

GRK INFRA OYJ

10/27/2026 20:14 EET

This is a translated version of the "Tilauskanta tukee ensi vuotta" report, published on 10/28/2026



Atte Jortikka, Analyst
+358 40 054 3725
atte.jortikka@inderes.fi

INDERES CORPORATE CUSTOMER

COMPANY REPORT



The order book supports next year

GRK's Q3 revenue fell clearly short of our estimate due to weak performance in Sweden and Estonia, but exceptionally strong profitability brought adjusted EBIT in line with our estimate. The company narrowed its guidance ranges, although our previous estimates already fell within the new ranges, so our estimate changes were minor. The order book scheduled for revenue recognition next year grew significantly during the quarter, which supports our estimates. We believe the pricing of the stock remains moderate, which, together with a dividend yield of around 3-4%, raises the expected return to an attractive level. We reiterate our EUR 23.0 target price and Accumulate recommendation.

Profitability remained exceptionally strong

GRK's Q3 revenue grew by 12% to 288 MEUR (Q3'25: 25,257 MEUR) but fell clearly short of our 327 MEUR estimate. In Finland, revenue grew strongly, driven by high project volumes and the consolidation of KSBR. In Sweden, by contrast, revenue decreased due to lower volumes in the Stegra project, and in Estonia due to the timing of project work phases (Rail Baltica).

Despite the revenue miss, adjusted EBIT rose to 34.9 MEUR and was in line with our estimate (35.0 MEUR). The adjusted EBIT margin rose to 12.1%, while we expected 10.7%. According to GRK, successful project selections and strong operational execution supported profitability. Project estimates were also specified again as the projects progressed. Reported earnings per share (EUR 0.57) were slightly below our estimate (EUR 0.59) due to larger-than-expected items affecting comparability.

Growth outlook remains intact for the coming years

GRK refined its guidance and now expects its 2026 revenue to be 850-950 MEUR and adjusted EBIT 80-95 MEUR (was 820-1,020 and 70-95 MEUR). We cut our revenue estimate for this year to 917 MEUR (was 944 MEUR) following the third-quarter miss, while our adjusted EBIT estimate remained virtually

unchanged at 89.5 MEUR (was 90.5 MEUR). We also added the acquisition of Pirkan Rakentajapalvelu, completed in early October, to our estimates. Conversely, we do not expect substantial volumes from the Stegra project in Sweden by the end of the year. In addition, the company's work at the Muhos data center site is at a standstill.

The order book decreased from the Q2 record level to 1,067 MEUR as expected, but still remains more than half higher than a year ago. Based on the company's presentation, approximately 660 MEUR will be recognized as revenue from the order book next year (the share was around 440 MEUR in Q2), as in addition to new orders, we estimate that some of this year's work was postponed to next year. The order book already covers over 60% of our next year's revenue estimate and, alongside acquisitions, supports our estimates, which remained practically unchanged. In the longer term, we expect growth to be supported by electrification investments, which GRK can address both through the substation and transmission network expertise of its currently small Power business and through KSBR's wind farm construction. In addition, KSBR's expertise in demanding concrete construction opens up broader doors for data center projects.

Regarding profitability, we expect margins to moderate in the coming years from their currently exceptionally strong level, but in our estimates, they remain clearly above the company's target level of over 6% in the coming years.

After share price decline, the expected return is still attractive

Based on our updated estimates, GRK is valued at around 8x adjusted EV/EBIT and 11x P/E for 2026-2027 (accepted range 9-12x EV/EBIT, and 11x-14x P/E). The expected return formed by moderate pricing and a dividend yield of around 3-4% exceeds our required return. The fair value derived from the DCF model also warrants a positive recommendation.

Recommendation

Accumulate

(was Accumulate)

Target price:

EUR 23.00

(was EUR 23.00)

Share price:

EUR 20.90

Business risk



Valuation risk



	2025	2026e	2027e	2028e
Revenue	872.3	916.8	1040.0	1085.5
growth-%	20%	5%	13%	4%
EBIT adj.	58.2	89.5	94.6	95.3
EBIT-% adj.	6.7 %	9.8 %	9.1 %	8.8 %
Net Income	43.0	63.8	72.5	75.0
EPS (adj.)	1.17	1.84	1.84	1.85
P/E (adj.)	12.3	11.4	11.4	11.3
P/B	3.1	3.6	3.0	2.6
Dividend yield-%	3.7 %	3.1 %	3.3 %	3.6 %
EV/EBIT (adj.)	5.9	8.3	7.6	7.1
EV/EBITDA	4.7	7.2	6.5	6.0
EV/S	0.4	0.8	0.7	0.6

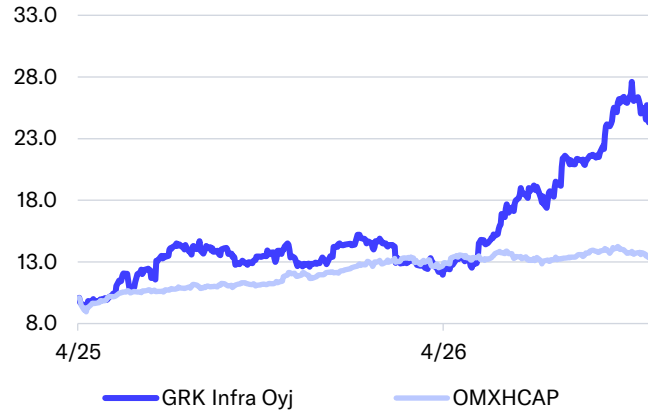
Source: Inderes

Guidance

(Adjusted)

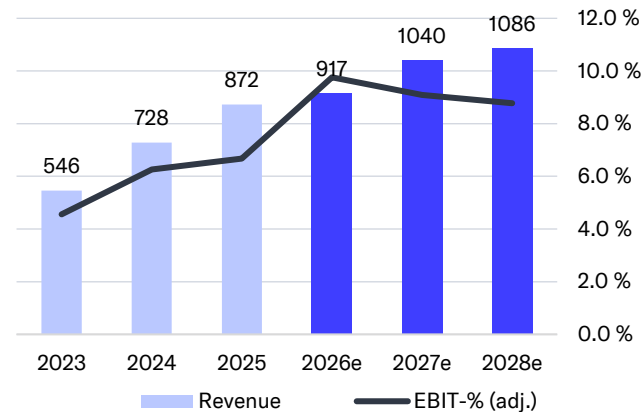
GRK estimates that its 2026 revenue will be 850–950 MEUR (2025: 872.3 MEUR) and adjusted EBIT 80-95 MEUR (2025: 58.5 MEUR).

Share price



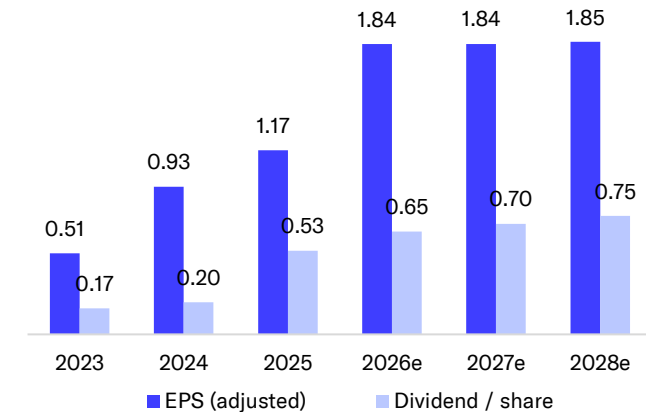
Source: Millistream Market Data AB

Revenue and EBIT-% (adj.)



Source: Inderes

EPS and DPS



Source: Inderes

Value drivers

- Organic growth supported by strengths
- Inorganic expansion into Southern Sweden and new infrastructure construction segments
- Capital-light business model and industry-leading profitability enabled by soft strengths
- Fairly predictable and partly counter-cyclical demand driven by the public sector

Risk factors

- Profitability risks associated with projects
- Intensified competition
- High weight of individual customers and projects
- Consequences of the ongoing competition restriction investigation in Finland

Valuation	2026e	2027e	2028e
Share price	20.9	20.9	20.9
Number of shares, millions	42.7	42.7	42.7
Market cap	892	892	892
EV	744	719	676
P/E (adj.)	11.4	11.4	11.3
P/E	14.0	12.3	11.9
P/B	3.6	3.0	2.6
P/S	1.0	0.9	0.8
EV/Sales	0.8	0.7	0.6
EV/EBITDA	7.2	6.5	6.0
EV/EBIT (adj.)	8.3	7.6	7.1
Payout ratio (%)	43.5 %	41.2 %	42.7 %
Dividend yield-%	3.1 %	3.3 %	3.6 %

Source: Inderes

Revenue below, adjusted EBIT in line

Finland grew strongly, Sweden and Estonia fell

GRK's revenue grew 12% to 287.7 MEUR (Q3'25: 257.4 MEUR), which was in line with our estimate (327 MEUR) and above the consensus (326 MEUR). Finnish revenue grew 44% to 205 MEUR, driven by high project volumes and the consolidation of KSBR. Swedish revenue decreased 23% to 70 MEUR due to lower volumes in the Stegra project, and revenue in Estonia halved to 14 MEUR, which, according to the company, was affected by the slower progress of major projects such as Rail Baltica and the timing of work phases. Sweden's performance was already weaker than we expected early in the year, and we identified it in the preview as the quarter's biggest uncertainty.

Adjusted EBIT rose to 34.9 MEUR (Q3'25: 23.4 MEUR), in line with our estimate (35.0 M and the consensus (35.2 MEUR). The margin rose to 12.1% (estimate 10.7%, Q2'26: 11.6%). According to the company, profitability was supported by successful project execution and, once again, fine-tuned project estimates, which are also retroactively

booked for work already performed and can therefore significantly swing the earnings of an individual quarter.

Reported EBIT came in at 28.6 MEUR (estimate 31.0 MEUR) as items affecting comparability totaled 6.3 MEUR, of which PPA amortization from the KSBR transaction accounted for 4.6 MEUR. Reported EPS was EUR 0.57 (estimate EUR 0.59, consensus EUR 0.60).

The order book remained strong, the weight of data centers is increasing

At the end of Q3, the order book was 1,067 MEUR (Q2'26: 1,170 MEUR), and the calculated order intake was around 185 MEUR. The largest new project was an 80 MEUR data center contract, which we believe is the contract won by KSBR in September. Other significant orders included the contract for the Keilaniemi and Länsiväylä bridges on Ring I (27 MEUR) and the first implementation phase of the Turku tramway (12 MEUR). The report named four data center projects in the orders, with a combined value of ~167 MEUR.

Some of them have already been recognized as revenue, meaning the share of data centers in the order book remains below 16%. Finland's order book doubled year-on-year to 637 MEUR, while the order books in Sweden (320 MEUR) and Estonia (117 MEUR) decreased from the end of Q2. According to the CEO, the suspension of the Muhos data center work will be visible to some extent in the fourth quarter, but the impact is not material, and the company can reallocate the freed-up resources to other projects.

Operating free cash flow for Q3 was -0.1 MEUR (Q3'25: 65.0 MEUR) and -36.9 MEUR in January–September. Cash flow was weighed down by reduced customer payments resulting from declining volumes Net cash decreased from 247 MEUR at the turn of the year to 153 MEUR, as cash was consumed not only by weak cash flow, but also by the purchase price of KSBR, the dividend, and share buybacks. The net cash position remains very strong, and we believe the seasonal release of working capital at year-end will support cash flow towards the end of the year.

Estimates MEUR / EUR	Q3'25 Comparison	Q3'26 Actualized	Q3'26e Inderes	Q3'26e Consensus	Difference (%) Act. vs. inderes	2026 Inderes
Revenue	257	288	327	326	-12%	917
EBITDA	26.9	39.1	39.2	41.2	0%	103
EBIT (adj.)	23.4	34.9	35.0	35.2	0%	89.5
EBIT	22.8	28.6	31.0	32.2	-8%	74.9
PTP	23.2	30.5	30.9	31.9	-1%	80.1
EPS (adj.)	0.49	0.72	0.68	-	6%	1.84
EPS (reported)	0.47	0.57	0.59	0.60	-2%	
Revenue growth-%	27.2 %	11.7 %	26.9 %	26.7 %	-15.2 pp	5.1 %
EBIT-% (adj.)	9.1 %	12.1 %	10.7 %	10.8 %	1.4 pp	9.8 %

Source: Inderes & Modular Finance
(3) (consensus)

The report did not lead to significant estimate changes

Q4 estimates within the guidance ranges

GRK refined its guidance and now expects its 2026 revenue to be 850-950 MEUR (was 820-1,020 MEUR) and adjusted EBIT to be 80-95 MEUR (was 70-95 MEUR). Based on the figures for January-September, the guidance requires revenue of 240-340 MEUR and an adjusted EBIT of around 15-30 MEUR for the fourth quarter. Our Q4 estimate is revenue of 307 MEUR (was 296 MEUR) and 24 MEUR of operating EBIT (was 25 MEUR), and they now include Pirkan Rakentajapalvelu. Our estimate corresponds to a margin of ~7.9% (Q4'25: 4.7%) and thus requires a clear improvement from the comparison period, but we believe that the company's expectation of a strong fourth quarter and new projects starting towards the end of the year support our estimate. Our revenue estimate for the whole year fell to 917 MEUR (was 944 MEUR) while our adjusted EBIT estimate remained practically unchanged at 89.5 MEUR (was 90.5 MEUR).

The order book supports next year's estimates

Based on the investor presentation, around 60% of the order book at the end of September will be recognized next year, i.e., some 660 MEUR (Q2'26: around 38%, or some 440 MEUR). Thus, the order book already covers over 60% of our revenue estimate for next year. The growth of next year's share exceeds the quarter's order intake, meaning that some of this work has been postponed to next year, which we estimate is mainly related to the Stegra project. According to the CEO, work on Stegra will continue in Q4 at roughly the same level as in Q3, and the final schedule of the project is not yet known. In addition, according to the company, the value of the Rail Baltica main line and Turku tramway projects in the development phase is ~365 MEUR for GRK. However, we do not expect these projects to provide substantial support to next year's volumes.

We estimate that some 75-85 MEUR of 2027 revenue will be inorganic and stem from KSBR and Pirkan Rakentajapalvelu, explaining the majority of the growth we

expect. Our estimates for next year remained practically unchanged, and we expect revenue to grow by ~13% to 1,040 MEUR and adjusted EBIT to rise to 94.5 MEUR.

The sustainability of profitability is the biggest question mark in the estimates

The adjusted EBIT margin has exceeded 11% in the past two quarters, while the company's target is above 6%, and the 2025 level was 6.7%. Part of the increase is explained by refinements to project estimates, which we do not expect to continue on the same scale. However, profitability is also supported by structural factors, such as the higher margin level of KSBR and Pirkan Rakentajapalvelu compared to the group, the growing share of data center and industrial projects, and the operational gearing driven by revenue growth. We expect the margin to fall to 9.1% next year (2026e to 9.8%). If profitability were to return closer to historical levels, there would be clear downside in our earnings estimates.

Estimate revisions	2026	2026e	Change	2027e	2027e	Change	2028e	2028e	Change
MEUR / EUR	Old	New	%	Old	New	%	Old	New	%
Revenue	944	917	-3%	1041	1040	0%	1088	1086	0%
EBITDA	106	103	-3%	111	111	0%	113	112	-1%
EBIT (exc. NRIs)	90.5	89.5	-1%	94.8	94.6	0%	95.9	95.3	-1%
EBIT	80.2	74.9	-7%	88.8	88.6	0%	91.9	91.3	-1%
PTP	83.4	80.1	-4%	88.8	88.4	0%	92.2	91.5	-1%
EPS (excl. NRIs)	1.81	1.84	2%	1.84	1.84	0%	1.86	1.85	-1%
DPS	0.65	0.65	0%	0.70	0.70	0%	0.75	0.75	0%

Source: Inderes

No change to valuation picture from the previous update

On our estimates, the share is still cheap

As a whole, we consider GRK's stock to be moderately priced. In our view, the Q3 revenue miss does not alter the valuation picture, as our earnings estimates remained roughly unchanged and the strong order book supports next year's forecasts. We believe the upside potential of the multiples and a dividend yield together form an attractive total expected return. We reiterate our EUR 23.0 target price and Accumulate recommendation.

In our view, the moderate valuation provides a buffer against estimate risks, the biggest of which relates to the sustainability of profitability. If next year's adjusted EBIT margin were to return to the 2025 level (6.7%) instead of our estimate of 9.1%, the EV/EBIT multiple would rise to around 10x, which would still be in the lower half of our acceptable range. In our view, the current pricing therefore does not require the continuation of the exceptionally strong margin seen in recent quarters. On the other hand, the growing infrastructure construction market in Sweden and acquisitions enabled by a strong balance sheet also offer upside potential to our estimates, even though the decrease in work on the Stegra project will weigh on Swedish volumes in the near term.

In our view, a key factor for GRK's value development is successful capital allocation. GRK already has capital for stronger inorganic growth than we expect, so successful M&A would raise our earnings estimates and justified valuation level above the current estimate. Similarly, overpriced or poorly integrated acquisitions would depress the return on capital and the share's value development. Conversely, risks with a unilateral negative impact include project risks associated with individual large projects, GRK's

ability to maintain its soft strengths as it grows, and the potential consequences of the antitrust investigation.

Earnings multiples are moderate in absolute terms and relative to peers

The acceptable valuation level for GRK's stock is approximately 11x-14x in terms of P/E ratio and 9x-12x in terms of EV/EBIT ratio. In our multiple analysis, we emphasize the enterprise value-based EV/EBIT ratio due to the company's large net cash position. Based on our estimates, GRK's adjusted P/E multiple for 2026-2027 is around 11x and the EV/EBIT multiple, accounting for the net cash position, is around 8x. EV/EBIT is thus clearly below our accepted range and the P/E multiple at its lower end. Compared to the peer group median, GRK trades at a discount of around 30-35% on an EV/EBIT basis, whereas next year's P/E ratio is close to the peer level. Our target price corresponds to a P/E ratio of around 12x and an EV/EBIT ratio of 8x based on our estimates for next year. The upside in multiples, together with a dividend yield of around 3-4%, raises the expected return above the roughly 10% required return we apply.

The cash flow model supports a positive recommendation

In the valuation of GRK, we also give reasonable weight to the DCF model, as the business is mature and the company's demand and margin profiles are reasonably predictable even in the longer term. On the other hand, in the long term, we expect the company's EBIT margin to return to a level typical for an infrastructure constructor of around 6%. Our DCF model indicates a share value of EUR 23.4 (was 23.0 euros), and we use a required return (WACC) of 9.0% in the model. This supports the picture painted by earnings multiples of the share's upside.

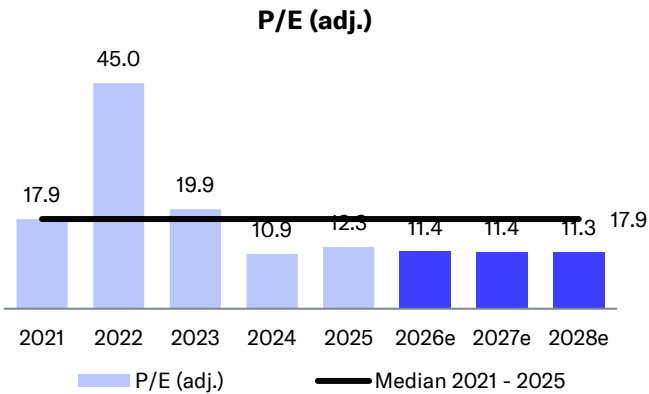
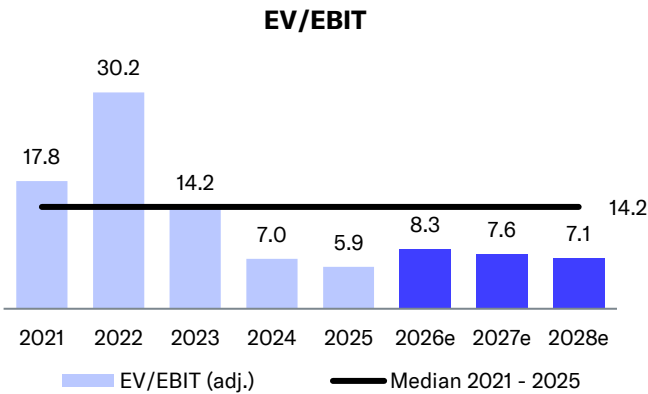
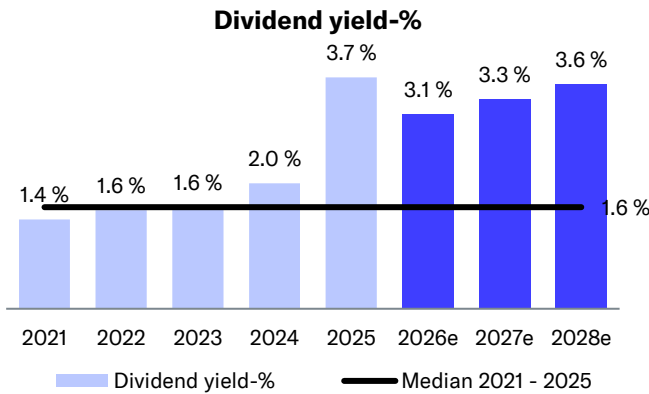
Valuation	2026e	2027e	2028e
Share price	20.9	20.9	20.9
Number of shares, millions	42.7	42.7	42.7
Market cap	892	892	892
EV	744	719	676
P/E (adj.)	11.4	11.4	11.3
P/E	14.0	12.3	11.9
P/B	3.6	3.0	2.6
P/S	1.0	0.9	0.8
EV/Sales	0.8	0.7	0.6
EV/EBITDA	7.2	6.5	6.0
EV/EBIT (adj.)	8.3	7.6	7.1
Payout ratio (%)	43.5 %	41.2 %	42.7 %
Dividend yield-%	3.1 %	3.3 %	3.6 %

Source: Inderes

Valuation table

Valuation	2021	2022	2023	2024	2025	2026e	2027e	2028e	2029e
Share price	10.2	10.2	10.2	10.2	14.3	20.9	20.9	20.9	20.9
Number of shares, millions	39.8	41.2	40.7	39.9	41.0	42.7	42.7	42.7	42.7
Market cap	405	419	414	406	587	892	892	892	892
EV	403	414	354	317	341	744	719	676	641
P/E (adj.)	17.9	45.0	19.9	10.9	12.3	11.4	11.4	11.3	12.2
P/E	19.5	60.0	20.6	11.0	13.7	14.0	12.3	11.9	12.7
P/B	5.3	5.4	4.7	3.4	3.1	3.6	3.0	2.6	2.4
P/S	0.9	0.9	0.8	0.6	0.7	1.0	0.9	0.8	0.8
EV/Sales	0.9	0.9	0.6	0.4	0.4	0.8	0.7	0.6	0.6
EV/EBITDA	19.5	17.0	9.4	5.2	4.7	7.2	6.5	6.0	5.9
EV/EBIT (adj.)	17.8	30.2	14.2	7.0	5.9	8.3	7.6	7.1	7.2
Payout ratio (%)	27.9 %	94.4 %	33.3 %	22.1 %	50.5 %	43.5 %	41.2 %	42.7 %	50.0 %
Dividend yield-%	1.4 %	1.6 %	1.6 %	2.0 %	3.7 %	3.1 %	3.3 %	3.6 %	3.9 %

Source: Inderes



Peer group valuation

Peer group valuation Company	Market cap MEUR	EV MEUR	EV/EBIT		EV/EBITDA		EV/S		P/E		Dividend yield-%		P/B
			2026e	2027e	2026e	2027e	2026e	2027e	2026e	2027e	2026e	2027e	2026e
YIT	979	1749	24.1	14.5	19.8	12.3	0.9	0.8	281.3	20.3		0.4	1.5
Veidekke	2747	2424	11.6	11.3	7.8	7.6	0.5	0.5	17.0	16.1	5.5	5.8	7.6
NCC	1612	2021	13.0	11.1	7.7	7.0	0.4	0.4	12.1	10.4	5.8	6.4	2.1
Peab	2500	3555	13.0	11.9	8.6	8.1	0.6	0.6	12.1	11.0	4.2	4.5	1.5
Skanska	10322	9046	12.2	11.1	9.2	8.5	0.6	0.5	16.0	14.8	3.9	4.1	1.8
SRV	136	207	15.5	8.1	13.0	6.9	0.3	0.2	38.2	10.6		2.2	1.2
Strabag	11375	8592	6.7	6.1	4.3	4.0	0.4	0.4	12.2	11.3	3.1	3.5	1.8
Koninklijke Heijmans N.V.	2227	2176	10.3	8.8	7.3	6.5	0.7	0.6	14.0	11.8	3.7	4.4	3.4
NRC Group	160	235	12.5	9.4	6.3	5.5	0.4	0.4	21.8	11.5		3.6	0.9
Kreate	333	387	11.1	9.9	8.1	7.3	0.6	0.5	14.3	12.2	3.9	4.5	5.3
NYAB	513	501	12.4	10.7	10.6	9.3	0.8	0.7	14.4	13.1	2.1	2.8	2.2
GRK Infra Oyj (Inderes)	892	744	8.3	7.6	7.2	6.5	0.8	0.7	11.4	11.4	3.1	3.3	3.6
Average			12.9	10.3	9.3	7.5	0.6	0.5	41.2	13.0	4.0	3.8	2.7
Median			12.4	10.7	8.1	7.3	0.6	0.5	14.4	11.8	3.9	4.1	1.8
Diff-% to median			-33%	-29%	-11%	-11%	45%	33%	-21%	-3%	-20%	-18%	97%

Source: Refinitiv / Inderes

Income statement

Income statement	2024	Q1'25	Q2'25	Q3'25	Q4'25	2025	Q1'26	Q2'26	Q3'26	Q4'26e	2026e	2027e	2028e	2029e
Revenue	728	174	232	257	209	872	112	210	288	307	917	1040	1086	1118
Finland	395	78.5	122	142	101	444	74.0	130	205	222	631	729	759	781
Sweden	274	82.1	91.8	91.0	81.2	346	27.0	67.6	70.3	70.0	235	247	259	267
Estonia	72.1	16.3	21.6	30.6	32.6	101	12.7	14.5	14.3	20.0	61.5	80.0	84.0	86.5
Other functions and eliminations	-12.4	-2.6	-3.2	-6.5	-6.2	-18.4	-1.8	-2.2	-1.6	-4.6	-10.2	-16.0	-16.0	-16.5
Group (adj. EBIT)	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Items affecting comparability	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
EBITDA	60.9	11.9	19.7	26.9	13.9	72.4	10.5	26.7	39.1	26.5	103	111	112	109
Depreciation	-15.7	-3.8	-4.0	-4.2	-7.0	-18.9	-4.6	-4.6	-10.6	-8.2	-28.0	-22.0	-21.0	-22.7
EBIT (excl. NRI)	45.6	8.7	16.5	23.4	9.7	58.2	5.9	24.4	34.9	24.3	89.5	94.6	95.3	89.0
EBIT	45.2	8.1	15.7	22.8	6.9	53.5	5.9	22.1	28.6	18.3	74.9	88.6	91.3	86.1
Share of profits in assoc. compan.	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net financial items	0.6	-1.3	1.4	0.4	-1.2	-0.8	1.6	1.9	1.9	-0.1	5.2	-0.2	0.2	-0.5
PTP	45.8	6.7	17.1	23.2	5.7	52.7	7.5	24.0	30.5	18.2	80.1	88.4	91.5	85.6
Taxes	-8.9	-1.3	-3.7	-3.9	-0.8	-9.7	-1.4	-5.2	-6.2	-3.5	-16.3	-15.9	-16.5	-15.4
Minority interest	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Net earnings	36.9	5.4	13.4	19.3	4.9	43.0	6.1	18.7	24.2	14.7	63.8	72.5	75.0	70.2
EPS (adj.)	0.93	0.15	0.35	0.49	0.19	1.17	0.15	0.51	0.72	0.49	1.84	1.84	1.85	1.71
EPS (rep.)	0.93	0.13	0.33	0.47	0.12	1.05	0.15	0.46	0.57	0.34	1.49	1.70	1.76	1.64

Key figures	2024	Q1'25	Q2'25	Q3'25	Q4'25	2025	Q1'26	Q2'26	Q3'26	Q4'26e	2026e	2027e	2028e	2029e
Revenue growth-%	33.4 %					19.8 %	-35.9 %	-9.4 %	11.7 %	47.2 %	5.1 %	13.4 %	4.4 %	3.0 %
Adjusted EBIT growth-%	83.0 %					27.7 %	-31.9 %	48.0 %	49.5 %	149.9 %	53.7 %	5.7 %	0.8 %	-6.6 %
EBITDA-%	8.4 %	6.8 %	8.5 %	10.5 %	6.7 %	8.3 %	9.4 %	12.7 %	13.6 %	8.6 %	11.2 %	10.6 %	10.3 %	9.7 %
Adjusted EBIT-%	6.3 %	5.0 %	7.1 %	9.1 %	4.7 %	6.7 %	5.3 %	11.6 %	12.1 %	7.9 %	9.8 %	9.1 %	8.8 %	8.0 %
Net earnings-%	5.1 %	3.1 %	5.8 %	7.5 %	2.3 %	4.9 %	5.5 %	8.9 %	8.4 %	4.8 %	7.0 %	7.0 %	6.9 %	6.3 %

Source: Inderes

Balance sheet

Assets	2024	2025	2026e	2027e	2028e
Non-current assets	91.9	102	189	196	205
Goodwill	0.7	1.3	56.1	56.1	56.1
Intangible assets	0.5	1.2	22.8	20.0	18.2
Tangible assets	84.5	95.5	106	116	127
Associated companies	0.0	0.0	0.0	0.0	0.0
Other investments	0.0	0.0	0.0	0.0	0.0
Other non-current assets	4.7	1.5	1.5	1.5	1.5
Deferred tax assets	1.4	2.7	2.7	2.7	2.7
Current assets	243	419	298	350	401
Inventories	6.7	8.7	9.2	10.4	10.9
Other current assets	47.2	0.2	0.2	0.2	0.2
Receivables	62.0	126	101	125	130
Cash and equivalents	127	284	188	214	260
Balance sheet total	334	521	487	546	607

Source: Inderes

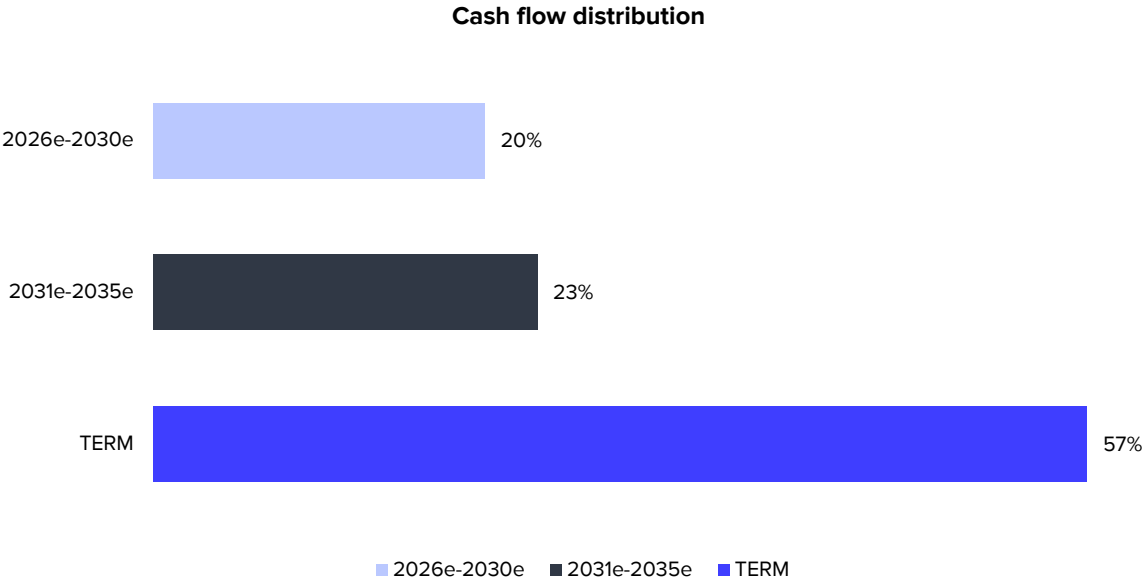
Liabilities & equity	2024	2025	2026e	2027e	2028e
Equity	119	190	251	296	341
Share capital	0.1	0.1	0.1	0.1	0.1
Retained earnings	81.0	116	158	203	248
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	0.0	0.0	0.0	0.0	0.0
Other equity	38.2	73.7	92.6	92.6	92.6
Minorities	0.0	0.0	0.0	0.0	0.0
Non-current liabilities	30.5	32.4	37.8	37.8	39.8
Deferred tax liabilities	3.0	5.0	5.0	5.0	5.0
Provisions	2.4	2.4	2.4	2.4	2.4
Interest bearing debt	24.6	23.6	29.0	29.0	31.0
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	0.6	1.4	1.4	1.4	1.4
Current liabilities	185	298	198	212	226
Interest bearing debt	14.0	14.1	11.0	12.0	13.0
Payables	108	99.4	115	130	141
Other current liabilities	62.4	185	72.6	70.1	72.1
Balance sheet total	334	521	487	546	607

DCF-calculation

DCF model	2025	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	2035e	TERM
Revenue growth-%	19.8 %	5.1 %	13.4 %	4.4 %	3.0 %	4.0 %	3.0 %	3.0 %	2.5 %	2.0 %	2.0 %	2.0 %
EBIT-%	6.1 %	8.2 %	8.5 %	8.4 %	7.7 %	7.0 %	6.5 %	6.3 %	6.0 %	6.0 %	6.0 %	6.0 %
EBIT (operating profit)	53.5	74.9	88.6	91.3	86.1	81.4	77.8	77.1	75.9	77.4	78.9	
+ Depreciation	18.9	28.0	22.0	21.0	22.7	25.7	25.7	25.3	24.8	25.4	25.0	
- Paid taxes	-8.9	-16.3	-15.9	-16.5	-15.4	-14.6	-14.0	-13.9	-13.7	-14.0	-14.3	
- Tax, financial expenses	-0.1	0.6	-0.4	-0.4	-0.6	-0.6	-0.6	-0.6	-0.6	-0.6	-0.6	
+ Tax, financial income	0.0	0.5	0.4	0.4	0.5	0.6	0.6	0.7	0.7	0.7	0.7	
- Change in working capital	94.6	-72.3	-12.3	7.2	2.7	2.1	2.2	1.9	1.5	1.5	0.0	
Operating cash flow	158	15.2	82.4	103	95.9	94.5	91.7	90.4	88.6	90.4	89.7	
+ Change in other long-term liabilities	0.8	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-28.0	-114.8	-29.2	-30.3	-28.3	-25.4	-25.5	-25.0	-25.6	-25.7	-24.7	
Free operating cash flow	131	-99.5	53.2	72.8	67.6	69.1	66.2	65.3	63.0	64.7	65.0	
+/- Other	27.0	42.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	158	-56.9	53.2	72.8	67.6	69.1	66.2	65.3	63.0	64.7	65.0	945
Discounted FCFF		-56.0	48.0	60.3	51.4	48.2	42.4	38.3	33.9	32.0	29.4	428
Sum of FCFF present value		756	812	764	704	652	604	562	523	489	457	428
Enterprise value DCF		756										
- Interest bearing debt		-37.6										
+ Cash and cash equivalents		284										
+ Associated companies		0.0										
-Minorities		0.0										
-Dividend/capital return		-21.7										
Equity value DCF		980										
Equity value DCF per share		23.0										

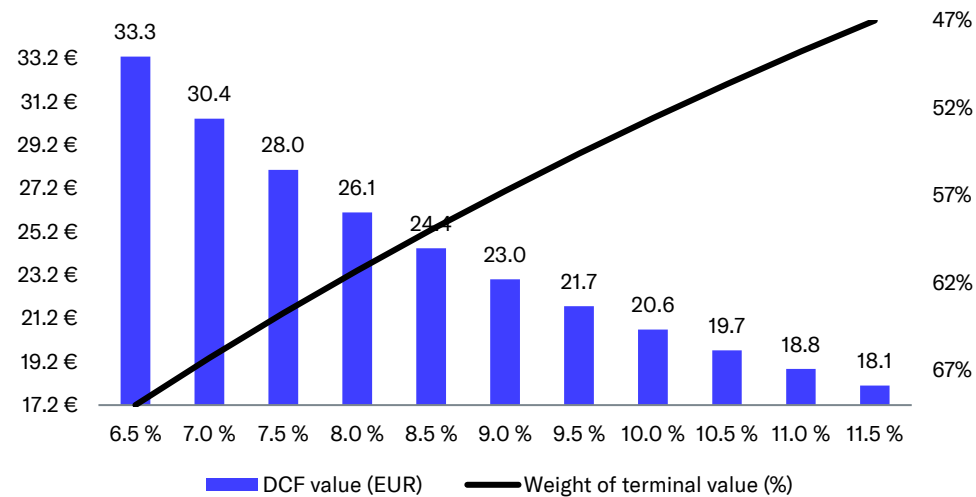
WACC	
Tax-% (WACC)	18.0 %
Target debt ratio (D/(D+E))	10.0 %
Cost of debt	4.0 %
Equity Beta	1.40
Market risk premium	4.75%
Liquidity premium	0.00%
Risk free interest rate	3.0 %
Cost of equity	9.7 %
Weighted average cost of capital (WACC)	9.0 %

Source: Inderes

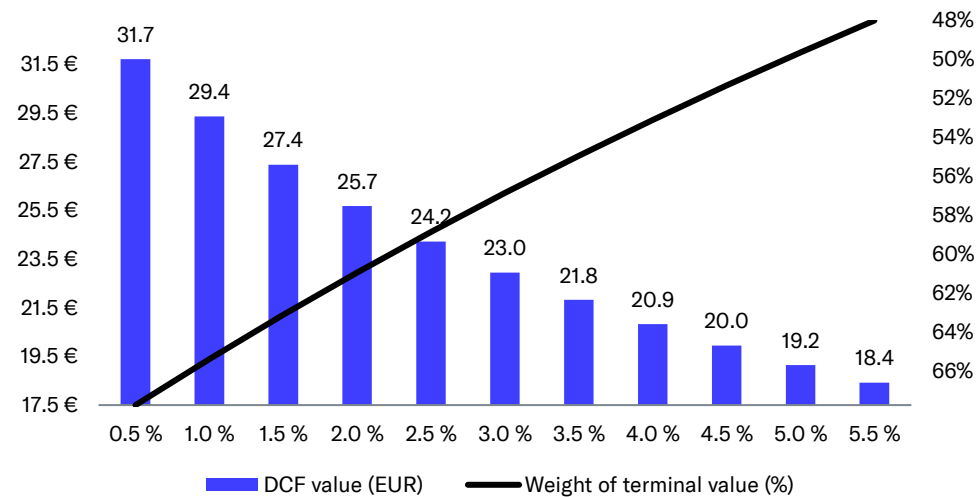


DCF sensitivity calculations and key assumptions in graphs

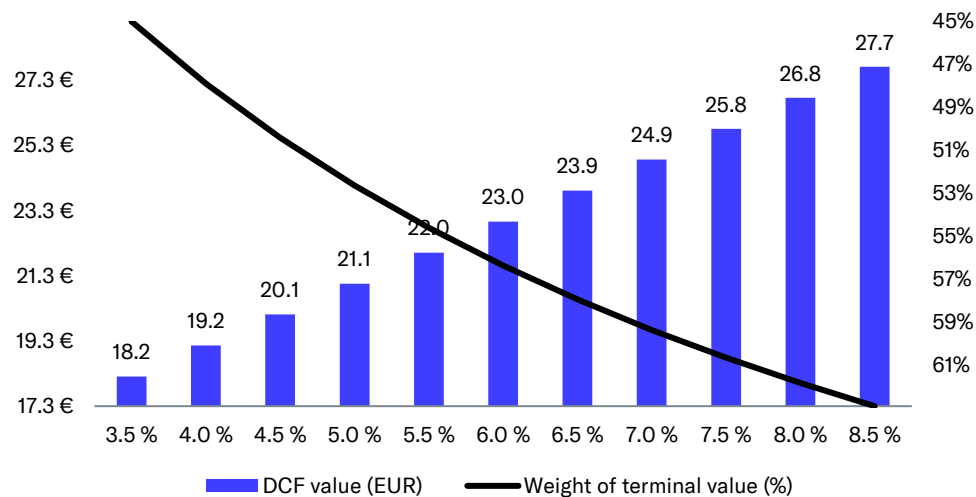
Sensitivity of DCF to changes in the WACC-%



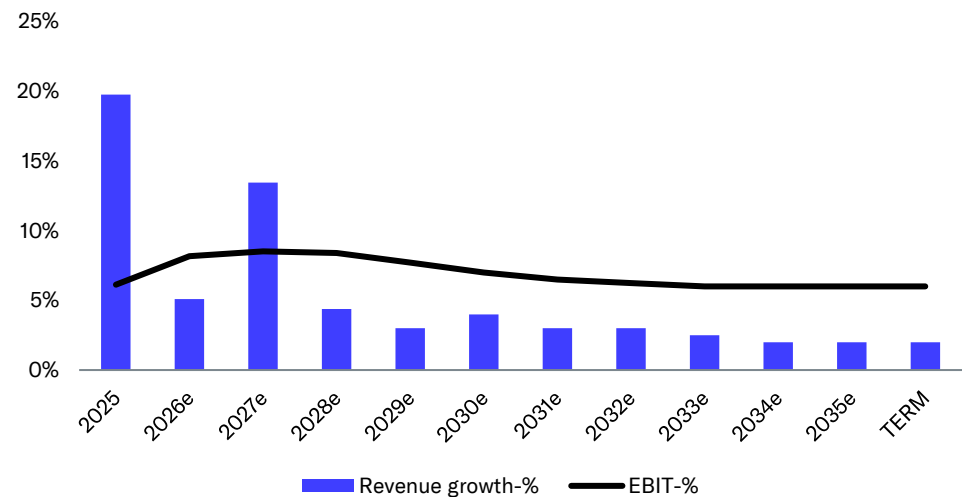
Sensitivity of DCF to changes in the risk-free rate



Sensitivity of DCF to changes in the terminal EBIT margin



Growth and profitability assumptions in the DCF calculation



Source: Inderes. Note that the weight of the terminal value (%) is shown on an inverse scale for clarity.

Summary

Income statement	2023	2024	2025	2026e	2027e	Per share data	2023	2024	2025	2026e	2027e
Revenue	546.2	728.4	872.3	916.8	1040.0	EPS (reported)	0.49	0.93	1.05	1.49	1.70
EBITDA	37.7	60.9	72.4	102.8	110.6	EPS (adj.)	0.51	0.93	1.17	1.84	1.84
EBIT	24.2	45.2	53.5	74.9	88.6	OCF / share	1.95	1.43	3.86	0.36	1.93
PTP	24.3	45.8	52.7	80.1	88.4	OFCF / share	1.55	0.86	3.85	-1.33	1.25
Net Income	20.2	36.9	43.0	63.8	72.5	Book value / share	2.18	2.99	4.64	5.88	6.93
Extraordinary items	-0.7	-0.4	-4.7	-14.6	-6.0	Dividend / share	0.17	0.20	0.53	0.65	0.70
Balance sheet	2023	2024	2025	2026e	2027e	Growth and profitability	2023	2024	2025	2026e	2027e
Balance sheet total	280.3	334.5	520.8	487.1	545.7	Revenue growth-%	21%	33%	20%	5%	13%
Equity capital	88.9	119.3	190.1	251.1	295.8	EBITDA growth-%	55%	61%	19%	42%	7%
Goodwill	0.7	0.7	1.3	56.1	56.1	EBIT (adj.) growth-%	82%	83%	28%	54%	6%
Net debt	-59.9	-88.0	-246.1	-147.9	-173.1	EPS (adj.) growth-%	127%	82%	25%	58%	0%
Cash flow	2023	2024	2025	2026e	2027e	EBITDA-%	6.9 %	8.4 %	8.3 %	11.2 %	10.6 %
EBITDA	37.7	60.9	72.4	102.8	110.6	EBIT (adj.)-%	4.6 %	6.3 %	6.7 %	9.8 %	9.1 %
Change in working capital	45.9	3.6	94.6	-72.3	-12.3	EBIT-%	4.4 %	6.2 %	6.1 %	8.2 %	8.5 %
Operating cash flow	79.5	56.9	158.0	15.2	82.4	ROE-%	24.3 %	35.4 %	27.8 %	28.9 %	26.5 %
CAPEX	-17.0	-21.7	-28.0	-114.8	-29.2	ROI-%	20.0 %	31.8 %	27.7 %	29.8 %	28.9 %
Free cash flow	63.3	34.1	157.8	-56.9	53.2	Equity ratio	39.9 %	42.9 %	55.0 %	59.9 %	61.5 %
Valuation multiples	2023	2024	2025	2026e	2027e	Gearing	-67.4 %	-73.8 %	-129.4 %	-58.9 %	-58.5 %
EV/S	0.6	0.4	0.4	0.8	0.7	Net debt/EBITDA	-1.6	-1.4	-3.4	-1.4	-1.6
EV/EBITDA	9.4	5.2	4.7	7.2	6.5	EBITDA/net financials	-554.9	-97.5	95.4	-19.6	582.2
EV/EBIT (adj.)	14.2	7.0	5.9	8.3	7.6						
P/E (adj.)	19.9	10.9	12.3	11.4	11.4						
P/B	4.7	3.4	3.1	3.6	3.0						
Dividend-%	1.6 %	2.0 %	3.7 %	3.1 %	3.3 %						

Source: Inderes

Disclaimer and recommendation history

The information presented in Inderes reports is obtained from several different public sources that Inderes considers to be reliable. Inderes aims to use reliable and comprehensive information, but Inderes does not guarantee the accuracy of the presented information. Any opinions, estimates and forecasts represent the views of the authors. Inderes is not responsible for the content or accuracy of the presented information. Inderes and its employees are also not responsible for the financial outcomes of investment decisions made based on the reports or any direct or indirect damage caused by the use of the information. The information used in producing the reports may change quickly. Inderes makes no commitment to announcing any potential changes to the presented information and opinions.

The reports produced by Inderes are intended for informational use only. The reports should not be construed as offers or advice to buy, sell or subscribe investment products. Customers should also understand that past performance is not a guarantee of future results. When making investment decisions, customers must base their decisions on their own research and their estimates of the factors that influence the value of the investment and take into account their objectives and financial position and use advisors as necessary. Customers are responsible for their investment decisions and their financial outcomes.

Reports produced by Inderes may not be edited, copied or made available to others in their entirety, or in part, without Inderes' written consent. No part of this report, or the report as a whole, shall be transferred or shared in any form to the United States, Canada or Japan or the citizens of the aforementioned countries. The legislation of other countries may also lay down restrictions pertaining to the distribution of the information contained in this report. Any individuals who may be subject to such restrictions must take said restrictions into account.

Inderes issues target prices for the shares it follows. The recommendation methodology used by Inderes is based on the share's 12-month expected total shareholder return (including the share price and dividends) and takes into account Inderes' view of the risk associated with the expected returns. The recommendation policy consists of four tiers: Sell, Reduce, Accumulate and Buy. As a rule, Inderes' investment recommendations and target prices are reviewed at least 2–4 times per year in connection with the companies' interim reports, but the recommendations and target prices may also be changed at other times depending on the market conditions. The issued recommendations and target prices do not guarantee that the share price will develop in line with the estimate. Inderes primarily uses the following valuation methods in determining target prices and recommendations: Cash flow analysis (DCF), valuation multiples, peer group analysis and sum of parts analysis. The valuation methods and target price criteria used are always company-specific and they may vary significantly depending on the company and (or) industry.

Inderes' recommendation policy is based on the following distribution relative to the 12-month risk-adjusted expected total shareholder return.

Buy	The 12-month risk-adjusted expected shareholder return of the share is very attractive
Accumulate	The 12-month risk-adjusted expected shareholder return of the share is attractive
Reduce	The 12-month risk-adjusted expected shareholder return of the share is weak
Sell	The 12-month risk-adjusted expected shareholder return of the share is very weak

The assessment of the 12-month risk-adjusted expected total shareholder return based on the above-mentioned definitions is company-specific and subjective. Consequently, similar 12-month expected total shareholder returns between different shares may result in different recommendations, and the recommendations and 12-month expected total shareholder returns between different shares should not be compared with each other. The counterpart of the expected total shareholder return is Inderes' view of the risk taken by the investor, which varies considerably between companies and scenarios. Thus, a high expected total shareholder return does not necessarily lead to positive performance when the risks are exceptionally high and, correspondingly, a low expected total shareholder return does not necessarily lead to a negative recommendation if Inderes considers the risks to be moderate.

The analysts who produce Inderes' research and Inderes employees cannot have 1) shareholdings that exceed the threshold of significant financial gain or 2) shareholdings exceeding 1% in any company subject to Inderes' research activities. Inderes Oyj can only own shares in the target companies it follows to the extent shown in the company's model portfolio investing real funds. All of Inderes Oyj's shareholdings are presented in itemised form in the model portfolio. Inderes Oyj does not have other shareholdings in the target companies analysed. The remuneration of the analysts who produce the analysis are not directly or indirectly linked to the issued recommendation or views. Inderes Oyj does not have investment bank operations.

Inderes or its partners whose customer relationships may have a financial impact on Inderes may, in their business operations, seek assignments with various issuers with respect to services provided by Inderes or its partners. Thus, Inderes may be in a direct or indirect contractual relationship with an issuer that is the subject of research activities. Inderes and its partners may provide investor relations services to issuers. The aim of such services is to improve communication between the company and the capital markets. These services include the organisation of investor events, advisory services related to investor relations and the production of investor research reports.

More information about research disclaimers can be found at www.inderes.fi/research-disclaimer.

Inderes has made an agreement with the issuer and target of this report, which entails compiling a research report.

Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
5/28/2025	Accumulate	13.00 €	10.95 €
8/1/2025	Reduce	14.00 €	14.69 €
9/11/2025	Accumulate	14.00 €	12.93 €
10/22/2025	Accumulate	14.50 €	13.64 €
10/31/2025	Accumulate	14.50 €	13.36 €
2/13/2026	Accumulate	14.50 €	12.91 €
5/5/2026	Buy	15.00 €	13.14 €
5/19/2026	Accumulate	16.00 €	14.80 €
7/14/2026	Accumulate	20.00 €	17.44 €
7/29/2026	Accumulate	23.00 €	20.70 €
10/28/2026	Accumulate	23.00 €	20.90 €



CONNECTING INVESTORS AND COMPANIES.

Inderes democratizes financial information by connecting investors and listed companies. For investors, we are an investing community and a trusted source of financial information and equity research. For listed companies, we are a partner in delivering high-quality investor relations. Over 500 listed companies in Europe use our investor relations products and equity research services to provide better investor communications to their shareholders.

Our goal is to be the most investor-minded company in finance. Inderes was founded in 2009 by investors, for investors. As a Nasdaq First North-listed company, we understand the day-to-day reality of our customers.

Inderes Ab

Vattugatan 17, 5tr
Stockholm
+46 8 411 43 80

inderes.se

Inderes Oyj

Porkkalankatu 5
00180 Helsinki
+358 10 219 4690

inderes.fi

**inde
res.**