Taaleri

Company report

2/9/2024



Sauli Vilén +358 44 025 8908 sauli.vilen@inderes.fi



✓ Inderes corporate customer



This report is a summary translation of the report "Yhtiö tekee erittäin vahvan tuloksen" published on 2/9/2024 at 7:25 pm EET.

The company will deliver very strong results

Taaleri will publish its Q4 results on Wednesday at 08.00 am EET. We have raised our Q4 forecasts significantly and expect a very strong Q4 result from Taaleri. However, forecast changes are one-off in nature and have no impact on our longer-term forecasts. As such, our view on Taaleri's value is also unchanged and we reiterate our target price of EUR 10.0 and Accumulate recommendation ahead of Q4 results.

Forecasts raised significantly due to developments towards the end of the year

We have raised Taaleri's 2023 forecast significantly due to three factors. 1) the company recorded an unexpected 4.1 MEUR in performance fees for Energy development projects for the rest of the year, 2) the second closing of the SolarWind III fund took place in 2023, contrary to our expectations, and 3) Garantia's investment portfolio has received a significant boost from the excellent capital market performance for the rest of the year. We note that the changes are largely one-off in nature and the only change to the projections for years beyond 2023 is the shift of the SolarWind III second closing premiums from 2024 to 2023.

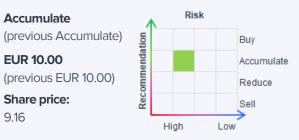
The result is strong, but it relies on non-recurring income

We expect Taaleri to deliver a very strong result of 11 MEUR. Most of the earnings come from non-recurring components (investment income and performance fees) and profitability based on recurring fees remains sluggish. In Private equity funds, Energy's recurring fees continue to grow strongly (+61%) driven by the SolarWind III ramp-up. The result will also be very strong (Q3'24e: 5.8 MEUR) due to high performance fees. In Energy, the balance sheet is once again under the microscope, as profitability should scale in the coming quarters as the SolarWind III fund continues to grow. In Other private equity funds (Bio and Real Estate), revenue is down on year-on-year and the result is well into the red. We expect Garantia's premium income to be flat quarter-on-quarter, but to fall significantly from the exceptionally strong level of a year ago. The technical result should remain excellent, although we expect claims costs to increase from the previous quarter. We expect investment income to have been at an excellent level, thanks to a strong capital market. Overall, we expect Garantia's earnings to reach 7.1 MEUR.

The outlook focuses on the progress of the updated strategy

Taaleri will deliver a strong performance in 2023 thanks to high performance fees. In addition, the company's balance sheet remains very strong and would allow for an even higher profit distribution. However, at the November CMD, we think the message was clear and the focus of capital allocation in the future will be on bio-investments on the own balance sheet. As a result, we expect the company to pay a dividend of 55% of earnings (target +50%), which means a dividend of EUR 0.50 per share (basic dividend 2022: EUR 0,45). The outlook focuses primarily on progress in biotech investment and fundraising. As for biotech investments, we do not expect to hear anything concrete yet and the next projects will probably have to wait until the second half of the year. We note that biotech projects will be absolutely central to the value of the company in the coming years. On the fundraising front, there is particular interest in accelerating growth in the biotech industry and the re-launch of Real Estate under new management. Energy fundraising is moving forward steadily with no material uncertainty. In the November CMD, the company set very ambitious growth targets for Private equity funds and made significant changes to its capital allocation policy.

Recommendation



Key figures

	2022	2023e	2024 e	2025e
Revenue	63.2	66.9	59.6	66.9
growth-%	-9%	6%	-11%	12%
EBIT adj.	27.4	36.0	28.2	33.5
EBIT-% adj.	43.3 %	53.8 %	47.2 %	50.1 %
Net Income	20.6	26.5	19.9	24.5
EPS (adj.)	0.73	0.92	0.67	0.82
P/E (adj.)	17.6	10.0	13.7	11.2
P/B	1.8	1.3	1.2	1.2
Dividend yield-%	5.5 %	5.5 %	4.5 %	5.5 %
EV/EBIT (adj.)	12.1	6.7	7.6	6.5
EV/EBITDA	11.6	6.6	7.5	6.4
EV/S	5.2	3.6	3.6	3.3

Share price



Revenue and EBIT-%

66.9

59.6

2023e 2024e 2025e

EBIT-% (adj.)

60%

50%

40%

30%

20%

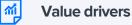
10%

0%

66.9

EPS and dividend





- Scaling of Energy
- Ramping up other Private equity funds
- Garantia's profitable growth
- Balance sheet biotech investments
- M&A transactions
- Performance fees for funds



86.7

2020

Source: Inderes

69.7

2021

2022

Revenue

- Success in fund investments
- Success of biotech investments
- Success of ramping up other Private equity funds
- Scalability of costs and improving costefficiency
- Garantia's guarantee risks

Valuation	2023e	2024e	2025 e
Share price	9.16	9.16	9.16
Number of shares, millions	29.0	29.6	29.9
Market cap	265	265	265
EV	239	214	218
P/E (adj.)	10.0	13.6	11.2
P/E	10.0	13.6	11.2
P/B	1.3	1.2	1.2
P/S	4.0	4.4	4.0
EV/Sales	3.6	3.6	3.3
EV/EBITDA	6.5	7.5	6.4
EV/EBIT (adj.)	6.6	7.6	6.5
Payout ratio (%)	55.0 %	60.0 %	60.0 %
Dividend yield-%	5.5 %	4.5 %	5.5 %
Source: Inderes			

Short-term forecasts raised significantly

- We have raised our 2023 forecasts significantly. The main change was the 4.1 MEUR performance fee in Energy announced at the end of December related to the Texas development projects. We believe that the project still includes the possibility of an additional performance fees, but we have not included this in our forecasts for reasons of prudence.
- In Energy, the second close of the SolarWind III fund took place against our expectations already in 2023. The fund has been charging
 retroactive fees to new investors since inception, and these retroactive fees will significantly boost fee income in Q4. Accordingly, our
 forecasts have been lowered by the amount of these retroactive premiums for 2024, as we had expected a second close in the first
 half of the year.
- We have also raised the return forecast for Garantia's investment portfolio for Q4, as the market environment in Q4 has been very good with sharply lower interest rates and a well-drawn equity market.
- We have increased our dividend forecast in line with the result. We expect the company to increase its base dividend year-on-year, but the payout ratio to be close to the lower end of the target range (50%).

Estimate revisions MEUR / EUR	2023e Old	2023e New	Change %	2024e Old	2024e New	Change %	2025e Old	2025e New	Change %
Revenue	58.0	66.9	15%	61.3	59.6	-3%	66.8	66.9	0%
EBIT (exc. NRIs)	27.3	36.0	32%	29.9	28.2	-6%	33.4	33.5	0%
EBIT	27.3	36.0	32%	29.9	28.2	-6%	33.4	33.5	0%
EPS (excl. NRIs)	0.68	0.92	35%	0.72	0.67	-6%	0.82	0.82	0%
DPS	0.41	0.50	24%	0.43	0.40	-6%	0.49	0.49	0%

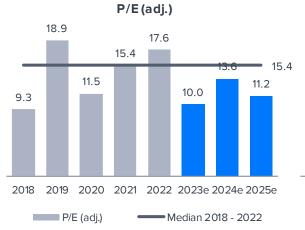
Q4 result expectations

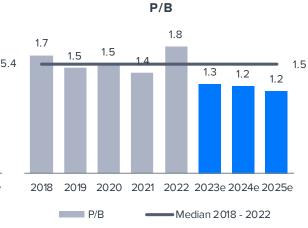
Estimates	Q4'22	Q4'23	Q4'23e	Q4'23e	Conse	ensus	2023 e
MEUR / EUR	Comparison	Actualized	Inderes	Consensus	Low	High	Inderes
Revenue	17.3		19.5				66.9
EBIT	7.1		11.0				36.0
EPS (adj.)	0.25		0.26				0.92
DPS	0.70		0.46				0.50
Revenue growth-%	-41.2 %		12.4 %				5.8 %
EBIT-% (adj.)	41.3 %		12.0 %				53.8 %

Valuation table

Valuation	2018	2019	2020	2021	2022	2023e	2024e	2025e	2026 e
Share price	7.10	7.40	8.12	11.5	12.8	9.16	9.16	9.16	9.16
Number of shares, millions	28.4	28.4	28.4	28.4	28.4	29.0	29.6	29.9	30.2
Market cap	201	210	230	326	363	265	265	265	265
EV	230	246	289	308	331	239	214	218	238
P/E (adj.)	9.3	18.9	11.5	15.4	17.6	10.0	13.6	11.2	11.6
P/E	9.3	18.9	11.5	2.4	17.6	10.0	13.6	11.2	11.6
P/B	1.7	1.5	1.5	1.4	1.8	1.3	1.2	1.2	1.1
P/S	2.8	3.1	2.7	4.7	5.7	4.0	4.4	4.0	4.0
EV/Sales	3.2	3.7	3.3	4.4	5.2	3.6	3.6	3.3	3.6
EV/EBITDA	9.2	12.8	10.7	2.1	11.6	6.5	7.5	6.4	7.0
EV/EBIT (adj.)	9.6	14.9	11.8	10.7	12.1	6.6	7.6	6.5	7.2
Payout ratio (%)	39.3 %	40.9 %	187.2 %	25.0 %	96.3 %	55.0 %	60.0 %	60.0 %	60.0 %
Dividend yield-%	4.2 %	2.2 %	16.3 %	10.4 %	5.5 %	5.5 %	4.5 %	5.5 %	5.4 %

Source: Inderes





Dividend yield-%



Peer group valuation

Peer group valuation	Market cap	EV	EV/	EBIT	EV/E	BITDA	EV	/ S	P	/E	Dividend	d yield-%	P/B
Company	MEUR	MEUR	2023e	2024 e	2023e	2024 e	2023e	2024 e	2023e	2024e	2023e	2024e	2023e
Aktia	655								7.0	7.2	9.2	9.1	0.9
Alexandria	69	55	6.4	5.5	5.0	4.5	1.3	1.2	11.3	9.6	8.0	8.5	2.3
CapMan	313	380	13.0	8.7	12.5	8.5	5.9	5.1	17.3	10.4	6.1	11.5	2.5
Evli	502	454	9.7	8.4	8.5	7.7	3.9	3.6	15.0	12.9	7.6	9.0	3.7
eQ	581	549	13.7	11.7	13.3	11.4	7.8	6.8	18.2	15.7	5.7	6.6	7.5
Oma Säästöpankki	716								6.2	6.8	5.3	5.7	1.0
Titanium	169	149	8.7	8.3	8.4	8.0	4.9	4.6	12.4	11.8	8.1	8.4	6.7
United Bankers2	152	138	8.0	6.9	7.1	6.1	2.5	2.2	12.0	10.6	7.8	8.5	2.8
Taaleri (Inderes)	265	239	6.6	7.6	6.5	7.5	3.6	3.6	10.0	13.6	5.5	4.5	1.3
Average			9.9	8.3	9.1	7.7	4.4	3.9	12.4	10.6	7.2	8.4	3.4
Median			9.2	8.4	8.5	7.9	4.4	4.1	12.2	10.5	7.7	8.5	2.6
Diff-% to median			-28 %	- 9 %	-23 %	-5%	- 18 %	- 12 %	- 18 %	30 %	- 28 %	-47 %	- 52 %

Source: Refinitiv / Inderes

Income statement

Income statement	2021	Q1'22	Q2'22	Q3'22	Q4'22	2022	Q1'23	Q2'23	Q3'23	Q4'23e	2023e	2024e	2025e	2026e
Revenue	69.7	7.2	11.8	26.9	17.3	63.2	10.1	23.8	13.5	19.5	66.9	59.6	66.9	65.6
Strategic investments	30.3	0.2	-1.1	6.1	2.9	8.1	4.1	5.4	3.9	7.5	20.9	17.4	19.5	20.4
Balance sheet investments	8.4	1.7	7.1	8.3	-4.5	12.6	-0.1	4.8	0.8	0.4	5.9	2.4	1.4	1.4
Private equity funds	31.0	5.3	5.8	12.6	18.9	42.6	5.2	16.1	8.4	11.6	41.2	39.8	46.0	43.8
EBITDA	144	-0.4	3.0	18.7	7.4	28.6	1.7	17.8	5.9	11.1	36.5	28.6	34.2	34.0
Depreciation	-0.8	-0.2	-0.6	-0.2	-0.2	-1.2	-0.2	-0.1	-0.2	-0.2	-0.5	-0.4	-0.7	-0.9
EBIT (excl. NRI)	28.7	-0.6	2.4	18.5	7.1	27.4	1.6	17.7	5.7	11.0	36.0	28.2	33.5	33.1
EBIT	144	-0.6	2.4	18.5	7.1	27.4	1.6	17.7	5.7	11.0	36.0	28.2	33.5	33.1
Strategic investments	22.6	-1.4	-2.8	4.4	1.1	1.3	3.3	4.6	4.7	7.0	19.5	15.4	17.5	18.4
Balance sheet investments	3.0	1.4	6.3	7.5	-5.9	9.3	-0.5	4.6	-2.4	-0.5	1.1	0.2	-1.3	0.0
Private equity funds	5.2	-0.6	-1.1	6.6	11.9	16.8	-1.2	8.6	3.5	4.5	15.4	12.6	17.3	14.7
Net financial items	-2.4	-0.3	-0.2	-0.2	-0.3	-1.0	-0.3	-0.5	-0.2	-0.2	-1.2	-0.6	0.0	-0.3
РТР	141	-0.9	2.2	18.3	6.9	26.4	1.3	17.2	5.5	10.8	34.8	27.6	33.5	32.8
Taxes	-5.2	-0.3	-2.1	-2.9	0.3	-5.1	-0.7	-1.3	-0.6	-2.2	-4.7	-5.5	-6.7	-6.6
Minority interest	0.0	-0.3	0.0	-0.3	-0.1	-0.7	-0.1	-2.2	-0.3	-1.0	-3.6	-2.2	-2.3	-2.4
Net earnings	136	-1.5	0.0	15.1	7.1	20.6	0.5	13.8	4.6	7.6	26.5	19.9	24.5	23.9
EPS (adj.)	0.75	-0.05	0.00	0.53	0.25	0.73	0.02	0.49	0.16	0.26	0.92	0.67	0.82	0.79
EPS (rep.)	4.80	-0.05	0.00	0.53	0.25	0.73	0.02	0.49	0.16	0.26	0.92	0.67	0.82	0.79
Key figures	2021	Q1'22	Q2'22	Q3'22	Q4'22	2022	Q1'23	Q2'23	Q3'23	Q4'23e	2023e	2024e	2025e	2026e
Revenue growth-%	-19.6 %	-47.6 %	-17.4 %	118.8 %	-41.2 %	-9.3 %	41.8 %	100.9 %	-50.0 %	12.5 %	5.8 %	-10.8 %	12.1 %	-1.8 %
Adjusted EBIT growth-%	17.1 %	-111.3 %	-68.1%	325.0 %	-35.6 %	-4.7 %	-341.0 %	634.2 %	-68.9 %	53.5 %	31.4 %	-21.7 %	18.9 %	-1.1 %
EBITDA-%	207.2 %	-6.2 %	25.2 %	69.4 %	42.6 %	45.2 %	16.8 %	74.8 %	43.8 %	57.1%	54.6 %	48.0 %	51.1 %	51.7 %
Adjusted EBIT-%	41.2 %	-9.0 %	20.3 %	68.6 %	41.3 %	43.3 %	15.3 %	74.4 %	42.7 %	56.3 %	53.8 %	47.2 %	50.1%	50.4 %
Net earnings-%	195.1%	-21.5 %	0.1 %	56.0 %	40.9 %	32.6 %	5.1%	57.8 %	34.4 %	39.1%	39.7%	33.3 %	36.6 %	36.3 %

Balance sheet

Assets	2021	2022	2023e	2024e	2025e	Liabilities & equity	2021	2022	2023e	2024e	202
Non-current assets	229	206	215	233	248	Equity	230	203	213	220	23
Goodwill	0.7	0.3	0.3	0.3	0.3	Share capital	0.1	0.1	0.1	0.1	0.
Intangible assets	0.0	0.0	0.0	0.0	0.0	Retained earnings	213	184	191	196	20
Tangible assets	1.1	0.4	0.9	1.4	1.7	Hybrid bonds	0.0	0.0	0.0	0.0	0.
Associated companies	55.7	48.2	57.2	74.0	89.0	Revaluation reserve	18.8	18.8	18.8	18.8	18.
Other investments	169	154	154	154	154	Other equity	-1.3	0.0	0.0	0.0	0.
Other non-current assets	0.0	0.0	0.0	0.0	0.0	Minorities	-0.7	-0.4	3.2	5.4	7.
Deferred tax assets	2.3	3.2	3.2	3.2	3.2	Non-current liabilities	49.6	54.1	55.3	39.3	39.
Current assets	89.8	94.8	96.8	70.8	70.4	Deferred tax liabilities	16.6	17.5	17.5	17.5	17.
Inventories	0.0	0.0	0.0	0.0	0.0	Provisions	0.0	0.0	0.0	0.0	0.0
Other current assets	13.7	13.2	13.2	4.0	4.0	Interest bearing debt	14.9	14.9	16.1	0.0	0.0
Receivables	22.9	34.8	36.8	8.9	10.0	Convertibles	0.0	0.0	0.0	0.0	0.0
Cash and equivalents	53.3	46.8	46.8	57.9	56.4	Other long term liabilities	18.1	21.8	21.8	21.8	21.
Balance sheet total	319	301	312	304	319	Current liabilities	39.4	44.0	44.0	44.0	44.
Source: Inderes						Interest bearing debt	0.0	0.0	0.0	0.0	0.0
						Payables	0.0	0.0	0.0	0.0	0.0

Other current liabilities

Balance sheet total

39.4

319

44.0

301

44.0

312

44.0

304

44.0

319

DCF calculation

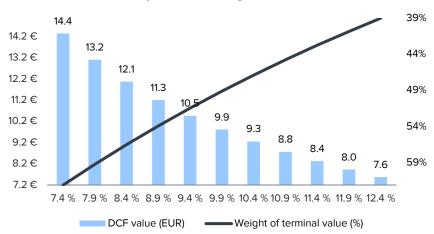
DCF model	2022	2023e	2024e	2025e	2026e	2027e	2028e	2029e	2030e	2031e	2032e	TERM
Revenue growth-%	-9.3 %	5.8 %	-10.8 %	12.1 %	-1.8 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %
EBIT-%	43.3 %	53.8 %	47.2 %	50.1 %	50.4 %	50.0 %	45.0 %	40.0 %	40.0 %	40.0 %	40.0 %	40.0 %
EBIT (operating profit)	27.4	36.0	28.2	33.5	33.1	33.6	31.0	28.3	29.0	29.7	30.5	
+ Depreciation	1.2	0.5	0.4	0.7	0.9	0.9	1.0	1.0	1.0	1.0	1.0	
- Paid taxes	-5.0	-4.7	-5.5	-6.7	-6.6	-6.7	-6.2	-5.7	-5.8	-5.9	-6.1	
- Tax, financial expenses	-0.2	-0.2	-0.1	0.0	-0.1	-0.1	0.0	0.0	0.0	0.0	0.0	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Change in working capital	-6.8	-2.0	37.0	-1.1	0.2	-0.2	-0.3	-0.3	-0.3	-0.3	-0.3	
Operating cash flow	16.5	29.7	60.0	26.4	27.5	27.6	25.5	23.3	23.9	24.5	25.1	
+ Change in other long-term liabilities	3.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	15.0	-1.0	-1.0	-1.0	-1.0	-1.0	-1.0	-1.0	-1.0	-1.0	-1.3	
Free operating cash flow	35.2	28.7	59.0	25.4	26.5	26.6	24.5	22.3	22.9	23.5	23.8	
+/- Other	22.6	-9.0	-16.8	-15.0	-29.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	57.7	19.6	42.2	10.4	-2.5	26.6	24.5	22.3	22.9	23.5	23.8	329
Discounted FCFF		19.9	38.8	8.7	-1.9	18.4	15.5	12.8	12.0	11.1	10.3	142
Sum of FCFF present value		288	268	229	220	222	204	188	175	163	152	142
Enterprise value DCF		288										
- Interest bearing debt		-14.9					Cashfla					
+ Cash and cash equivalents		46.8					Cashilo	wdistribu	tion			
-Minorities		-4.1										
-Dividend/capital return		-19.8										
Equity value DCF		296	2	2023e-2027e 29%								
Equity value DCF per share		10.2										

Tax-% (WACC)	20.0 %
Target debt ratio (D/(D+E)	0.0 %
Cost of debt	5.0 %
Equity Beta	1.35
Market risk premium	4.75%
Liquidity premium	1.00%
Risk free interest rate	2.5 %
Cost of equity	9.9 %
Weighted average cost of capital (WACC)	9.9 %
Source: Inderes	

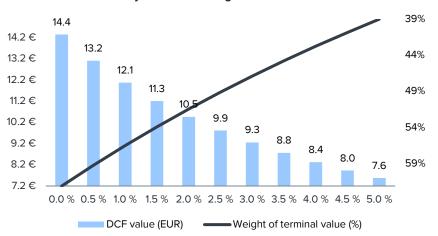




DCF sensitivity calculations and key assumptions in graphs

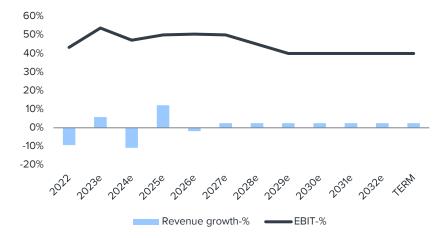


Sensitivity of DCF to changes in the WACC-%

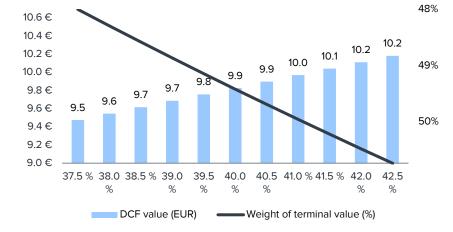


Sensitivity of DCF to changes in the risk-free rate

Growth and profitability assumptions in the DCF calculation



Sensitivity of DCF to changes in the terminal EBIT margin



Summary

Income statement	2020	2021	2022	2023e	2024 e	Per share data	2020	2021	2022	2023e	2024 e
Revenue	86.7	69.7	63.2	66.9	59.6	EPS (reported)	0.71	4.80	0.73	0.92	0.67
EBITDA	27.0	144.4	28.6	36.5	28.6	EPS (adj.)	0.71	0.75	0.73	0.92	0.67
EBIT	24.5	143.6	27.4	36.0	28.2	OCF / share	1.14	5.00	0.58	1.03	2.03
РТР	24.5	141.3	26.4	34.8	27.6	FCF / share	0.84	3.90	2.04	0.68	1.43
Net Income	20.0	136.0	20.6	26.5	19.9	Book value / share	5.26	8.13	7.16	7.25	7.28
Extraordinary items	0.0	114.9	0.0	0.0	0.0	Dividend / share	1.32	1.20	0.70	0.50	0.40
Balance sheet	2020	2021	2022	2023e	2024e	Growth and profitability	2020	2021	2022	2023e	2024e
Balance sheet total	268.0	318.7	300.8	312.3	303.7	Revenue growth-%	29%	-20%	-9%	6%	-11 %
Equity capital	148.1	229.8	202.7	213.0	220.4	EBITDA growth-%	41%	434%	-80%	28 %	-22 %
Goodwill	5.1	0.7	0.3	0.3	0.3	EBIT (adj.) growth-%	49%	17%	-5%	31%	-22 %
Net debt	24.1	-38.4	-31.9	-30.7	-57.9	EPS (adj.) growth-%	80%	6%	-2%	26 %	-27 %
						EBITDA-%	31.2 %	207.2 %	45.2 %	54.6 %	48.0 %
Cash flow	2020	2021	2022	2023e	2024e	EBIT (adj.)-%	28.3 %	41.2 %	43.3 %	53.8 %	47.2 %
EBITDA	27.0	144.4	28.6	36.5	28.6	EBIT-%	28.3 %	206.0 %	43.3 %	53.8 %	47.2 %
Change in working capital	9.5	2.0	-6.8	-2.0	37.0	ROE-%	13.8 %	71.7 %	9.5 %	0.0 %	9.3 %
Operating cash flow	32.5	141.6	16.5	29.7	60.0	ROI-%	12.3 %	64.9 %	11.8 %	16.1 %	12.5 %
CAPEX	-8.3	-1.5	15.0	-1.0	-1.0	Equity ratio	55.2 %	72.1%	67.4 %	68.2 %	72.6 %
Free cash flow	23.7	110.6	57.7	19.6	42.2	Gearing	16.3 %	-16.7 %	-15.8 %	-14.4 %	-26.3 %

Valuation multiples	2020	2021	2022	2023e	2024e
EV/S	3.3	4.4	5.2	3.6	3.6
EV/EBITDA (adj.)	10.7	2.1	11.6	6.5	7.5
EV/EBIT (adj.)	11.8	10.7	12.1	6.6	7.6
P/E (adj.)	11.5	15.4	17.6	10.0	13.6
P/B	1.5	1.4	1.8	1.3	1.2
Dividend-%	16.3 %	10.4 %	5.5 %	5.5 %	4.5 %

Disclaimer and recommendation history

The information presented in Inderes reports is obtained from several different public sources that Inderes considers to be reliable. Inderes aims to use reliable and comprehensive information, but Inderes does not guarantee the accuracy of the presented information. Any opinions, estimates and forecasts represent the views of the authors. Inderes is not responsible for the content or accuracy of the presented information. Inderes and its employees are also not responsible for the financial outcomes of investment decisions made based on the reports or any direct or indirect damage caused by the use of the information. The information used in producing the reports may change quickly. Inderes makes no commitment to announcing any potential changes to the presented information and opinions.

The reports produced by Inderes are intended for informational use only. The reports should not be construed as offers or advice to buy, sell or subscribe investment products. Customers should also understand that past performance is not a guarantee of future results. When making investment decisions, customers must base their decisions on their own research and their estimates of the factors that influence the value of the investment and take into account their objectives and financial position and use advisors as necessary. Customers are responsible for their investment decisions and their financial outcomes.

Reports produced by Inderes may not be edited, copied or made available to others in their entirety, or in part, without Inderes' written consent. No part of this report, or the report as a whole, shall be transferred or shared in any form to the United States, Canada or Japan or the citizens of the aforementioned countries. The legislation of other countries may also lay down restrictions pertaining to the distribution of the information contained in this report. Any individuals who may be subject to such restrictions must take said restrictions into account.

Inderes issues target prices for the shares it follows. The recommendation methodology used by Inderes is based on the share's 12-month expected total shareholder return (including the share price and dividends) and takes into account Inderes' view of the risk associated with the expected returns. The recommendation policy consists of four tiers: Sell, Reduce, Accumulate and Buy. As a rule, Inderes' investment recommendations and target prices are reviewed at least 2–4 times per year in connection with the companies' interim reports, but the recommendations and target prices may also be changed at other times depending on the market conditions. The issued recommendations and target prices do not guarantee that the share price will develop in line with the estimate. Inderes primarily uses the following valuation methods in determining target prices and recommendations: Cash flow analysis (DCF), valuation multiples, peer group analysis and sum of parts analysis. The valuation methods and target price criteria used are always company-specific and they may vary significantly depending on the company and (or) industry.

Inderes' recommendation policy is based on the following distribution relative to the 12-month risk-adjusted expected total shareholder return.

Buy	The 12-month risk-adjusted expected shareholder return of the share is very attractive
Accumulate	The 12-month risk-adjusted expected shareholder return of the share is attractive
Reduce	The 12-month risk-adjusted expected shareholder return of the share is weak
Sell	The 12-month risk-adjusted expected shareholder

return of the share is very weak

The assessment of the 12-month risk-adjusted expected total shareholder return based on the above-mentioned definitions is company-specific and subjective. Consequently, similar 12-month expected total shareholder returns between different shares may result in different recommendations, and the recommendations and 12-month expected total shareholder returns between different shares should not be compared with each other. The counterpart of the expected total shareholder return does not necessarily lead to positive performance when the risks are exceptionally high and, correspondingly, a low expected total shareholder return does not necessarily lead to a negative recommendation if Inderes considers the risks to be moderate.

The analysts who produce Inderes' research and Inderes employees cannot have 1) shareholdings that exceed the threshold of significant financial gain or 2) shareholdings exceeding 1% in any company subject to Inderes' research activities. Inderes Oyj can only own shares in the target companies it follows to the extent shown in the company's model portfolio investing real funds. All of Inderes Oyj's shareholdings are presented in itemised form in the model portfolio. Inderes Oyj does not have other shareholdings in the target companies analysed. The remuneration of the analysts who produce the analysis are not directly or indirectly linked to the issued recommendation or views. Inderes Oyj does not have investment bank operations.

Inderes or its partners whose customer relationships may have a financial impact on Inderes may, in their business operations, seek assignments with various issuers with respect to services provided by Inderes or its partners. Thus, Inderes may be in a direct or indirect contractual relationship with an issuer that is the subject of research activities. Inderes and its partners may provide investor relations services to issuers. The aim of such services is to improve communication between the company and the capital markets. These services include the organisation of investor events, advisory services related to investor relations and the production of investor research reports.

More information about research disclaimers can be found at www.inderes.fi/research-disclaimer.

Inderes has made an agreement with the issuer and target of this report, which entails compiling a research report.

Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
5/10/2021	Accumulate	11.50 €	10.65 €
5/24/2021	Accumulate	12.50 €	11.65 €
6/1/2021	Accumulate	11.50 €	11.20 €
8/20/2021	Accumulate	11.50 €	10.85 €
11/8/2021	Accumulate	11.50 €	10.95 €
12/2/2021	Reduce	11.50 €	11.50 €
2/17/2022	Reduce	12.00 €	11.80 €
5/2/2022	Reduce	11.00 €	10.38 €
5/9/2022	Accumulate	11.00 €	9.92 €
8/22/2022	Accumulate	11.00 €	10.16 €
10/31/2022	Accumulate	11.00 €	9.35 €
11/7/2022	Accumulate	11.00 €	9.91€
2/7/2023	Sell	11.00 €	12.82 €
2/17/2023	Reduce	11.00 €	11.34 €
4/17/2023	Reduce	11.00 €	10.42 €
5/4/2023	Reduce	11.00 €	10.40 €
8/14/2023	Accumulate	11.00 €	9.42 €
8/17/2023	Accumulate	11.00 €	9.65€
11/2/2023	Accumulate	10.00 €	8.50 €
11/30/2023	Accumulate	10.00 €	8.63€
2/12/2024	Accumulate	10.00 €	9.16 €

inde res.

Inderes democratizes investor information by connecting investors and listed companies.

We help over 400 listed companies better serve investors. Our investor community is home to over 70,000 active members.

We build solutions for listed companies that enable frictionless and effective investor relations. For listed companies, we offer Commissioned Research, IR Events, AGMs, and IR Software.

Inderes is listed on the Nasdaq First North growth market and operates in Finland, Sweden, Norway, and Denmark.

Inderes Oyj

Itämerentori 2 FI-00180 Helsinki, Finland +358 10 219 4690

Award-winning research at inderes.fi











Mikael Rautanen 2014, 2016, 2017, 2019

Sauli Vilén 2012, 2016, 2018, 2019, 2020



2012, 2016, 2017, 2018, 2019, 2020



Antti Viljakainen 2014, 2015, 2016, 2018, 2019, 2020







Atte Riikola 2020



Erkki Vesola 2018, 2020



Petri Gostowski 2020



Connecting investors and listed companies.