flow distribution



Summary

Income statement	2018	2019	2020	2021e	2022e	Per share data	2018	2019	2020	2021e	2022e
Revenue	52.4	43.3	38.5	37.8	43.5	EPS (reported)	-0.14	-0.30	-0.74	-0.02	0.01
EBITDA	-2.9	1.1	-0.7	-1.4	3.6	EPS (adj.)	-0.13	-0.28	-0.69	-0.02	0.01
EBIT	-7.2	-2.6	-4.3	-4.5	1.5	OCF / share	-0.02	0.03	-0.09	0.00	0.05
PTP	-8.5	-2.7	-5.4	-2.2	1.1	FCF / share	-0.19	0.00	-0.39	-0.04	0.03
Net Income	-7.8	-2.6	-6.2	-1.7	1.0	Book value / share	0.17	0.44	-0.25	0.12	0.13
Extraordinary items	-0.5	-0.2	-0.4	-0.6	0.0	Dividend / share	0.00	0.00	0.00	0.00	0.00
Balance sheet	2018	2019	2020	2021e	2022e	Growth and profitability	2018	2019	2020	2021e	2022e
Balance sheet total	45.7	32.1	29.2	34.9	38.5	Revenue growth-%	-25%	-17%	-11%	-2%	15%
Equity capital	9.4	3.7	-2.1	8.2	9.2	EBITDA growth-%	-183%	-138%	-160%	112%	-359%
Goodwill	4.3	4.3	4.3	4.3	4.3	EBIT (adj.) growth-%	3250%	-64%	63%	0%	-139%
Net debt	9.4	12.7	16.8	5.5	3.9	EPS (adj.) growth-%	89%	111%	145%	-97%	-180%
Cash flow	2018	2019	2020	2021e	2022e	EBITDA-%	-5.5 %	2.5 %	-1.7 %	-3.7 %	8.4 %
EBITDA	-2.9	1.1	-0.7	-1.4	3.6	EBIT (adj.)-%	-12.8 %	-5.5 %	-10.2 %	-10.3 %	3.5 %
Change in working capital	1.3	-1.8	-0.3	0.2	0.3	EBIT-%	-13.7 %	-6.0 %	-11.2 %	-11.9 %	3.5 %
Operating cash flow	-1.2	0.3	-0.8	-0.2	3.7	ROE-%	-94.9 %	-38.9 %	-778.9 %	-55.6 %	11.2 %
CAPEX	-9.8	0.9	-2.4	-2.3	-1.8	ROI-%	-34.2 %	-13.0 %	-25.9 %	-23.8 %	6.7 %
Free cash flow	-10.3	0.0	-3.3	-2.5	2.0	Equity ratio	20.6 %	11.5 %	-7.2 %	23.5 %	23.9 %
						Gearing	100.0 %	341.9 %	-800.0 %	67.6 %	42.8 %
Valuation multiples	2018	2019	2020	2021e	2022e						
EV/S	0.6	1.0	0.6	0.9	0.8						
EV/EBITDA (adj.)	neg.	38.9	neg.	neg.	9.0						
EV/EBIT (adj.)	neg.	neg.	neg.	neg.	21.3						
P/E (adj.)	neg.	neg.	neg.	neg.	29.8						
P/E	2.5	8.1	neg.	3.5	3.1						
Dividend-%	0.0 %	0.0 %	0.0 %	0.0 %	0.0 %						

Source: Inderes

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Recommendation history (>12 mo)

Date	Recommendation	Target price	Share price
19-06-19	Sell	2.50 €	2.90 €
01-08-19	Sell	2.50 €	3.15 €
16-08-19	Sell	2.55 €	3.05 €
25-02-20	Sell	1.80 €	2.41 €
27-05-20	Sell	1.00 €	1.23 €
14-08-20	Sell	1.00 €	1.30 €
19-10-20	Sell	1.00 €	1.17 €
19-02-21	Sell	0.60 €	0.70 €
12-03-21	Subscription right detached		
12-03-21	Sell	0.23 €	0.28 €
29-04-21	Sell	0.30 €	0.49 €
13-08-21	Sell	0.30 €	0.42 €



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Itämerentori 2

FI-00180 Helsinki, Finland

+358 10 219 4690

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