FINNAIR

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INDERES CORPORATE CUSTOMER

COMPANY REPORT

Strong traffic data supports clear earnings improvement

Finnair publishes its Q2 results on Wednesday at 9:00 am EEST. We have raised our Q2 estimates due to stronger traffic data than we expected. We estimate that the operational result improved significantly from the comparison period and rose to an excellent level due to high revenue. After a very strong start to the year, we consider an upgrade to the revenue guidance possible and expect the company to at least narrow its wide earnings guidance range by raising the lower end. In our view, the share price already reflects the earnings improvement in line with our estimates, which is why the expected return in our models remains below the required return on a one-year horizon. As a result, we make no changes to our view on Finnair before the Q2 report

Traffic data again indicates strong growth

Finnair's traffic data in Q2 and also in June was stronger than we expected, supported by the brisk growth in passenger volumes. In the comparison period, Finnair was also burdened by extensive industrial actions. This development was partly supported by strong demand in Asian traffic, which we estimate was positively impacted in Q2 by the tight situation in the Middle East through a contraction in market capacity. Development in Europe has also been brisk, while demand in North America was mixed. Pricing also strengthened unusually strongly, as the unit revenue increased by around 15% in Q2. We estimate that the dynamics of ancillary services sales followed passenger traffic during the quarter, while we expect more moderate development in freight and travel services revenue Finnair's traffic data anticipates that the sum of these factors led to a Q2 revenue increase of around 17% to 920 MEUR, to which we also raised our estimate (+4%).

We expect excellent earnings despite cost pressures

Due to strong revenue development, we have raised Finnair's Q2 adjusted EBIT estimate by a good 25%. We now expect adjusted EBITDA to improve to 81 MEUR in Q2, which is slightly below consensus. On the lower lines, we believe financing costs will be slightly higher than in recent quarters, but expect the tax rate to have remained stable at 20%. Thus, we estimate that EPS was EUR 0.25 in the quarter. In terms of cash flow, Q2 was likely quite good for Finnair, as tickets for the Q3 peak season were also sold during the quarter, which in turn supported the company's cash flow through working capital.

A strong start to the year creates pressure for a guidance revision

Finnair guidance for 2026 is capacity growth of around 3%, revenue of 3.3–3.4 BEUR, and an adjusted EBIT of 120–190 MEUR. We have made slight negative revisions to our cost estimates, especially regarding fuel costs, due to the prolonged crisis in the Middle East. We now estimate Finnair's capacity to grow by about 3% this year and revenue by about 11% to 3,450 MEUR, which is above the guidance range. In terms of EBIT, our estimate (2026e: adj. EBIT 199 MEUR) is slightly above the guidance range. We consider an upgrade to the revenue guidance possible, but cost pressures and geopolitical uncertainty still warrant some caution from the company. Thus, we expect Finnair to mainly narrow its wide earnings guidance by raising the lower end of the range.

A fairly good scenario is already baked into the price

Based on our estimates, Finnair's P/E ratios for 2026 and 2027 are approximately 9x and 10x, and adjusted EV/EBIT multiples are around 9x. Thus, the stock trades above or at the upper end of our acceptable ranges (adj. P/E: 6x-9x adj. EV/EBIT: 6x-9x) . Nor does the valuation offer support on a balance sheet basis (2026e P/B: 1.4x), as this level would necessitate a return on equity clearly higher than the required return over time, for which Finnair's track record is still limited. The share is also valued at a clear premium compared to its European core peers, and the DCF model does not support the current share price. Thus, Finnair's expected return for the year remains unsatisfactory in our view.

Recommendation

Sell
(was Sell)

Target price:

EUR 3.80
(was EUR 3.80)

Share price:

EUR 4.81

Business risk

●●●●○

Valuation risk

●●●●○

	2025	2026e	2027e	2028e
Revenue	3106	3450	3492	3578
growth-%	1.9 %	11.1 %	1.2 %	2.4 %
EBIT adj.	60	199	197	197
EBIT-% adj.	1.9 %	5.8 %	5.6 %	5.5 %
Net Income	18	111	96	91
EPS (adj.)	0.07	0.52	0.47	0.44

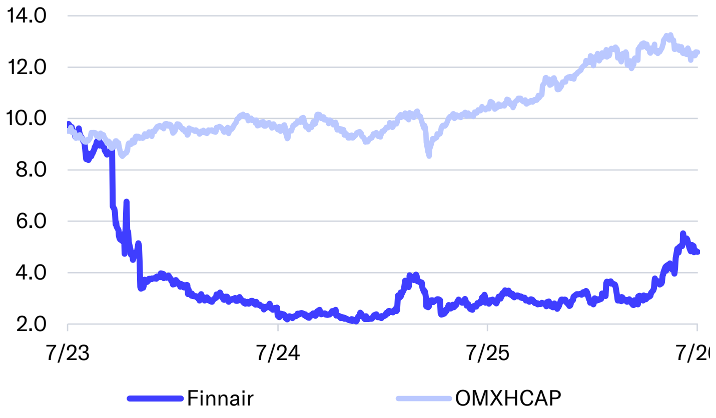
P/E (adj.)	42.8	9.2	10.3	10.8
P/B	1.0	1.4	1.2	1.1
Dividend yield-%	2.9 %	2.3 %	2.9 %	3.1 %
EV/EBIT (adj.)	22.7	8.5	8.9	9.5
EV/EBITDA	3.3	3.1	3.1	3.3
EV/S	0.4	0.5	0.5	0.5

Source: Inderes

Guidance (Unchanged)

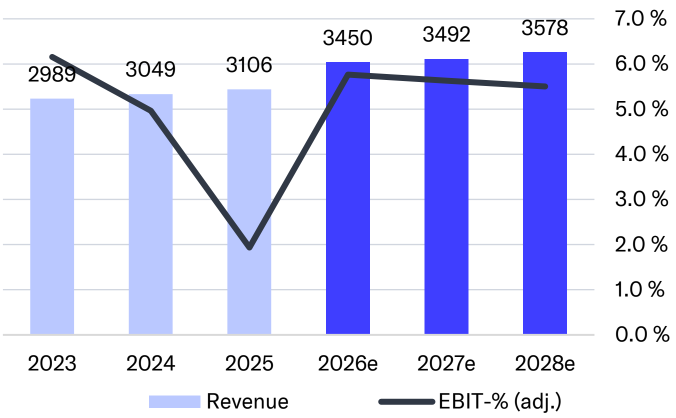
Finnair expects the company's revenue to be 3.3-3.4 BEUR and comparable EBIT to be 120-190 MEUR in 2026 The guidance is based on the assumption that there will be no significant disruptions in fuel availability.

Share price



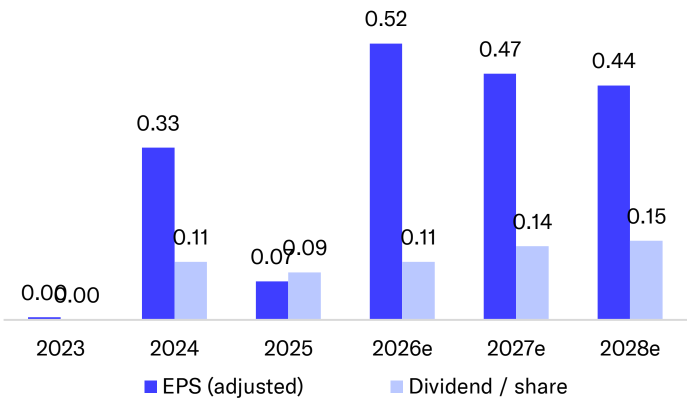
Source: Millistream Market Data AB

Revenue and EBIT % (adj.)



Source: Inderes

EPS and dividend



Source: Inderes

Value drivers

- The long-term growth outlook for air travel is quite favorable
- The company has a strong market position in the remote Finnish market, which is protected from the fiercest competition
- There is room for improvement in profitability through development efforts on both the revenue and cost sides
- Reputation and brand of a quality airline
- Opening of Russian airspace

Risk factors

- In the current strategy, competitive advantages are clearly weaker than in the previous Asian strategy
- Sector demand is cyclical and competition is typically tight
- Structural changes in the industry
- Risks related to fuel prices and currencies
- Tightening regulation

Valuation	2026e	2027e	2028e
Share price	4.81	4.81	4.81
Number of shares, millions	205	205	205
Market cap	985	985	985
EV	1696	1745	1863
P/E (adj.)	9.2	10.3	10.8
P/E	8.9	10.3	10.8
P/B	1.4	1.2	1.1
P/S	0.3	0.3	0.3
EV/Sales	0.5	0.5	0.5
EV/EBITDA	3.1	3.1	3.3
EV/EBIT (adj.)	8.5	8.9	9.5
Payout ratio (%)	20.3 %	29.9 %	33.7 %
Dividend yield-%	2.3 %	2.9 %	3.1 %

Source: Inderes

We expect a clear earnings improvement despite cost pressures

Estimates MEUR / EUR	Q2'25 Comparison	Q2'26 Actualized	Q2'26e Inderes	Q2'26e Consensus	Consensus Low High	2026e Inderes
Revenue	788		920	909	0 - 0.0	3450
EBIT (adj.)	10		81	85	0 - 0	199
EBIT	19		81	85	0 - 0	203
PTP	14		65	71	0 - 0	139
EPS (reported)	0.06		0.25	0.28	0.00 - 0.00	0.54
Revenue growth-%	2.8 %		16.8 %	15.4 %	-1 - -1	11.1 %
EBIT-% (adj.)	1.3 %		8.8 %	9.3 %	-	5.8 %

Source: Inderes & Modular Finance, 5
e (consensus)

We have raised our Q2 estimates with stronger traffic data than we expeccted

Estimate revisions MEUR / EUR	2026e Old	2026e New	Change %	2027e Old	2027e New	Change %	2028e Old	2028e New	Change %
Revenue	3419	3450	1%	3476	3492	0%	3568	3578	0%
EBIT (exc. NRIs)	183	199	9%	196	197	0%	196	197	0%
EBIT	187	203	9%	196	197	0%	196	197	0%
PTP	122	139	13%	116	117	0%	111	111	0%
EPS (excl. NRIs)	0.46	0.52	14%	0.47	0.47	0%	0.44	0.44	0%
DPS	0.11	0.11	0%	0.14	0.14	0%	0.15	0.15	0%

Source: Inderes

SWOT analysis

Strengths

- High-quality and reliable consumer brand and high customer satisfaction
- Strong market position in Finnish traffic and especially on Japan routes, as well as the viable and fast Helsinki-Vantaa airport
- Strong liquidity provides leeway for restructuring
- An extremely severe double crisis forced structural reforms in the company

Weaknesses

- The Russian overflight ban has clearly weakened Finnair's geographical competitive advantages, and its effects have hit the company more severely than its competitors
- Finland’s domestic market is small and limits its natural growth potential
- The company's small size limits economies of scale, especially in its network and cost structure
- Renewal of the narrow-body fleet requires significant investments and raises the bar for capital allocation

Opportunities

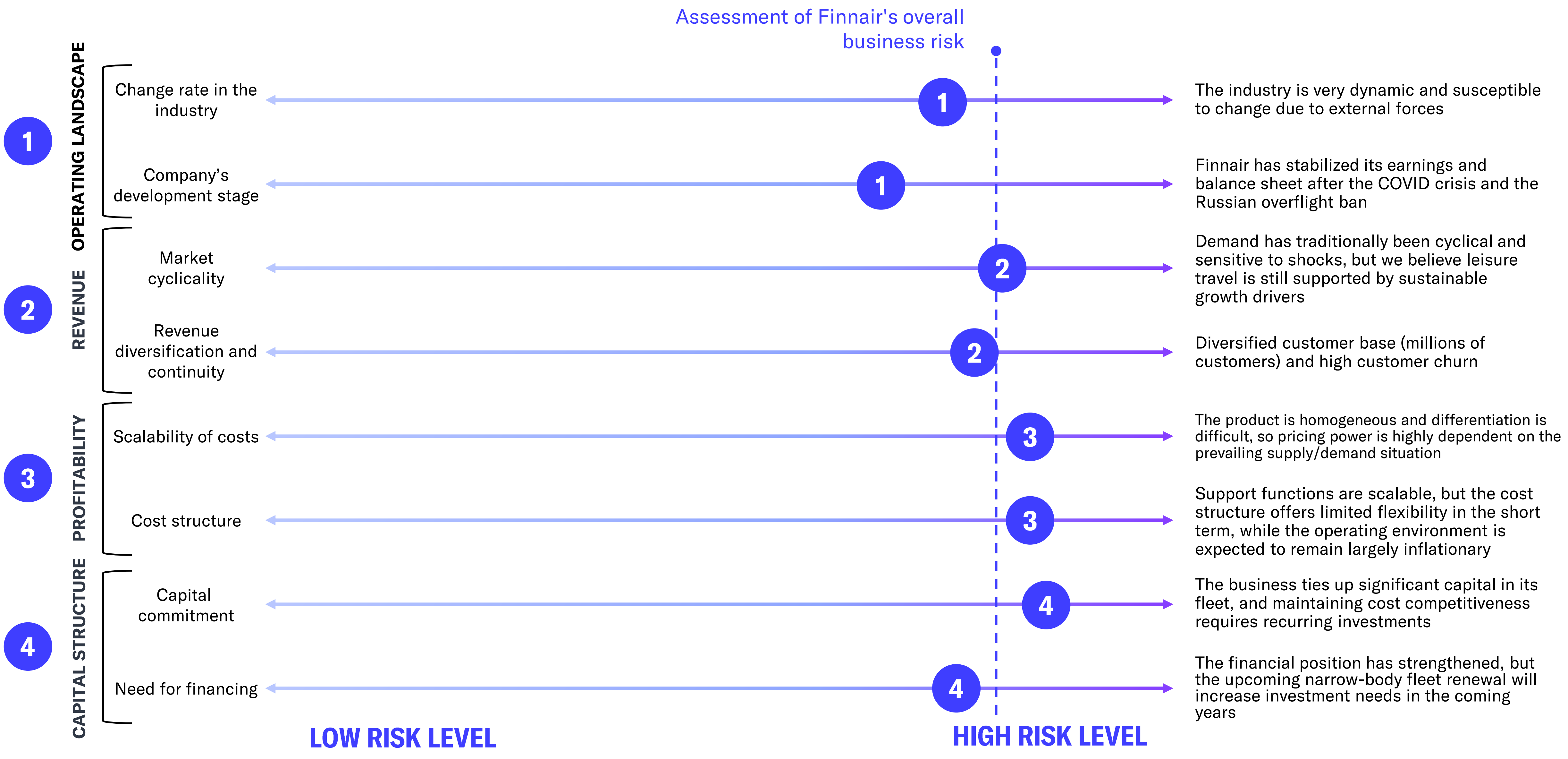
- Industry capacity discipline after the double crisis can support the pricing environment
- Digitalization, customer data, and AI enable both the growth of revenue streams and the reduction of costs
- Expanding partnerships supports a network larger than its size
- The long-term option of opening Russian airspace and controlled growth of the Asian business

Threats

- The industry is susceptible to shocks, and the company's shock resilience is not yet remarkably strong
- The return of industry dynamics to old challenging frameworks and, in particular, the wider spread of low-cost airline competition to Helsinki-Vantaa
- Structural changes in the industry
- Tightening regulation will raise costs and may weaken demand growth

Source: Inderes

Risk profile of the business model



Total Shareholder Return drivers Q1’26 ACT-2028e

Positive

Neutral

Negative

Earnings growth

- Revenue will grow strongly in 2026, after which the pace will slow down
- Profitability improves clearly but remains below the company's targeted level
- Financing costs are rising, but no taxes are paid on cash flow

EPS will improve significantly this year, but earnings growth will slow down thereafter

Dividend yield

- The balance sheet is in moderate condition and offers leeway
- Narrow-body fleet investments tie up cash flow
- Reasonable cash flow outlook

Dividend yield 2-3% p.a.

Valuation multiple

- With realized earnings, the valuation is high (Q1’26 adj. EV/EBIT 14x)
- Relative valuation multiples are mostly at a premium for the near term
- The DCF value is above the share price

There is downside in the valuation

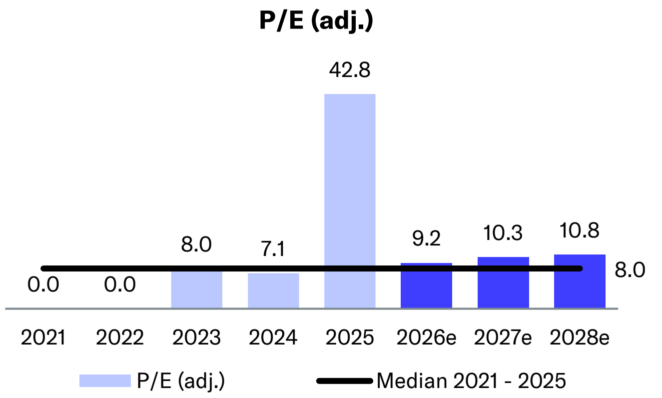
Expected return

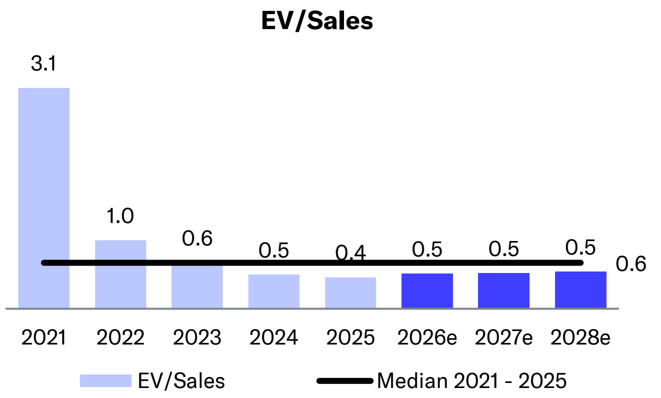
The expected return will remain below the high required return, at least on a 12-month horizon

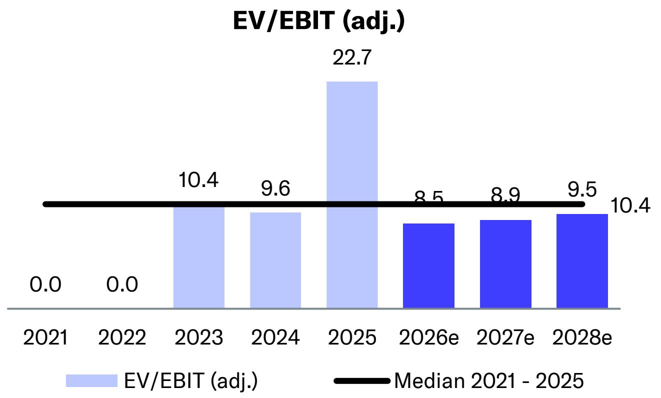
Valuation table

Valuation	2021	2022	2023	2024	2025	2026e	2027e	2028e	2029e
Share price	0.60	0.39	0.04	2.32	3.14	**4.81**	**4.81**	**4.81**	**4.81**
Number of shares, millions	1407.4	1407.4	20421.1	204.2	204.8	**204.8**	**204.8**	**204.8**	**204.8**
Market cap	844	549	817	474	643	**985**	**985**	**985**	**985**
EV	2588	2254	1920	1455	1362	**1696**	**1745**	**1863**	**1989**
P/E (adj.)	neg.	neg.	8.0	7.1	42.8	**9.2**	**10.3**	**10.8**	**11.0**
P/E	neg.	neg.	3.4	12.8	35.1	**8.9**	**10.3**	**10.8**	**11.0**
P/B	3.1	neg.	1.4	0.8	1.0	**1.4**	**1.2**	**1.1**	**1.1**
P/S	1.0	0.2	0.3	0.2	0.2	**0.3**	**0.3**	**0.3**	**0.3**
EV/Sales	3.1	1.0	0.6	0.5	0.4	**0.5**	**0.5**	**0.5**	**0.5**
EV/EBITDA	neg.	15.1	3.6	3.3	3.3	**3.1**	**3.1**	**3.3**	**3.3**
EV/EBIT (adj.)	neg.	neg.	10.4	9.6	22.7	**8.5**	**8.9**	**9.5**	**9.7**
Payout ratio (%)	0.0 %	0.0 %	0.0 %	60.6 %	100.7 %	**20.3 %**	**29.9 %**	**33.7 %**	**35.0 %**
Dividend yield-%	0.0 %	0.0 %	0.0 %	4.7 %	2.9 %	**2.3 %**	**2.9 %**	**3.1 %**	**3.2 %**

Source: Inderes







The market cap and enterprise value in the table consider the expected change in the number of shares and net debt for the forecast years.

Peer group valuation

Peer group valuation Company	Market cap MEUR	EV MEUR	EV/EBIT 2026e	 2027e	EV/EBITDA 2026e	 2027e	EV/S 2026e	 2027e	P/E 2026e	 2027e	Dividend yield-% 2026e	 2027e	P/B 2026e
IAG	**23048**	**28928**	**6.5**	**5.7**	**4.0**	**3.6**	**0.8**	**0.8**	**7.8**	**6.7**	**2.1**	**2.3**	**2.5**
Lufthansa	**10754**	**14429**	**7.6**	**6.1**	**3.3**	**2.9**	**0.3**	**0.3**	**8.4**	**6.5**	**3.5**	**4.4**	**0.9**
Air France - KLM	**3261**	**14280**	**8.8**	**6.9**	**3.0**	**2.6**	**0.4**	**0.4**	**4.4**	**3.0**			**1.9**
Norwegian	**1231**	**1707**	**9.3**	**5.6**	**2.8**	**2.2**	**0.5**	**0.5**	**14.2**	**6.6**	**4.5**	**4.8**	**1.9**
Turkish Airlines	8427	17866	18.1	8.8	5.6	4.1	0.8	0.7	7.8	4.5	1.4	1.3	0.4
Japan Airlines	7936	7291	6.6	7.3	3.8	4.1	0.7	0.6	10.1	13.2	3.3	3.3	1.2
China Air	13891	40741		33	10.4	8	1.6	1.6		22.3			2.2
Delta Airlines	48385	56428	10.1	7.9	7.1	5.9	1.0	0.9	12.6	9.5	0.9	1.0	2.3
United	32745	41335	9.7	6.7	5.9	4.6	0.7	0.7	11.2	7.5			2.0
American Airlines	8661	26201	17.5	8.5	7.8	5.2	0.5	0.5	23.4	5.8		0.1	
Alaska Airlines	4433	7514	52.9	7.3	8.3	4.0	0.5	0.5		6.9			1.2
Cathay Pacific	8909	14129	10.9	9.7	5.2	4.9	1.0	1.0	9.8	8.5	5.0	5.9	1.4
Qantas	9455	13294	9.2	8.0	4.7	4.2	0.9	0.8	10.6	9.5	4.0	4.2	11.2
Singapore Airlines	16347	17500	13.7	15.0	5.9	6.1	1.3	1.2	23.0	26.5	3.1	3.5	1.5
Air New Zealand	11990	12529	10.0	9.1	8.5	8.1	1.0	1.0	13.1	12.3	1.3	1.4	2.2
Air Canada	3945	7446	10.8	9.1	3.7	3.1	0.5	0.5	15.4	9.6			2.2
China Southern	10347	41869	171.6	30.8	9.3	7.3	1.6	1.6		12.6			1.4
Korean Air	5776	16321	27.5	13.4	6.9	5.5	1.1	1.1	22.9	7.5	2.9	3.1	0.9
LATAM Airlines	13304	18261	8.7	7.9	4.9	4.4	1.3	1.2	26.5	26.5			
Finnair (Inderes)	**985**	**1696**	**8.5**	**8.9**	**3.1**	**3.1**	**0.5**	**0.5**	**9.2**	**10.3**	**2.3**	**2.9**	**1.4**
Average			22.7	10.9	5.8	4.8	0.9	0.8	13.8	10.8	2.9	2.9	2.2
Median			10.1	8.0	5.6	4.4	0.8	0.8	11.9	8.5	3.1	3.2	1.9
Diff-% to median			*-15%*	*11%*	*-45%*	*-29%*	*-41%*	*-38%*		*21%*	*-26%*	*-9%*	*-29%*
Average core peers			**8.0**	**6.1**	**3.2**	**2.8**	**0.5**	**0.5**	**8.7**	**5.7**	**3.3**	**3.8**	**1.8**
Median core peers (in bold)			**8.2**	**5.9**	**3.1**	**2.8**	**0.4**	**0.4**	**8.1**	**6.5**	**3.5**	**4.4**	**1.9**
Diff-% to median of core peers			***4%***	***50%***	***-1%***	***13%***	***12%***	***19%***	***13%***	***58%***	***-34%***	***-34%***	***-30%***

Source: Refinitiv / Inderes

Income statement

Income statement	2024	Q1'25	Q2'25	Q3'25	Q4'25	2025	Q1'26	Q2'26e	Q3'26e	Q4'26e	2026e	2027e	2028e	2029e
Revenue	**3049**	**694**	**788**	**835**	**789**	**3106**	**778**	**920**	**903**	**849**	**3450**	**3492**	**3578**	**3696**
Lipputuotot	2419	538	627	666	615	2446	614	737	722	662	2735	2748	2803	2886
Lisäpalvelut	182	45	50	53	53	200	54	64	62	62	242	262	282	303
Matkapalvelut	242	61	60	67	66	255	59	62	69	68	257	264	270	277
Rahti	206	50	51	49	55	205	52	57	50	57	216	218	223	229
EBITDA	**445**	**32**	**106**	**139**	**130**	**408**	**90**	**167**	**156**	**134**	**547**	**561**	**569**	**599**
Depreciation	-330	-86	-87	-87	-84	-344	-86	-86	-86	-86	-344	-364	-373	-395
EBIT (excl. NRI)	**151**	**-63**	**10**	**51**	**62**	**60**	**-1**	**81**	**70**	**48**	**199**	**197**	**197**	**204**
EBIT	**114**	**-53**	**19**	**52**	**46**	**64**	**4**	**81**	**70**	**48**	**203**	**197**	**197**	**204**
Net financial items	-68	-11	-5	-13	-13	-41	-15	-17	-17	-17	-65	-80	-86	-95
PTP	**46**	**-64**	**14**	**40**	**33**	**23**	**-11**	**65**	**54**	**31**	**139**	**117**	**111**	**109**
Taxes	-9	13	-2	-9	-7	-5	2	-13	-11	-6	-28	-21	-20	-20
Minority interest	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Net earnings	**37**	**-51**	**13**	**31**	**26**	**18**	**-9**	**52**	**43**	**25**	**111**	**96**	**91**	**89**
EPS (adj.)	**0.33**	**-0.28**	**0.03**	**0.14**	**0.19**	**0.07**	**-0.06**	**0.25**	**0.21**	**0.12**	**0.52**	**0.47**	**0.44**	**0.44**
EPS (rep.)	**0.18**	**-0.25**	**0.06**	**0.15**	**0.13**	**0.09**	**-0.04**	**0.25**	**0.21**	**0.12**	**0.54**	**0.47**	**0.44**	**0.44**

Key figures	2024	Q1'25	Q2'25	Q3'25	Q4'25	2025	Q1'26	Q2'26e	Q3'26e	Q4'26e	2026e	2027e	2028e	2029e
Revenue growth-%	2.0 %	1.8 %	2.8 %	2.0 %	0.8 %	1.9 %	12.1 %	16.8 %	8.2 %	7.5 %	11.1 %	1.2 %	2.4 %	3.3 %
Adjusted EBIT growth-%	-17.7 %	-439.2 %	-76.5 %	-28.9 %	28.4 %	-60.3 %	99.0 %	693.5 %	38.1 %	-22.2 %	230.8 %	-1.1 %	0.1 %	3.8 %
EBITDA-%	14.6 %	4.7 %	13.5 %	16.7 %	16.5 %	13.1 %	11.6 %	18.2 %	17.3 %	15.8 %	15.9 %	16.1 %	15.9 %	16.2 %
Adjusted EBIT-%	5.0 %	-9.0 %	1.3 %	6.1 %	7.8 %	1.9 %	-0.1 %	8.8 %	7.8 %	5.6 %	5.8 %	5.6 %	5.5 %	5.5 %
Net earnings-%	1.2 %	-7.3 %	1.6 %	3.7 %	3.3 %	0.6 %	-1.2 %	5.6 %	4.8 %	3.0 %	3.2 %	2.7 %	2.5 %	2.4 %

Source: Inderes

Full-year earnings per share are calculated using the number of shares at year-end.

Balance sheet

Assets	2024	2025	2026e	2027e	2028e
Non-current assets	**2519**	**2347**	**2431**	**2522**	**2704**
Goodwill	0.0	0.0	0.0	0.0	0.0
Intangible assets	0.0	0.0	0.0	0.0	0.0
Tangible assets	2142	1976	2082	2192	2395
Associated companies	0.0	0.0	0.0	0.0	0.0
Other investments	59.8	62.6	62.6	62.6	62.6
Other non-current assets	95.0	94.4	94.4	94.4	94.4
Deferred tax assets	222	213	192	172	153
Current assets	**1202**	**1340**	**1385**	**1300**	**1234**
Inventories	86.8	89.1	110	115	129
Other current assets	66.5	32.2	32.2	32.2	32.2
Receivables	165	156	173	175	179
Cash and equivalents	884	1063	1070	978	894
Balance sheet total	**3721**	**3687**	**3816**	**3822**	**3939**

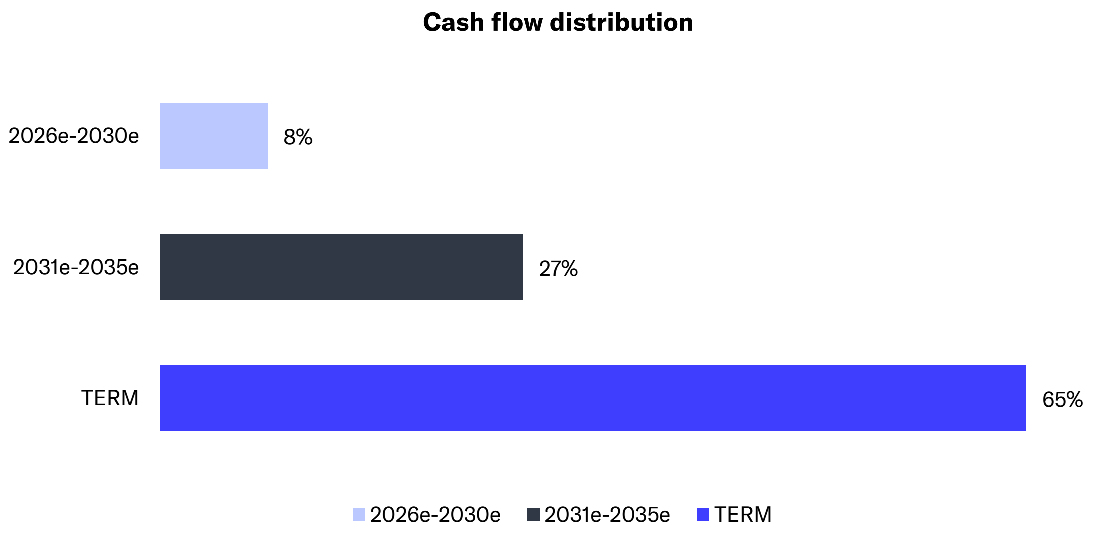
Source: Inderes

Liabilities & equity	2024	2025	2026e	2027e	2028e
Equity	**627**	**637**	**729**	**802**	**865**
Share capital	75.4	75.4	75.4	75.4	75.4
Retained earnings	-1358	-1003	-911	-838	-775
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	0.0	0.0	0.0	0.0	0.0
Other equity	1909	1565	1565	1565	1565
Minorities	0.0	0.0	0.0	0.0	0.0
Non-current liabilities	**1698**	**1688**	**1511**	**1477**	**1505**
Deferred tax liabilities	0.0	0.0	0.0	0.0	0.0
Provisions	122	86.3	86.3	86.3	86.3
Interest bearing debt	1575	1601	1424	1390	1418
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	0.6	0.3	0.3	0.3	0.3
Current liabilities	**1396**	**1363**	**1576**	**1542**	**1569**
Interest bearing debt	290	182	356	348	355
Payables	722	789	828	803	823
Other current liabilities	385	391	391	391	391
Balance sheet total	**3721**	**3687**	**3816**	**3822**	**3939**

DCF-calculation

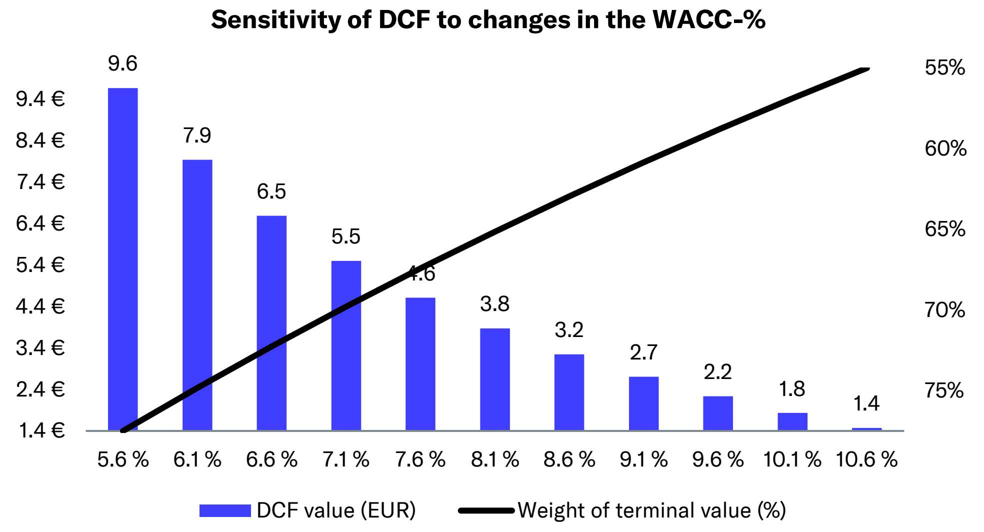
DCF model	2025	2026e	2027e	2028e	2029e	2030e	2031e	2032e	2033e	2034e	2035e	TERM
Revenue growth-%	1.9 %	11.1 %	1.2 %	2.4 %	3.3 %	2.5 %	2.5 %	2.5 %	2.5 %	2.5 %	2.0 %	2.0 %
EBIT-%	2.1 %	5.9 %	5.6 %	5.5 %	5.5 %	5.2 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %	5.0 %
EBIT (operating profit)	**64**	**203**	**197**	**197**	**204**	**197**	**194**	**199**	**204**	**209**	**213**	
+ Depreciation	344	344	364	373	395	416	410	409	401	408	384	
- Paid taxes	3	-7	-1	0	-1	0	0	0	0	0	-12	
- Tax, financial expenses	-12	-16	-17	-18	-19	-20	-20	-20	-20	-20	-20	
+ Tax, financial income	3	3	3	3	2	2	2	2	3	3	3	
- Change in working capital	116	1	-32	2	2	13	13	14	14	14	12	
Operating cash flow	**518**	**528**	**514**	**555**	**583**	**609**	**600**	**604**	**601**	**614**	**580**	
+ Change in other long-term liabilities	-36	0	0	0	0	0	0	0	0	0	0	
- Gross CAPEX	-180	-450	-475	-575	-600	-550	-500	-450	-450	-400	-458	
Free operating cash flow	**302**	**78**	**39**	**-20**	**-17**	**59**	**100**	**154**	**151**	**214**	**122**	
+/- Other	0	0	0	0	0	0	0	0	0	0	0	
FCFF	302	78	39	-20	-17	59	100	154	151	214	122	2053
Discounted FCFF		**76**	**35**	**-16**	**-13**	**41**	**65**	**93**	**85**	**111**	**59**	**986**
Sum of FCFF present value		1521	1446	1411	1427	1440	1399	1334	1240	1155	1044	986
Enterprise value DCF		**1521**										
- Interest bearing debt		-1783										
+ Cash and cash equivalents		1063										
+ Associated companies		0.4										
-Minorities		0.0										
-Dividend/capital return		-18.4										
Equity value DCF		**784**										
Equity value DCF per share		**3.83**										

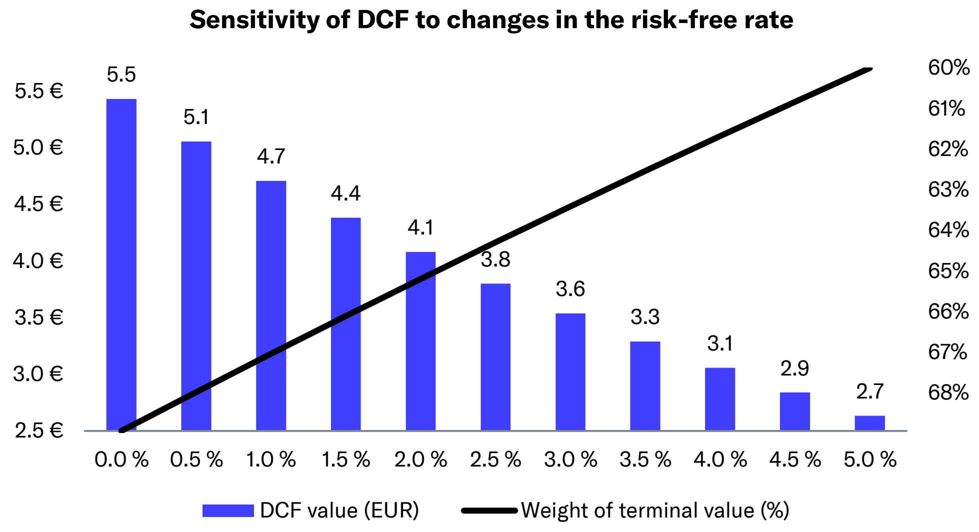
WACC	
Tax-% (WACC)	18.0 %
Target debt ratio (D/(D+E)	60.0 %
Cost of debt	5.5 %
Equity Beta	2.30
Market risk premium	4.75%
Liquidity premium	0.00%
Risk free interest rate	2.5 %
Cost of equity	**13.4 %**
Weighted average cost of capital (WACC)	**8.1 %**

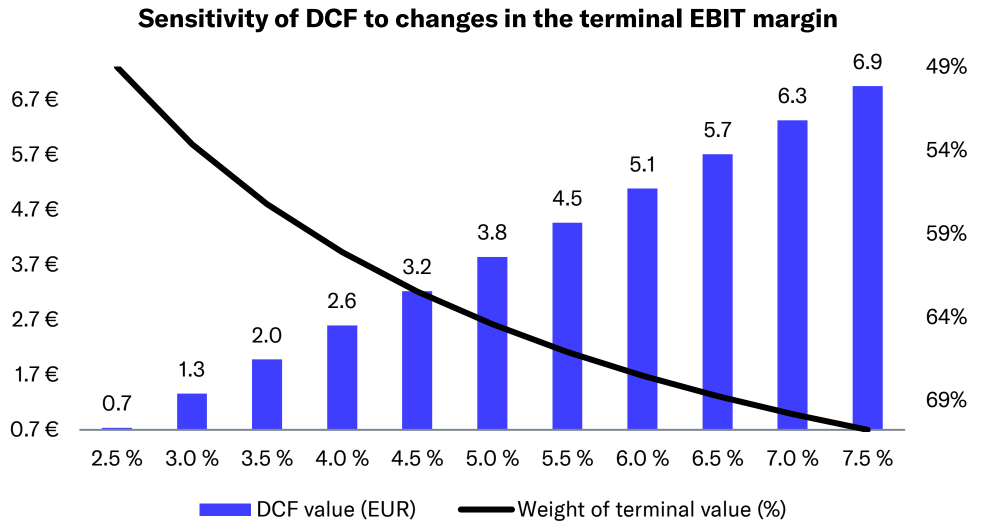


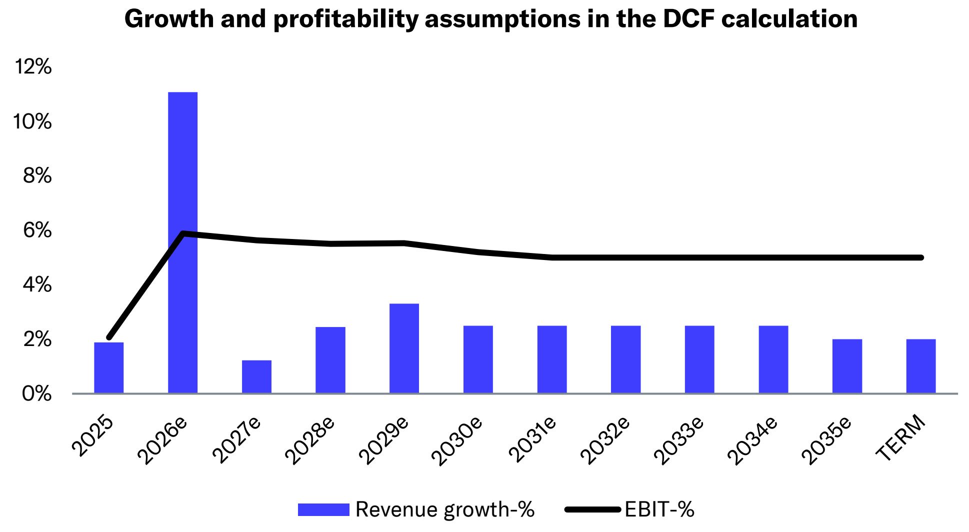
Source: Inderes

DCF sensitivity calculations and key assumptions in graphs









Source: Inderes. NB! The terminal value weight (%) is presented on a reverse scale for clarity.

Summary

Income statement	2023	2024	2025	2026e	2027e
Revenue	2989	3049	3106	3450	3492
EBITDA	538	445	408	547	561
EBIT	191	114	64	203	197
PTP	119	46	23	139	117
Net Income	241	37	18	111	96
Extraordinary items	7	-37	4	4	0

Balance sheet	2023	2024	2025	2026e	2027e
Balance sheet total	3698	3721	3687	3816	3822
Equity capital	577	627	637	729	802
Goodwill	0	0	0	0	0
Net debt	1104	981	719	711	760

Cash flow	2023	2024	2025	2026e	2027e
EBITDA	538	445	408	547	561
Change in working capital	42	120	116	1	-32
Operating cash flow	549	554	518	528	514
CAPEX	-340	-386	-180	-450	-475
Free cash flow	135	164	302	78	39

Valuation multiples	2023	2024	2025	2026e	2027e
EV/S	0.6	0.5	0.4	0.5	0.5
EV/EBITDA	3.6	3.3	3.3	3.1	3.1
EV/EBIT (adj.)	10.4	9.6	22.7	8.5	8.9
P/E (adj.)	8.0	7.1	42.8	9.2	10.3
P/B	1.4	0.8	1.0	1.4	1.2
Dividend-%	0.0 %	4.7 %	2.9 %	2.3 %	2.9 %

Source: Inderes

Per share data	2023	2024	2025	2026e	2027e
EPS (reported)	0.01	0.18	0.09	0.54	0.47
EPS (adj.)	0.00	0.33	0.07	0.52	0.47
OCF / share	0.03	2.71	2.53	2.58	2.51
OFCF / share	0.01	0.80	1.48	0.38	0.19
Book value / share	0.03	3.07	3.11	3.56	3.92
Dividend / share	0.00	0.11	0.09	0.11	0.14

Growth and profitability	2023	2024	2025	2026e	2027e
Revenue growth-%	27%	2%	2%	11%	1%
EBITDA growth-%	260%	-17%	-8%	34%	2%
EBIT (adj.) growth-%	212%	-18%	-60%	231%	-1%
EPS (adj.) growth-%	102%	6463%	-78%	615%	-11%
EBITDA-%	18.0 %	14.6 %	13.1 %	15.9 %	16.1 %
EBIT (adj.)-%	6.2 %	5.0 %	1.9 %	5.8 %	5.6 %
EBIT-%	6.4 %	3.7 %	2.1 %	5.9 %	5.6 %
ROE-%	48.8 %	6.2 %	2.9 %	16.2 %	12.5 %
ROI-%	6.8 %	4.5 %	3.2 %	8.9 %	8.4 %
Equity ratio	15.6 %	16.9 %	17.3 %	19.1 %	21.0 %
Gearing	191%	156%	113%	98%	95%
Net debt/EBITDA	2.1	2.2	1.8	1.3	1.4
EBITDA/net financials	7.4	6.5	10.0	8.4	7.0

The market cap and enterprise value in the table consider the expected change in the number of shares and net debt for the forecast years. Per-share figures are calculated using the number of shares at year-end.

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Buy	The 12-month risk-adjusted expected shareholder return of the share is very attractive
Accumulate	The 12-month risk-adjusted expected shareholder return of the share is attractive
Reduce	The 12-month risk-adjusted expected shareholder return of the share is weak
Sell	The 12-month risk-adjusted expected shareholder return of the share is very weak

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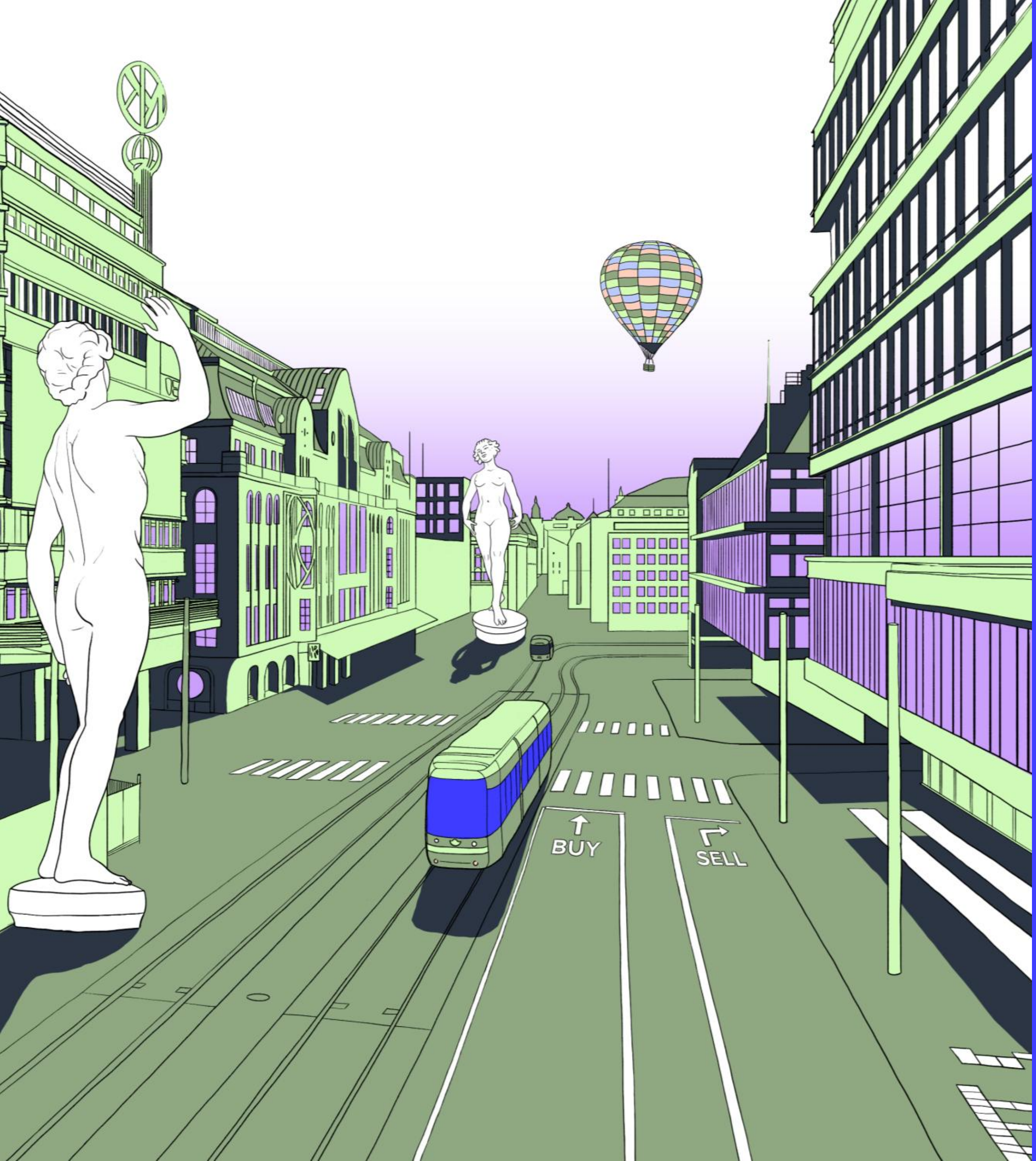
Recommendation history (>12 mo)

Date	Recommendation	Target	Share price
7/18/2019	Reduce	6.75 €	6.83 €
10/23/2019	Reduce	6.40 €	6.21 €
12/12/2019	Accumulate	6.25 €	5.53 €
2/10/2020	Accumulate	6.25 €	5.83 €
2/25/2020	Reduce	5.75 €	5.41 €
3/2/2020	Reduce	5.00 €	4.78 €
3/16/2020	Reduce	3.75 €	3.56 €
3/17/2020	Reduce	3.50 €	3.35 €
29,4.2020	Reduce	3.50 €	3.70 €
6/11/2020	Sell	0.65 €	0.72 €
7/27/2020	Reduce	0.50 €	0.50 €
9/16/2020	Reduce	0.45 €	0.44 €
10/28/2020	Reduce	0.36 €	0.37 €
11/12/2020	Sell	0.48 €	0.56 €
2/19/2021	Sell	0.48 €	0.61 €
4/28/2021	Sell	0.60 €	0.78 €
7/16/2021	Sell	0.60 €	0.65 €
10/27/2021	Reduce	0.60 €	0.62 €
12/1/2021	Reduce	0.55 €	0.57 €
2/18/2022	Sell	0.55 €	0.62 €
3/1/2022	Sell	0.40 €	0.45 €
4/22/2022	Sell	0.40 €	0.48 €
4/28/2022	Sell	0.40 €	0.46 €
20/072022	Sell	0.35 €	0.41 €
10/30/2022	Sell	0.35 €	0.43 €
2/16/2023	Sell	0.40 €	0.53 €
5/5/2023	Sell	0.43 €	0.52 €
7/19/2023	Sell	€0.46	0.55 €
7/24/2023	Sell	€0.50	€0.58
10/18/2023	Reduce	€0.30	€0.32
10/25/2023	Reduce	€0.30	€0.33
10/30/2023	Reduce	€0.05	€0.05
2/12/2024	Accumulate	€0.05	€0.03
2/15/2024	Accumulate	€0.04	€0.03
4/24/2024	Accumulate	€3.75	€2.95
7/22/2024	Accumulate	€3.00	€2.33
10/29/2024	Reduce	€2.50	€2.33
2/14/2025	Reduce	€2.80	€3.00
4/23/2025	Reduce	€2.80	€2.96
4/30/2025	Reduce	€2.50	€2.42
6/4/2025	Reduce	€2.70	€2.86
7/16/2025	Reduce	€2.70	€2.83
10/30/2025	Reduce	€2.70	€2.69
12/4/2025	Reduce	€2.70	€2.87
2/12/2026	Sell	€3.00	€3.59
3/11/2026	Reduce	€3.00	€3.05
4/16/2026	Reduce	€3.00	€2.91
4/23/2026	Reduce	€3.00	€3.00
6/17/2026	Sell	€3.80	€4.79
7/20/2026	Sell	€3.80	€4.81



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