CapMan

Company report

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A small write-down expected from Russia

We revise our target price to EUR 3.1 (previously EUR 3.3) and reiterate our Accumulate recommendation. We have revised our 2022 forecasts clearly downward due to the Russia-related write-down and the weakened capital market. Estimates for the coming years have remained unchanged and we still expect strong performance from the company. Forward-looking valuation is still not particularly challenging and a strong dividend yield supports the share's total expected return. The risk associated with result estimates has increased with the weakening of the capital market, but we still see a sufficiently attractive risk/return ratio for the share.

A small write-down expected from Russia

CapMan no longer has its own business in Russia, as the company exited from the Russian fund business in 2019 after CapMan sold the business to its operative management. At the end of 2021, CapMan had EUR 3.4 million investments in its old Russia funds in its balance sheet. In addition, the company had unused investment commitments of EUR 1.1 million in Russia funds. We also believe that CapMan has a claim of a little over EUR 1 million from the Russia team related to the 2019 arrangements. We expect the company to make a full write-down on these items in Q1, which will in total have an earnings effect of just under EUR 5 million on Q1. The effect from Russia is very small in target companies and the greater impact will come through weaker economic growth.

Short-term estimates cut due to write-down and market development

In addition to the write-down from Russia, we have also made other small downward adjustments to our short-term estimates. As a result of the weakened capital market, we have revised the investment income in the own balance sheet downward for Q1. Although CapMan's focus is on alternative investment products, we estimate that the clear decline in the market, together with rising interest rates, will weigh somewhat on Q1 investment income. Due to the prudence principle, we have also revised our carried interest estimates for the NRE1 and Growth 1 funds slightly downward. We are still expecting substantial carried interests in 2022-2023 from both. As a whole, our 2022 earnings estimates have decreased by 35%. Due to the write-down, the numbers appear more dramatic than they really are and the estimates for 2023-2024 are practically unchanged. We expect CapMan to continue its strong performance in the next few years thanks to successful new sales, improving cost efficiency and clearly increasing carried interest income. However, we note that the weakened economic environment and capital market have increased risks related to the performance in coming years, especially in terms of carried interests and investments. Carried interests and investments form the majority of CapMan's result and this should be considered when assessing the company's performance.

Expected return remains good despite increased estimate risks

With the lower 2022 earnings estimates, CapMan's valuation (P/E 18x and EV/EBIT 13x) is not particularly attractive. With 2023-2024 estimates, the valuation (P/E 13-14x) falls to very reasonable levels. The relative valuation is also broadly in line with the peer group. Dividend yield remains strong at +5% and the related risk is very moderate. Thus, if our estimates materialize, the expected return consisting of earnings growth and dividend is still on a good level. However, it is important for investors to understand that, as a result of the weakened market situation, the risk associated with earnings estimates has increased, which depresses the risk/return ratio of the share.

Recommendation

Accumulate

(previous Accumulate)

EUR 3.10

(previous EUR 3.30)

Share price:

2.81



Key figures

	2021	2022 e	2023 e	2024 e
Revenue	52.8	75.4	76.9	83.7
growth-%	23%	43%	2%	9%
EBIT adj.	44.6	35.8	43.0	46.8
EBIT-% adj.	84.6 %	47.4 %	56.0 %	56.0 %
Net Income	34.3	22.8	30.9	33.7
EPS (adj.)	0.22	0.15	0.20	0.21
P/E (adj.)	14.1	18.3	14.4	13.2
P/B	3.9	3.5	3.4	3.2
Dividend yield-%	4.8 %	5.7 %	6.1 %	6.5 %
EV/EBIT (adj.)	11.5	13.1	11.0	9.9
EV/EBITDA	11.1	13.1	10.7	9.6
EV/S	9.7	6.2	6.1	5.6

Source: Inderes

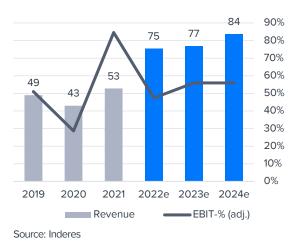
Guidance

(No guidance)

Share price



Revenue and EBIT %



EPS and dividend



Source: Inderes

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Value drivers

- New products
- Growth in open-end products
- Increase in carried interest income
- Ramping up CWS
- Growth in Service business
- Improving cost efficiency



Risk factors

- · Sustainability of cost level
- Funds' ability to generate good returns for investors
- Investment portfolio's share of result still significant
- Market situation

Valuation	2022 e	2023 e	2024e
Market cap	442	442	442
EV	470	472	466
P/E (oik.)	18.3	14.4	13.2
P/E	19.4	14.4	13.2
P/FCF	15.4	15.9	11.8
P/B	3.5	3.4	3.2
P/S	5.9	5.8	5.3
EV/Sales	6.2	6.1	5.6
EV/EBITDA	13.1	10.7	9.6
EV/EBIT (adj.)	13.1	11.0	9.9
Payout ratio (%)	110%	87%	85%
Osinkotuotto-%	5.7 %	6.1%	6.5 %

Estimate changes

Estimate revisions	2022e	2022e	Change	2023 e	2023 e	Change	2024e	2024e	Change
MEUR / EUR	Old	New	%	Old	New	%	Old	New	%
Revenue	81.4	75.4	-7%	77.4	76.9	-1%	84.2	83.7	-1%
EBIT (exc. NRIs)	50.1	35.8	-29%	43.6	43.0	-1%	47.4	46.8	-1%
EBIT	50.1	34.5	-31%	43.6	43.0	-1%	47.4	46.8	-1%
PTP	46.1	30.5	-34%	39.9	39.4	-1%	43.9	43.2	-2%
EPS (excl. NRIs)	0.23	0.15	-35%	0.20	0.20	-1%	0.22	0.21	-2%
DPS	0.16	0.16	0%	0.17	0.17	0%	0.18	0.18	0%
Source: Inderes									

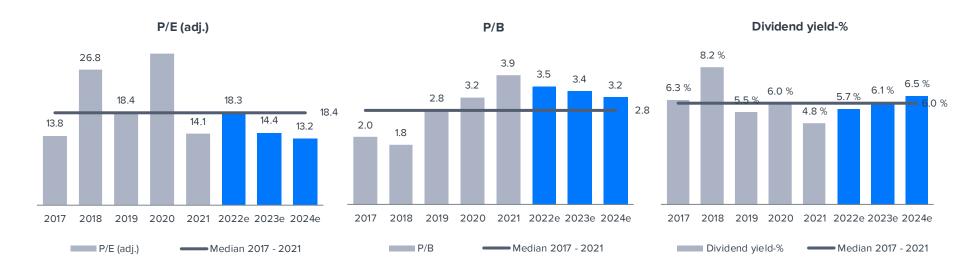
Estimates summary

MEUR	2018	2019	2020	2021	2022e	2023e	2024e	2025e
Net sales	33.5	49.0	43.0	52.8	75.4	76.9	83.7	85.4
Recurring fees from funds	22.1	24.7	29.0	36.6	40.1	42.6	47.2	52.2
Growth-%	13%	12%	17%	26%	10%	6%	11%	10%
Private Equity*	12.8	10.3	10.5	11.4	11.0	11.3	11.8	12.4
Real Estate*	8.8	11.3	14.6	20.8	24.0	25.2	28.0	30.8
Infra*	0.6	2.6	3.5	4.0	4.9	5.8	7.1	8.7
Other income from Management Company business	1.1	1.2	3.9	4.2	5.9	8.2	9.2	10.3
Services	8.7	15.7	8.6	8.6	9.5	10.9	11.8	12.5
Carried interests	1.0	6.9	0.9	2.9	19.4	14.8	15.0	10.0
EBIT	12.0	19.4	12.3	44.6	34.5	43.0	46.8	45.5
Management business	2.8	10.4	9.5	13.2	31.5	31.1	34.6	33.2
Services	4.4	9.1	4.6	4.2	4.7	5.7	6.2	6.5
Investments	6.5	10.7	4.0	32.7	3.7	12.1	12.1	12.1
Group costs	-1.7	-5.9	-5.7	-5.4	-5.5	-5.8	-6.0	-6.3
EBIT adjusted for investments and carried interests*	4.5	1.8	7.5	9.1	11.4	16.1	19.7	23.4
EPS	0.05	0.09	0.03	0.22	0.14	0.20	0.21	0.20
Dividend	0.12	0.13	0.14	0.15	0.16	0.18	0.19	0.18
Payout-%	219%	142%	424%	68%	110%	92%	90%	88%
ROE-%	6.5 %	11.3 %	4.3 %	28.8 %	18.2 %	24.1 %	25.1 %	23.1%
Equity per share	0.84	0.72	0.80	0.79	0.83	0.87	0.88	0.89
AUM	3043	3245	3827	4516	5131	5831	6581	7332
Growth-%	8%	7%	18%	18%	14%	14%	13%	11%
Private Equity	943	973	998	991	1000	1050	1100	1150
Real Estate	1896	1931	2440	3060	3400	3800	4200	4600
Infra	204	293	357	355	500	600	750	900
Other	0	48	32	110	231	381	531	682
Investment income -%	6.0 %	9.9 %	3.8 %	26.0 %	3.6 %	10.0 %	10.0 %	10.0 %

^{*} Historical figures are also Inderes' estimates

Valuation table

Valuation	2017	2018	2019	2020	2021	2022 e	2023 e	2024 e	2025 e
Marketcap	256	216	359	361	486	442	442	442	442
EV	281	222	385	395	513	470	472	466	467
P/E (adj.)	13.8	26.8	18.4	70.3	14.1	18.3	14.4	13.2	14.0
P/E	16.9	26.8	25.7	70.3	14.1	19.4	14.4	13.2	14.0
P/FCF	11.1	5.9	neg.	neg.	8.5	15.4	15.9	11.8	13.7
P/B	2.0	1.8	2.8	3.2	3.9	3.5	3.4	3.2	3.1
P/S	7.4	6.5	7.3	8.4	9.2	5.9	5.8	5.3	5.2
EV/Sales	8.1	6.6	7.9	9.2	9.7	6.2	6.1	5.6	5.5
EV/EBITDA	12.3	16.6	15.4	28.7	11.1	13.1	10.7	9.6	9.9
EV/EBIT (adj.)	12.2	18.6	15.4	32.0	11.5	13.1	11.0	9.9	10.3
Payout ratio (%)	105.9 %	219.0 %	141.7 %	424.1%	68.5 %	110.4%	87.1 %	84.9 %	94.3 %
Dividend yield-%	6.3 %	8.2 %	5.5 %	6.0 %	4.8 %	5.7 %	6.1 %	6.5 %	6.9 %



Peer group valuation

Peer group valuation	Share price	Market cap	EV	EV/	EBIT	EV/E	BITDA	EV	//S	P	/ E	Dividen	d yield-%	P/B
Company		MEUR	MEUR	2022e	2023e	2022e	2023e	2022e	2023 e	2022e	2023 e	2022e	2023e	2022e
Evli	20.30	491	491	12.0	11.4	10.7	10.3	4.7	4.6	18.0	16.5	11.6	8.2	5.8
Taaleri	12.70	361	374	21.2	10.8	19.7	10.4	6.9	5.3	26.8	14.0	5.4	5.6	1.7
United Bankers	14.80	155	157	11.2	10.5	9.8	9.3	3.6	3.3	15.4	14.4	5.4	5.7	3.4
eQ	27.60	1097	1095	21.8	19.4	20.7	18.9	12.7	11.7	26.4	24.4	3.9	4.2	13.5
EAB Group	2.97	41	46	10.2	6.5	7.0	5.7	1.9	1.7	12.4	8.5	5.1	6.1	1.9
Titanium	14.90	153	132	8.8	7.3	7.3	7.0	4.7	4.3	11.1	10.1	7.6	8.3	5.8
Aktia	10.74	778								10.3	9.3	5.8	6.9	1.0
Alexandria	8.61	86	93	11.6	9.3	15.4	7.1	2.1	1.9	12.9	11.6	7.4	8.1	2.9
Wisdom Tree Investments	5.52	732	898	12.0	10.5	10.8	9.7	3.1	2.9	14.8	13.8	2.2	2.2	2.0
River and Mercantile Group	265.00	269	236	15.5	12.4	11.3	8.9	2.5	2.2	20.1	14.4	5.6	6.1	3.8
IDISCA	53.20	387	440	14.9	14.3			73.3	61.3	17.8	17.1	3.9	3.9	0.6
Liontrust Asset Management	1248.00	909	814	8.1	6.3	7.1	6.2	3.1	2.7	11.0	10.0	5.1	5.6	3.8
Deutsche Beteiligungs	30.05	567	471	16.9	5.7	9.0	4.8	6.7	3.8	22.3	6.6	4.3	4.8	0.9
AGF Management	7.39	371	353	6.7	4.7	4.0	3.7	1.0	1.0	8.6	6.0	5.1	5.4	0.5
CapMan (Inderes)	2.81	442	470	13.1	11.0	13.1	10.7	6.2	6.1	18.3	14.4	5.7	6.1	3.5
Average				13.1	9.9	11.1	8.5	9.7	8.2	16.3	12.6	5.6	5.8	3.4
Median				12.0	10.5	10.3	8.0	3.6	3.3	15.1	12.7	5.3	5.7	2.5
Diff-% to median				9%	4%	28 %	33 %	73 %	86 %	21%	13%	8 %	8 %	44%

Source: Thomson Reuters / Inderes. NB: The market cap Inderes uses does not consider own shares held by the company.

Income statement

Management business 30.9 9.0 9.9 12.9 11.8 43.6 14.8 16.5 13.7 20.4 65.4 65.5 71.4 72.5 7	Income statement	2020	Q1'21	Q2'21	Q3'21	Q4'21	2021	Q1'22e	Q2'22e	Q3'22e	Q4'22e	2022 e	2023 e	2024e	2025 e
Services	Revenue	43.0	11.3	11.9	14.9	14.7	52.8	17.2	18.8	16.0	23.4	75.4	76.9	83.7	85.4
New Note	Management business	30.9	9.0	9.9	12.9	11.8	43.6	14.8	16.5	13.7	20.4	65.4	65.5	71.4	72.4
Cher	Services	11.4	2.3	2.0	1.9	2.4	8.6	2.4	2.3	2.3	2.5	9.5	10.9	11.8	12.5
EBITDA 13.7 10.5 11.7 11.3 12.6 46.1 0.7 11.7 9.0 14.5 35.9 44.2 48.3 47.7	Investments	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Depreciation 1-14 0-04 0-04 0-04 0-04 1-15 0-04 0-04 0-04 0-04 1-16 1-16 1-15 1-16 1-16 1-17 11-18 1-19 12-18 1-19 12-18 1-19 12-18	Other	0.7	0.0	0.0	0.0	0.5	0.5	0.0	0.0	0.0	0.5	0.5	0.5	0.5	0.5
EBIT (excl. NRI) 12.3 10.1 11.4 10.9 12.2 44.6 1.7 11.3 8.6 14.2 35.8 43.0 46.8 45.8 EBIT 12.3 10.1 11.4 10.9 12.2 44.6 0.4 11.3 8.62 14.2 34.5 43.0 46.8 45.8 45.9 Management business 9.1 2.5 2.4 5.1 3.2 13.2 5.8 8.4 5.7 11.7 31.5 31.1 34.6 33.3 Services 5.0 1.2 0.7 1.1 1.2 4.2 1.2 1.0 1.2 1.2 1.0 1.2 1.2 4.7 5.7 6.2 6.1 Investments 4.0 7.9 9.4 5.9 9.6 32.7 5.3 3.0 3.0 2.9 3.7 12.1 12.1 12.1 12.1 12.1 12.1 Other -5.7 -1.4 -1.2 -1.1 -1.7 -5.4 -1.4 -1.2 -1.1 -1.7 -5.5 -5.8 -6.0 -6.0 -6.0 -6.0 10.3 7.62 13.2 30.5 39.4 43.2 41.2 41.2 41.2 41.1 -1.7 -1.8 Net enamings 5.1 7.5 8.8 9.0 9.0 3.4,3 -2.2 8.4 6.1 10.5 22.8 30.9 33.7 32.8 EBS (ed.)) 0.03 0.05 0.06 0.06 0.06 0.06 0.02 -0.01 0.05 0.04 0.07 0.15 0.07 0.14 0.20 0.21 0.22 Revenue growth-% -50.6% -269.4% 17.4.4 14.8.8 14.8.8 261.8 58.6 7.7 11.3 8.6 14.2 35.8 43.0 46.8 45.7 11.7 31.5 31.1 34.6 33.3 34.6 45.7 11.7 31.5 31.1 34.6 33.3 34.6 35.8 43.0 46.8 45.7 11.7 31.5 31.1 34.6 33.3 34.6 35.8 34.0 34.6 34.6 35.8 34.0 34.6	EBITDA	13.7	10.5	11.7	11.3	12.6	46.1	0.7	11.7	9.0	14.5	35.9	44.2	48.3	47.1
EBIT 12.3 10.1 11.4 10.9 12.2 44.6 0.4 11.3 8.62 14.2 34.5 43.0 46.8 45 Management business 9.1 2.5 2.4 5.1 3.2 13.2 5.8 8.4 5.7 11.7 31.5 31.1 34.6 33 Services 5.0 1.2 0.7 1.1 1.2 4.2 1.2 1.0 1.2 1.2 4.7 5.7 6.2 6.1 Investments 4.0 7.9 9.4 5.9 9.6 32.7 5.3 3.0 3.0 2.9 3.7 12.1 12.1 12.1 12.1 12.1 12.1 12.1 12	Depreciation	-1.4	-0.4	-0.4	-0.4	-0.4	-1.5	-0.4	-0.4	-0.4	-0.4	-1.4	-1.2	-1.5	-1.6
Management business 9.1 2.5 2.4 5.1 3.2 13.2 5.8 8.4 5.7 11.7 31.5 31.1 34.6 33 Services 5.0 1.2 0.7 1.1 1.2 4.2 1.2 1.0 1.2 1.2 4.7 5.7 6.2 6.1 Investments 4.0 7.9 9.4 5.9 9.6 32.7 -5.3 3.0 3.0 2.9 3.7 12.1 12.1 12.1 12.1 12.1 12.1 12.1 12	EBIT (excl. NRI)	12.3	10.1	11.4	10.9	12.2	44.6	1.7	11.3	8.6	14.2	35.8	43.0	46.8	45.5
Services 5.0 1.2 0.7 1.1 1.2 4.2 1.2 1.0 1.2 4.7 5.7 6.2 6.1 Investments 4.0 7.9 9.4 5.9 9.6 32.7 -5.3 3.0 3.0 2.9 3.7 12.1	EBIT	12.3	10.1	11.4	10.9	12.2	44.6	0.4	11.3	8.62	14.2	34.5	43.0	46.8	45.5
Investments 4.0 7.9 9.4 5.9 9.6 32.7 -5.3 3.0 3.0 2.9 3.7 12.1 12.1 12.1 12.1 12.1 12.1 12.1 12	Management business	9.1	2.5	2.4	5.1	3.2	13.2	5.8	8.4	5.7	11.7	31.5	31.1	34.6	33.2
Other -5.7 -1.4 -1.2 -1.1 -1.7 -5.4 -1.4 -1.2 -1.4 -1.7 -5.5 -5.8 -6.0 -6.0 Net financial items -3.1 -0.9 -1.3 -0.8 -1.1 -4.0 -1.0 -1.0 -1.0 -4.0 -3.7 -3.6 -3.7 PTP 9.2 9.3 10.1 10.2 11.1 40.6 -0.6 10.3 7.62 13.2 30.5 39.4 43.2 41. Taxes -2.9 -1.5 -1.2 -0.7 -1.7 -5.2 -1.1 -1.7 -1.1 -2.2 -6.1 -6.9 -7.8 -8. Minority interest -1.1 -0.3 0.0 -0.4 -0.3 -1.0 -0.4 -0.3 -0.4 -0.4 -1.5 -1.6 -1.7 -1.1 Net earnings 5.1 7.5 8.8 9.0 9.0 34.3 -2.2 8.4 6.1 10.5 22.8 30.9	Services	5.0	1.2	0.7	1.1	1.2	4.2	1.2	1.0	1.2	1.2	4.7	5.7	6.2	6.5
Net financial items -3.1 -0.9 -1.3 -0.8 -1.1 -4.0 -1.0 -1.0 -1.0 -1.0 -1.0 -4.0 -3.7 -3.6 -3. PTP 9.2 9.3 10.1 10.2 11.1 40.6 -0.6 10.3 7.62 13.2 30.5 39.4 43.2 41. Taxes -2.9 1.5 -1.2 -0.7 -1.7 -5.2 -1.1 -1.7 -1.1 -2.2 -6.1 -6.9 -7.8 -8. Minority interest -1.1 -0.3 0.0 -0.4 -0.3 -1.0 -0.4 -0.3 -0.4 -0.4 -1.5 -1.6 -1.7 -1.1 Net earnings 5.1 7.5 8.8 9.0 9.0 34.3 -2.2 8.4 6.1 10.5 22.8 30.9 33.7 32 EPS (adj.) 0.03 0.05 0.06 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.15 0.20 0.21 0.2 EPS (rep.) 0.03 0.05 0.06 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.14 0.20 0.21 0.2 Key figures 2020 Q1'21 Q2'21 Q3'21 Q4'21 2021 Q1'22e Q2'22e Q3'22e Q4'22e 2022e 2023e 2024e 2022e 2024e	Investments	4.0	7.9	9.4	5.9	9.6	32.7	-5.3	3.0	3.0	2.9	3.7	12.1	12.1	12.1
PTP 9.2 9.3 10.1 10.2 11.1 40.6 -0.6 10.3 7.62 13.2 30.5 39.4 43.2 41. Taxes -2.9 -1.5 -1.2 -0.7 -1.7 -5.2 -1.1 -1.7 -1.1 -2.2 -6.1 -6.9 -7.8 -8. Minority interest -1.1 -0.3 0.0 -0.4 -0.3 -1.0 -0.4 -0.3 -0.4 -0.4 -0.4 -1.5 -1.6 -1.7 -1. Net earnings 5.1 7.5 8.8 9.0 9.0 34.3 -2.2 8.4 6.1 10.5 22.8 30.9 33.7 32 EPS (adj.) 0.03 0.05 0.06 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.15 0.20 0.21 0.2 EPS (rep.) 0.03 0.05 0.06 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.03 0.05 0.06 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.03 0.05 0.06 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.15 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.15 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.15 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.05 0.04 0.07 0.15 0.05 0.04 0.07 0.15 0.05 0.04 0.07 0.15 0.05 0.04 0.07 0.15 0.05 0.04 0.07 0.15 0.05 0.05 0.05 0.05 0.05 0.05 0.05	Other	-5.7	-1.4	-1.2	-1.1	-1.7	-5.4	-1.4	-1.2	-1.4	-1.7	-5.5	-5.8	-6.0	-6.3
Taxes -2.9 -1.5 -1.2 -0.7 -1.7 -5.2 -1.1 -1.7 -1.1 -2.2 -6.1 -6.9 -7.8 -8. Minority interest -1.1 -0.3 0.0 -0.4 -0.3 -1.0 -0.4 -0.3 -0.4 -0.4 -1.5 -1.6 -1.7 -1.1 Net earnings 5.1 7.5 8.8 9.0 9.0 34.3 -2.2 8.4 6.1 10.5 22.8 30.9 33.7 32 EPS (adj.) 0.03 0.05 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.15 0.20 0.21 0.2 EPS (rep.) 0.03 0.05 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.03 0.05 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.14 0.20 </td <td>Net financial items</td> <td>-3.1</td> <td>-0.9</td> <td>-1.3</td> <td>-0.8</td> <td>-1.1</td> <td>-4.0</td> <td>-1.0</td> <td>-1.0</td> <td>-1.0</td> <td>-1.0</td> <td>-4.0</td> <td>-3.7</td> <td>-3.6</td> <td>-3.7</td>	Net financial items	-3.1	-0.9	-1.3	-0.8	-1.1	-4.0	-1.0	-1.0	-1.0	-1.0	-4.0	-3.7	-3.6	-3.7
Minority interest -1.1 -0.3 0.0 -0.4 -0.3 -1.0 -0.4 -0.3 -0.4 -0.4 -1.5 -1.6 -1.7 -1.8 Net earnings 5.1 7.5 8.8 9.0 9.0 34.3 -2.2 8.4 6.1 10.5 22.8 30.9 33.7 32 EPS (adj.) 0.03 0.05 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.15 0.20 0.21 0.2 EPS (rep.) 0.03 0.05 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.14 0.20 0.21 0.2 EPS (rep.) 0.03 0.05 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.14 0.20 0.21 0.2 Key figures 2020 Q1'21 Q2'21 Q3'21 Q2'21 Q2'22 Q2'22e Q3'22e Q4'22e 202e	PTP	9.2	9.3	10.1	10.2	11.1	40.6	-0.6	10.3	7.62	13.2	30.5	39.4	43.2	41.9
Net earnings 5.1 7.5 8.8 9.0 9.0 34.3 -2.2 8.4 6.1 10.5 22.8 30.9 33.7 32 EPS (adj.) 0.03 0.05 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.15 0.20 0.21 0.2 EPS (rep.) 0.03 0.05 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.14 0.20 0.21 0.2 Key figures 2020 Q1'21 Q2'21 Q3'21 Q4'21 2021 Q1'22e Q2'22e Q4'22e 2022e 2023e 2024e 202 Revenue growth-% -12.2 % -5.3 % 36.4 % 66.0 % 10.1 % 22.8 % 51.9 % 58.6 % 7.7 % 58.9 % 42.9 % 2.0 % 8.9 % 2.0 Adjusted EBIT growth-% -50.6 % -269.4 % 174.4 % 144.8 % 261.8 % -83.7 % -0.2 % -20.9 %	Taxes	-2.9	-1.5	-1.2	-0.7	-1.7	-5.2	-1.1	-1.7	-1.1	-2.2	-6.1	-6.9	-7.8	-8.0
EPS (adj.) 0.03 0.05 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.15 0.20 0.21 0.2 EPS (rep.) 0.03 0.05 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.14 0.20 0.21 0.2 Key figures 2020 Q1'21 Q2'21 Q3'21 Q4'21 2021 Q1'22e Q2'22e Q3'22e Q4'22e 2022e 2023e 2024e 202 Revenue growth-% -12.2 % -5.3 % 36.4 % 66.0 % 10.1 % 22.8 % 51.9 % 58.6 % 7.7 % 58.9 % 42.9 % 2.0 % 8.9 % 2.0 Adjusted EBIT growth-% -50.6 % -269.4 % 174.4 % 144.8 % 261.8 % -83.7 % -0.2 % -20.9 % 15.6 % -19.9 % 20.3 % 8.9 % -2.8	Minority interest	-1.1	-0.3	0.0	-0.4	-0.3	-1.0	-0.4	-0.3	-0.4	-0.4	-1.5	-1.6	-1.7	-1.8
EPS (rep.) 0.03 0.05 0.06 0.06 0.06 0.22 -0.01 0.05 0.04 0.07 0.14 0.20 0.21 0.22 Key figures 2020 Q1'21 Q2'21 Q3'21 Q4'21 2021 Q1'22e Q2'22e Q3'22e Q4'22e 202e 202se 202s	Net earnings	5.1	7.5	8.8	9.0	9.0	34.3	-2.2	8.4	6.1	10.5	22.8	30.9	33.7	32.1
Key figures 2020 Q1'21 Q2'21 Q3'21 Q4'21 2021 Q1'22e Q2'22e Q3'22e Q4'22e 202e 20	EPS (adj.)	0.03	0.05	0.06	0.06	0.06	0.22	-0.01	0.05	0.04	0.07	0.15	0.20	0.21	0.20
Revenue growth-% -12.2 % -5.3 % 36.4 % 66.0 % 10.1 % 22.8 % 51.9 % 58.6 % 7.7 % 58.9 % 42.9 % 2.0 % 8.9 % 2.0 Adjusted EBIT growth-% -50.6 % -269.4 % 174.4 % 144.8 % 261.8 % -83.7 % -0.2 % -20.9 % 15.6 % -19.9 % 20.3 % 8.9 % -2.8	EPS (rep.)	0.03	0.05	0.06	0.06	0.06	0.22	-0.01	0.05	0.04	0.07	0.14	0.20	0.21	0.20
Revenue growth-% -12.2 % -5.3 % 36.4 % 66.0 % 10.1 % 22.8 % 51.9 % 58.6 % 7.7 % 58.9 % 42.9 % 2.0 % 8.9 % 2.0 Adjusted EBIT growth-% -50.6 % -269.4 % 174.4 % 144.8 % 261.8 % -83.7 % -0.2 % -20.9 % 15.6 % -19.9 % 20.3 % 8.9 % -2.8															
Adjusted EBIT growth-% -50.6 % -269.4 % 174.4 % 144.8 % 261.8 % -83.7 % -0.2 % -20.9 % 15.6 % -19.9 % 20.3 % 8.9 % -2.8	Key figures	2020	Q1'21	Q2'21	Q3'21	Q4'21	2021	Q1'22e	Q2'22e	Q3'22e	Q4'22e	2022 e	2023 e	2024e	2025 e
	Revenue growth-%	-12.2 %	-5.3 %	36.4 %	66.0 %	10.1 %	22.8 %	51.9 %	58.6 %	7.7 %	58.9 %	42.9 %	2.0 %	8.9 %	2.0 %
EBITDA-% 31.9 % 92.8 % 98.6 % 75.8 % 85.8 % 87.4 % 4.1 % 62.0 % 56.0 % 62.0 % 47.5 % 57.5 % 57.7 % 55.2	Adjusted EBIT growth-%	-50.6 %	-269.4 %	174.4 %	144.8 %		261.8 %	-83.7 %	-0.2 %	-20.9 %	15.6 %	-19.9 %	20.3 %	8.9 %	-2.8 %
	EBITDA-%	31.9 %	92.8 %	98.6 %	75.8 %	85.8 %	87.4 %	4.1 %	62.0 %	56.0 %	62.0 %	47.5 %	57.5 %	57.7 %	55.2 %
Adjusted EBIT-% 28.7 % 89.6 % 95.6 % 73.3 % 83.2 % 84.6 % 9.6 % 60.2 % 53.8 % 60.5 % 47.4 % 56.0 % 56.0 % 53.3	Adjusted EBIT-%	28.7 %	89.6 %	95.6 %	73.3 %	83.2 %	84.6 %	9.6 %	60.2 %	53.8 %	60.5 %	47.4 %	56.0 %	56.0 %	53.3 %
Net earnings-% 12.0 % 65.9 % 74.3 % 60.5 % 61.4 % 65.0 % -12.7 % 44.5 % 38.1 % 44.9 % 30.2 % 40.1 % 40.2 % 37.6	Net earnings-%	12.0 %	65.9 %	74.3 %	60.5 %	61.4 %	65.0 %	-12.7 %	44.5 %	38.1%	44.9 %	30.2 %	40.1 %	40.2 %	37.6 %

Balance sheet

Assets	2020	2021	2022 e	2023 e	2024e
Non-current assets	138	150	150	157	157
Goodwill	15.3	15.3	15.3	22.3	22.3
Intangible assets	0.7	0.5	0.6	0.8	0.9
Tangible assets	2.6	1.8	1.9	2.1	2.3
Associated companies	0.0	0.0	0.0	0.0	0.0
Other investments	117	130	130	130	130
Other non-current assets	0.0	0.0	0.0	0.0	0.0
Deferred tax assets	2.4	1.8	1.8	1.8	1.8
Current assets	81.1	90.5	94.4	93.1	100
Inventories	0.0	0.0	0.0	0.0	0.0
Other current assets	0.0	0.0	0.0	0.0	0.0
Receivables	23.1	25.3	30.2	30.8	33.5
Cash and equivalents	58.0	65.2	64.2	62.3	67.0
Balance sheet total	219	240	244	250	258

Liabilities & equity	2020	2021	2022 e	2023e	2024e
Equity	113	127	127	132	139
Share capital	0.8	0.8	0.8	0.8	0.8
Retained earnings	1.6	33.6	32.9	38.6	45.4
Hybrid bonds	0.0	0.0	0.0	0.0	0.0
Revaluation reserve	39.0	39.0	39.0	39.0	39.0
Other equity	71.2	52.4	52.4	52.4	52.4
Minorities	0.7	1.6	1.6	1.6	1.6
Non-current liabilities	92.3	94.2	93.7	93.7	91.0
Deferred tax liabilities	2.7	4.6	4.6	4.6	4.6
Provisions	0.0	0.0	0.0	0.0	0.0
Long term debt	82.6	82.0	81.5	81.5	78.8
Convertibles	0.0	0.0	0.0	0.0	0.0
Other long term liabilities	6.9	7.6	7.6	7.6	7.6
Currentliabilities	13.3	18.7	23.6	24.0	27.6
Short term debt	0.9	1.0	0.0	0.0	1.5
Payables	11.1	16.7	22.6	23.1	25.1
Other current liabilities	1.3	1.0	1.0	1.0	1.0
Balance sheet total	219	240	244	250	258

DCF calculation

DCF model	2021	2022 e	2023 e	2024e	2025 e	2026 e	2027e	2028 e	2029 e	2030e	2031e	TERM
EBIT (operating profit)	44.6	34.5	43.0	46.8	45.5	44.8	42.0	43.6	45.0	46.3	47.5	
+ Depreciation	1.5	1.4	1.2	1.5	1.6	1.6	1.7	1.7	1.7	1.7	1.7	
- Paid taxes	-2.7	-6.1	-6.9	-7.8	-8.0	-7.8	-7.2	-7.5	-7.8	-8.1	-8.7	
- Tax, financial expenses	-0.5	-0.8	-0.6	-0.7	-0.7	-0.7	-0.7	-0.8	-0.7	-0.7	-0.8	
+ Tax, financial income	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Change in working capital	3.1	1.0	-0.1	-0.7	-4.4	-0.6	-0.5	-0.6	-0.4	-0.4	-0.4	
Operating cash flow	46.0	29.9	36.6	39.2	34.0	37.3	35.1	36.5	37.7	38.8	39.3	
+ Change in other long-term liabilities	0.6	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
- Gross CAPEX	-14.2	-1.2	-8.7	-1.7	-1.7	-1.7	-1.7	-1.7	-1.7	-1.7	-2.1	
Free operating cash flow	32.5	28.7	27.9	37.5	32.3	35.6	33.4	34.8	36.0	37.1	37.2	
+/- Other	24.7	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	
FCFF	57.2	28.7	27.9	37.5	32.3	35.6	33.4	34.8	36.0	37.1	37.2	730
Discounted FCFF		27.1	24.4	30.5	24.4	25.0	21.7	21.0	20.2	19.3	18.0	353
Sum of FCFF present value		584	557	533	502	478	453	431	410	390	371	353
Fortamenta a control DCF		F04										

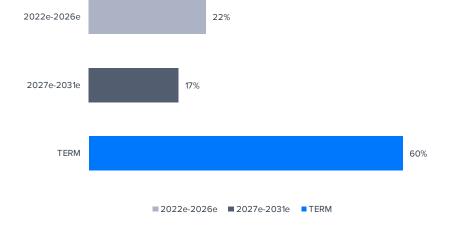
	533
Equity value DCF	
-Dividend/capital return	23.5
-Minorities -	-10.0
+ Cash and cash equivalents	65.2
- Interesting bearing debt	-83.0
Enterprise value DCF	584

Wacc

Weighted average cost of capital (WACC)	7.7 %
Cost of equity	8.2 %
Risk free interest rate	2.0 %
Liquidity premium	1.00%
Market risk premium	4.75%
Equity Beta	1.10
Cost of debt	4.0 %
Target debt ratio (D/(D+E)	10.0 %
Tax-% (WACC)	20.0 %

Source: Inderes

Cash flow distribution



Summary

Income statement	2019	2020	2021	2022 e	2023 e	Per share data	2019	2020	2021	2022 e	2023 e
Revenue	49.0	43.0	52.8	75.4	76.9	EPS (reported)	0.09	0.03	0.22	0.14	0.20
EBITDA	25.0	13.7	46.1	35.9	44.2	EPS (adj.)	0.13	0.03	0.22	0.15	0.20
EBIT	19.4	12.3	44.6	34.5	43.0	OCF / share	0.14	-0.05	0.29	0.19	0.23
PTP	17.6	9.2	40.6	30.5	39.4	FCF / share	-0.03	-0.01	0.37	0.18	0.18
Net Income	14.0	5.1	34.3	22.8	30.9	Book value / share	0.84	0.72	0.80	0.79	0.83
Extraordinary items	-5.6	0.0	0.0	-1.3	0.0	Dividend / share	0.13	0.14	0.15	0.16	0.17
Balance sheet	2019	2020	2021	2022e	2023e	Growth and profitability	2019	2020	2021	2022e	2023 e
Balance sheet total	216.5	218.8	240.3	244.0	250.1	Revenue growth-%	46%	-12%	23%	43%	2%
Equity capital	129.5	113.3	127.4	126.7	132.4	EBITDA growth-%	87%	-45%	236%	-22%	23%
Goodwill	15.3	15.3	15.3	15.3	22.3	EBIT (adj.) growth-%	109%	-51%	262%	-20%	20%
Net debt	16.4	25.5	17.8	17.3	19.2	EPS (adj.) growth-%	135%	-74%	564%	-30%	27%
						EBITDA-%	51.1 %	31.9 %	87.4 %	47.5 %	57.5 %
Cash flow	2019	2020	2021	2022e	2023 e	EBIT (adj.)-%	51.0 %	28.7 %	84.6 %	47.4 %	56.0 %
EBITDA	25.0	13.7	46.1	35.9	44.2	EBIT-%	39.6 %	28.7 %	84.6 %	45.7 %	56.0 %
Change in working capital	4.5	-19.4	3.1	1.0	-0.1	ROE-%	11.3 %	4.3 %	28.8 %	18.2 %	24.1 %
Operating cash flow	20.8	-7.4	46.0	29.9	36.6	ROI-%	10.5 %	6.4 %	21.9 %	16.5 %	20.4 %
CAPEX	-27.1	16.5	-14.2	-1.2	-8.7	Equity ratio	59.8 %	51.8 %	53.0 %	51.9 %	52.9 %
Free cash flow	-4.0	-1.2	57.2	28.7	27.9	Gearing	12.6 %	22.5 %	14.0 %	13.6 %	14.5 %
Valuation multiples	2019	2020	2021	2022 e	2023 e						
EV/S	7.9	9.2	9.7	6.2	6.1						

Source: Inderes

EV/EBITDA (adj.)

EV/EBIT (adj.)

P/E (adj.)

Dividend-%

P/E

15.4

15.4

18.4

2.8

5.5 %

28.7

32.0

70.3

3.2

6.0 %

11.1

11.5

14.1

3.9

4.8 %

13.1

13.1

18.3

3.5

5.7 %

10.7

11.0

14.4

3.4

6.1 %

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Buy The 12-month risk-adjusted expected shareholder return of the share is very attractive

Accumulate The 12-month risk-adjusted expected shareholder return of the share is attractive

Reduce The 12-month risk-adjusted expected shareholder return of the share is weak

Sell The 12-month risk-adjusted expected shareholder return of the share is very weak

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Recommendation history (>12 mo)

Date	Recommendation	Target price	Share price
09-08-19	Buy	2.00€	1.75 €
26-09-19	Accumulate	2.00€	1.87 €
01-11-19	Reduce	2.10 €	2.06€
31-01-20	Buy	2.75 €	2.48 €
20-03-20	Buy	2.00€	1.52 €
07-04-20	Accumulate	1.90 €	1.70 €
24-04-20	Accumulate	1.90 €	1.76 €
07-08-20	Accumulate	2.10 €	1.96 €
30-10-20	Accumulate	2.10 €	1.93 €
05-02-21	Accumulate	2.80 €	2.63€
22-02-21	Accumulate	2.80 €	2.68€
30-04-21	Accumulate	3.00€	2.78 €
06-08-21	Accumulate	3.30 €	3.04€
28-10-21	Accumulate	3.30 €	2.98€
05-01-22	Accumulate	3.30 €	3.10 €
04-02-22	Accumulate	3.30 €	3.00€
21-03-22	Accumulate	3.10 €	2.81 €

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